



## TEA BROKERS EAST AFRICA LIMITED

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# Tea Market Report: Sale 51 of 19th - 21st December, 2022

In this last sale of the year, there was good general demand but at irregularly easier levels for the 232,540 packages (15,496,597.00 kilos) available with 25.46% remaining unsold.

### LEAF GRADES

Offerings: 125,440 packages (8,25m/ kgs) – 28.13% unsold.

#### BP1:

**Best** – Were very irregular and varied between firm to USC35 dearer to easier by up to USC40.

**Brighter** – Met reduced competition and lost up to USC32.

**Mediums** –KTDA mediums were steady to USC19 below previous levels with plantation mediums irregular varying between firm to USC13 dearer to easier by up to USC14.

**Lower Mediums** – Saw less enquiry and were irregularly easier by up to USC30.

**Plainer** – Shed up to USC25.

#### PF1:

**Best** – Ranged between mostly firm to USC13 above previous levels to easier by USC10.

**Brighter** – Were steady to USC12 below last prices.

**Mediums** – KTDA mediums were irregular varying between firm to USC4 dearer to easier by up to USC7 while plantation mediums ranged between USC8 dearer to easier by USC6.

**Lower Mediums** – Met irregular inter-

## Current and Future Fresh Auction Offerings

Country	Sale 51 19 - 21 Dec'22		Sale 51 20 - 22 Dec' 21		Sale 01 03 - 04 Jan'23		Sale 02 09 - 11 Jan'23	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	121,440	14,640	117,660	10,550	118,280	12,100	117,860	8,858
Uganda	18,040	11,680	16,176	8,620	20,520	11,440	16,960	8,740
Tanzania	1,080	600	0	170	240	540	400	0
Rwanda	7,920	1,700	6,120	1,280	6,240	1,330	6,160	1,080
Burundi	1,080	300	1,680	500	1,000	160	1,480	440
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	53,360	740	15,040	5,759	47,180	820	23,000	8,718
<b>Total</b>	<b>149,560</b>	<b>28,920</b>	<b>141,636</b>	<b>21,120</b>	<b>146,280</b>	<b>25,570</b>	<b>142,860</b>	<b>19,118</b>
	<b>178,480</b>		<b>162,756</b>		<b>171,850</b>		<b>161,978</b>	

est with a few teas firm to USC18 dearer but most invoices were discounted by up to USC19.

**Plainer** – Were easier by up to USC30 but a few teas appreciated by up to USC7.

### DUST GRADES (M1)

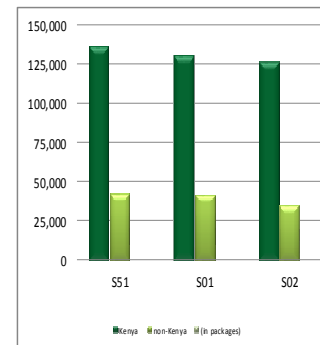
Dust Grades - 77,440 packages (5.77m/kgs) – 26.34% unsold.

#### PDUST:

**Best** – Were irregular and varied between firm to USC18 dearer to USC12 easier.

**Brighter** – Ranged between mostly steady to USC2 above last prices to easier by up to USC7.

**Mediums** – KTDA mediums met irregular interest at firm to USC3



dearer with select invoices advancing by USC13 to easier by up to USC7 while plantation mediums varied between USC8 dearer to USC17 below previous levels.

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continued ...

**Lower Medium** –Irregular ranging between steady to USC12 dearer for some lines to mostly easier by up to USC19.

**Plainer** – Shed up to USC19.

### DUST1:

**Best** – Varied between steady to USC13 dearer to USC7 below last levels.

**Brighter** – Saw irregular activity with some lines advancing by up to USC6 while others lost up to USC8.

**Mediums** – KTDA mediums ranged between firm to USC6

dearer to easier by up to USC7 while plantation mediums shed up to USC26 but selected invoices gained USC12.

**Lower Medium** – Were irregular varying between steady to USC8 above previous rates to easier by up to USC19.

**Plainer** – Saw reduced competition and lost up to USC12.

### SECONDARY GRADES (S1)

In the Secondary Catalogues, **BPs** were discounted with best **PFs** firm while others shed value. Clean well sorted coloury **Fannings** were irregular but on bal-

ance steady with **similar DUSTs** firm. **Other Fannings** were discounted with **DUSTs** easier. **BMFs** were well absorbed.

### MARKETS

**Pakistan Packers, Bazaar and Afghanistan** showed good support but at lower levels with useful enquiry from **Yemen** and **other Middle Eastern countries. Kazakhstan, other CIS states and Sudan** were active but selective while **UK** maintained interest. **Russia** lent more support with **Egyptian Packers** less active. **Iran** were absent while **Local Packers** reduced enquiry. **Somalia** were active at the lower end of the market.

## Mombasa Auction Hammer Market Analysis—Sale No 51/2022

Mombasa Auction Hammer Market Analysis, SaleNos: 2022/51 - 2022/51											
Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
		Min	Max	BP1		PF1		PD		DUST1	
				Min	Max	Min	Max	Min	Max	Min	Max
1 Best	91%	2.82	3.42	2.7	4.52	2.85	3.17	2.74	3.01	2.75	3.12
2 Below Best	88%	2.67	2.9	2.45	3.22	2.7	3	2.62	2.81	2.6	2.83
3 Good	48%	2	2.68	1.7	2.93	1.8	2.81	2	2.7	1.9	2.66
4 Best Medium	75%	1.88	2.68	1.68	2.68	1.6	2.42	1.84	2.3	1.9	2.14
5 Medium	61%	1.44	1.92	1.29	1.88	1.4	2	1.36	2.02	1.4	1.93
6 Lower Medium	80%	1.21	1.66	1.06	1.52	1.25	1.76	1.15	1.68	1.15	1.7
7 Plain	80%	1.15	1.6	1.06	1.38	1.12	1.38	1.1	1.33	1.15	1.6
<b>Totals</b>	<b>68%</b>	<b>1.15</b>	<b>3.42</b>	<b>1.06</b>	<b>4.52</b>	<b>1.12</b>	<b>3.17</b>	<b>1.1</b>	<b>3.01</b>	<b>1.15</b>	<b>3.12</b>
Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	12%	125284	3.12	582826	2.96	236832	2.83	123312	2.86	1068254	2.94
2 Below Best	30%	274566	2.77	1473660	2.83	642528	2.71	343496	2.73	2734250	2.78
3 Good	26%	212249	2.48	1102874	2.45	785998	2.46	242152	2.38	2343273	2.45
4 Best Medium	10%	70268	1.92	487364	2.01	321740	2.04	58200	2.02	937572	2.02
5 Medium	14%	68920	1.6	583401.2	1.73	534401.2	1.65	78339	1.69	1265061	1.68
6 Lower Medium	6%	48072	1.2	195088	1.44	207995	1.38	110323	1.4	561478	1.39
7 Plain	3%	57435	1.22	77905	1.22	75080	1.24	56827	1.25	267247	1.24
<b>Totals</b>	<b>100%</b>	<b>856794</b>	<b>2.39</b>	<b>4503118</b>	<b>2.43</b>	<b>2804574</b>	<b>2.23</b>	<b>1012649</b>	<b>2.31</b>	<b>9177135</b>	<b>2.36</b>

## Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	112,000	7,876,416	244	12,680	624,499	129	124,680	8,500,915	235	122,380	8,354,730	255
Uganda	15,160	966,178	138	10,680	504,661	108	25,840	1,470,839	128	22,440	1,312,666	115
Tanzania	880	51,848	150	600	31,360	107	1,480	83,208	134	500	23,752	86
Rwanda	6,480	451,588	289	1,180	77,364	226	7,660	528,952	280	6,520	449,148	305
Burundi	920	57,797	238	240	11,806	141	1,160	69,603	222	2,200	129,992	229
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-

<b>Total</b>	<b>135,440</b>	<b>9,403,827</b>	<b>235</b>	<b>25,380</b>	<b>1,249,690</b>	<b>126</b>	<b>160,820</b>	<b>10,653,517</b>	<b>222</b>	<b>154,040</b>	<b>10,270,288</b>	<b>239</b>
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Sale Number	Previous Sale's Quantities and Prices									Total for Corresponding Sale for Last Year		
	Main			Secondary			Total			Pkgs	Kgs	USC
Sale 50/22	132,560	9,065,610	243	23,520	1,183,282	138	156,080	10,248,891	231	138,827	9,156,564	239
Sale 49/22	125,740	8,683,345	239	20,600	1,055,331	140	146,340	9,738,676	228	143,386	9,454,651	244
Sale 48/22	124,740	8,613,503	238	20,500	1,032,997	138	145,240	9,646,501	228	144,034	9,537,523	249
Sale 47/22	126,060	8,719,647	242	18,818	960,674	142	144,878	9,680,322	232	153,255	10,192,804	245
Sale 46/22	114,239	7,901,518	244	17,080	870,668	144	131,319	8,772,186	234	152,160	10,101,019	229
Sale 45/22	120,660	8,339,127	254	17,900	898,139	145	138,560	9,237,266	243	148,233	9,785,907	222

## Average Auction Hammer Prices by Grade and Country

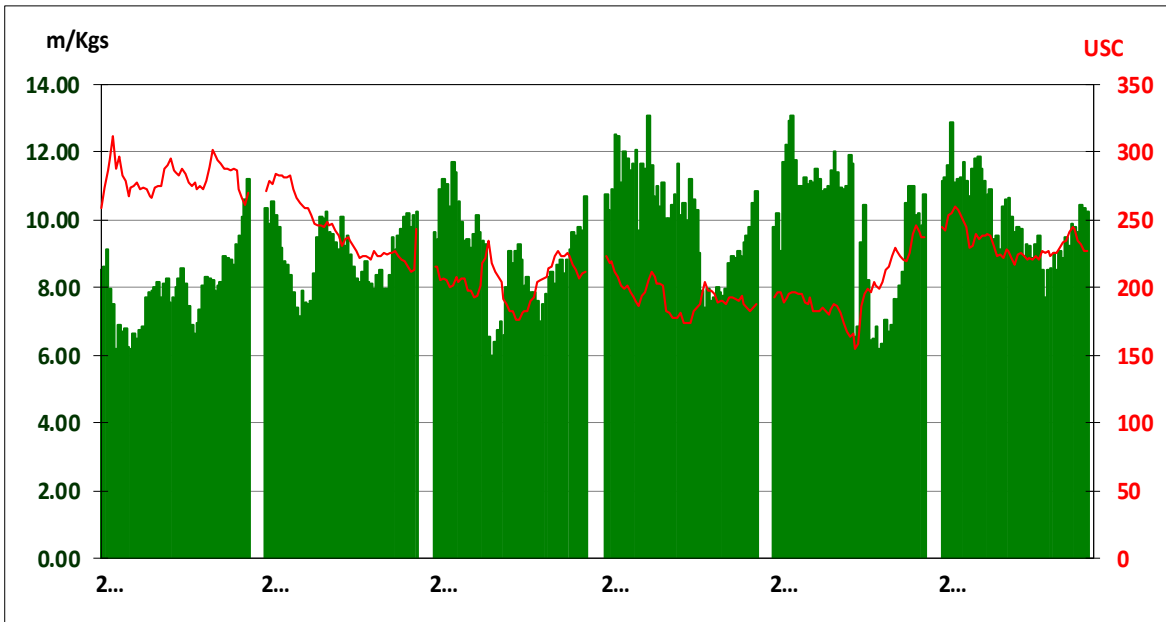
Country of Origin	Current Sale's Prices per Grade											Corresponding Prices per Grade for Last Year										
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av		
Kenya	246	250	232	247	125	146	142	132	95	235	243	270	263	269	137	153	104	128	72	255		
Uganda	120	134	140	137	111	128	126	111	86	128	103	134	131	119	104	111	94	94	69	115		
Tanzania	110	152	152	129	-	-	109	118	93	134	110	88	-	-	80	-	73	87	79	86		
Rwanda	314	284	283	279	248	244	214	191	97	280	321	324	314	294	205	236	179	190	76	304		
Burundi	225	255	232	230	-	136	145	-	-	222	216	275	270	265	-	-	126	155	-	229		
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Malawi	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
<b>Total</b>	<b>239</b>	<b>243</b>	<b>222</b>	<b>230</b>	<b>165</b>	<b>143</b>	<b>144</b>	<b>126</b>	<b>92</b>	<b>222</b>	<b>232</b>	<b>264</b>	<b>247</b>	<b>246</b>	<b>125</b>	<b>139</b>	<b>111</b>	<b>118</b>	<b>70</b>	<b>239</b>		

Sale Number	Previous Sale's Prices per Grade											Corresponding Prices per Grade for Previous Year										
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av		
Sale 50/22	246	250	234	228	211	153	151	129	96	231	209	268	256	256	125	133	121	114	74	239		
Sale 49/22	255	245	227	224	200	153	155	126	98	228	216	273	262	258	130	137	119	117	70	244		
Sale 48/22	246	245	228	226	203	148	153	128	97	228	240	282	257	250	122	131	113	109	71	249		
Sale 47/22	255	245	232	238	212	154	153	135	98	232	245	278	248	252	114	122	122	109	70	245		
Sale 46/22	247	253	231	236	209	152	156	137	100	234	210	263	230	215	112	128	112	107	73	229		
Sale 45/22	257	259	244	259	204	158	164	142	100	243	206	248	229	227	135	134	107	113	71	222		

**Average Auction Prices and Quantities by Country**

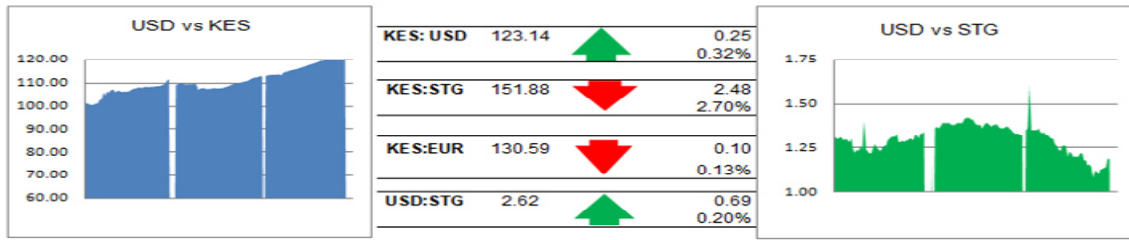
Country	Previous Sale Sale 50/22		Year To Date 2022		Last Year Sale 50/21		Year To Date 2021		Variance Year To Date	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
Kenya	8,454,102	243	401,280,735	249	7,807,403	257	389,456,826	208	11,823,909	41
Uganda	1,518,331	133	68,362,331	135	1,470,168	116	69,118,193	114	-755,862	21
Tanzania	2,796	148	5,211,425	126	50,976	93	4,657,076	102	554,349	24
Rwanda	677,272	283	24,252,658	282	374,152	309	23,377,268	272	875,390	10
Burundi	101,988	224	5,928,530	229	124,764	241	6,268,053	203	-339,523	26
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	-	-	-	-	-	-	-	-	0	0
Madagascar	-	-	-	-	-	-	98,943	101	-98,943	-101
Zimbabwe	-	-	-	-	-	-	-	-	0	0
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	-	-	23,839	148	-	-	155,720	135	-131,881	13
<b>Total</b>	<b>10,754,489</b>	<b>230</b>	<b>505,059,518</b>	<b>234</b>	<b>9,827,463</b>	<b>197</b>	<b>493,132,079</b>	<b>197</b>	<b>11,927,439</b>	<b>37</b>

**Mombasa Weekly Average Auction Quantities and Prices 2017—2022**



	Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		Total	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
2022	46.8	249	45.2	255	57.0	236	44.3	238	49.0	220	40.1	223	37.1	222	44.1	226	34.6	226	35.6	235	50.1	236	21.0	238	505.0	234
2021	40.8	194	49.9	195	55.7	192	44.7	183	45.4	184	56.2	174	34.4	168	38.4	201	26.2	208	30.3	226	51.1	231	30.8	238	503.8	197
2020	44.4	217	47.4	203	56.5	192	46.9	205	42.5	189	53.0	181	42.3	176	34.6	192	39.1	194	33.3	192	36.1	190	40.6	187	516.8	193
2019	52.2	209	44.1	203	37.8	202	47.9	206	25.6	218	30.7	190	44.0	179	31.3	192	30.6	208	42.5	222	37.0	219	30.2	210	454.0	204
2018	50.7	278	35.0	282	30.3	265	40.6	252	39.9	246	38.0	239	44.9	233	33.6	223	32.9	223	42.9	225	39.5	219	30.1	213	458.4	243
2017	41.7	284	26.5	286	25.6	273	29.2	272	39.9	275	31.5	289	32.4	283	27.8	275	32.9	286	41.9	291	36.3	283	31.9	266	397.6	281

**Exchange Rates (2020-2022)**



During the week the Kenya Shilling traded between KES 123.20 -123.80 and reached 123.15 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 123.50 - 123.90 in the coming week.

*(These figures are given as a guide and readers are advised not to use them as a basis for business transactions)*

**Auction Quantities**

Country Offerings	This Week Sale 51/22		Year To Date 2022		Year To Date 2021		Variance Year To Date	
	Packages	Kgs	Packages	Kgs	Packages	Kgs	Packages	Kgs
Kenya	136,080	9,224,520	6,291,167	428,989,124	5,859,178	395,364,879	431,989	33,624,245
Uganda	29,720	1,699,524	1,226,698	70,781,221	1,195,000	69,187,878	31,698	1,593,343
Tanzania	1,680	95,040	104,220	5,646,706	98,019	5,331,712	6,201	314,994
Rwanda	9,620	652,200	360,760	24,850,356	339,419	23,276,192	21,341	1,574,164
Burundi	1,380	83,692	101,118	6,110,366	96,818	5,985,528	4,300	124,838
Zambia	0	0	0	0	960	56,740	-960	-56,740
Malawi	0	0	1,120	65,848	0	0	1,120	65,848
Mozambique	0	0	0	0	0	99,835	0	-99,835
Madagascar	0	0	0	0	2,020	0	-2,020	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	0	0	400	22,879	2,300	130,640	-1,900	-107,761
<b>Total</b>	<b>178,480</b>	<b>11,754,976</b>	<b>8,085,483</b>	<b>536,466,500</b>	<b>7,593,714</b>	<b>499,433,404</b>	<b>491,769</b>	<b>37,033,096</b>

**Sellers' Main Grade Quantities (in Packages)**

Origin	BP 1			PF 1			PD			D 1			Total		
	S 51	S 01	S 02	S 01	S 02	S 02	S 01	S 02	S 02	S 01	S 02	S 02	S 51	S 01	S 02
KTDA	17600	17160	17920	61600	64600	63120	32480	37360	29160	9280	8760	6360	120960	127880	116560
Unilever Tea	520	360	240	120	160	400	180	800	520	380	360	120	1200	1680	1280
James Finlay	840	920	760	1320	520	1080	1120	280	700	0	0	0	3280	1720	2540
Eastern Produce	840	1280	1360	3240	2480	2160	2720	2680	2400	680	920	760	7480	7360	6680
Others (K)	5120	5720	5000	21080	14220	16760	17580	12300	17480	3300	2940	3080	47080	35180	42320
Uganda	2760	3440	2800	7560	8280	7480	6840	7640	8600	2760	3000	2880	19920	22360	21760
Tanzania	510	510	610	820	780	840	680	280	600	480	440	460	2490	2010	2510
Rwanda	3040	2920	3600	3400	2520	4200	2280	1590	2230	640	720	440	9360	7750	10470
Burundi	600	560	680	400	360	400	240	360	320	240	280	320	1480	1560	1720
DR Congo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malawi	0	0	0	80	80	80	80	80	80	0	0	0	160	160	160
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	160	160	160	0	0	0	160	160	160
<b>Total</b>	<b>31830</b>	<b>32870</b>	<b>32970</b>	<b>99620</b>	<b>94000</b>	<b>96520</b>	<b>64360</b>	<b>63530</b>	<b>62250</b>	<b>17760</b>	<b>17420</b>	<b>14420</b>	<b>213570</b>	<b>207820</b>	<b>206160</b>

### Buyer Purchases of Teas Offered by Grade (in Packages)

BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1 GLOBAL TEA & COMMODITIES KENYA LTD.	11.02	25,420	4,080	9,360	2,560	1,340	100	460	1,580	1,160	4,780
2 CHAI TRADING COMPANY LTD	7.73	17,820	920	12,080	2,980	1,000	40	600	100	100	
3 CARGILL KENYA LTD	7.41	17,100		12,800	4,000	120		140		40	
4 JAMES FINLAY MOMBASA LIMITED	5.71	13,160	200	1,840	8,880	1,640				600	
5 LAB INTERNATIONAL KENYA LTD	4.69	10,820	320	5,200	2,920	2,160	40	180			
6 VAN REES KENYA LIMITED	4.34	10,020	1,200	4,600	2,000	1,000		460	100	660	
7 MOMBASA COFFEE LTD	3.76	8,680		480	5,280	2,920					
8 DEVCHAND KESHAVJI (K) LTD	2.97	6,840		6,680	120	40					
9 COFFTEA AGENCIES LTD	2.94	6,780	3,440	1,240	280			260		1,560	
10 SSOE (KENYA) LIMITED	2.38	5,480	560	2,440	600	140	80	760	260	560	80
11 M.J. CLARKE LTD	1.64	3,780	40	580	1,800	160		300	40	820	40
12 MIZAJ AFRICA LTD	1.60	3,680		680	2,640	360					
13 ABBAS TRADERS LTD	1.52	3,500	120	1,560	1,040	80	340	100	260		
14 SUMMER LINER CO. LTD	0.96	2,220	600	200		400	360	20	60	520	60
15 CUP OF JOE LTD	0.94	2,160			2,160						
16 IMPERIAL TEAS (EPZ) LTD	0.89	2,060	720	320	520	320	60	40	80		
17 EMPIRE KENYA (EPZ) LTD	0.86	1,980	480	600	600					300	
18 AIMCO ENTERPRISES LTD	0.70	1,620			120	80		20	20	580	800
19 AL EMIR LIMITED	0.68	1,560	320	1,120		40			80		
20 STANSAND (A) LTD	0.62	1,440	480	680				220		60	
21 SWAFI FOODS LIMITED	0.62	1,440	200	640		320	60	160	40	20	
22 SARDIA INTERNATIONAL CO. LTD	0.61	1,400	160		80		220		60	60	820
23 MAISHA COMMODITIES	0.52	1,200	80	120	120	480		120	60	220	
24 ALIBHAI RAMJI (MSA) LTD	0.49	1,120		720		240		20	100	40	
25 JALEEL TRADING COMPANY	0.49	1,120					60	40		160	860
26 RANFER TEAS KENYA LTD	0.45	1,040		400	640						
27 AFRO TEAS LTD	0.40	920						140		620	160
28 KIRINDO TRADERS LIMITED	0.40	920	160	360	280		40	20		40	20
29 CROVE UNIQUE LIMITED	0.38	880	40	720	120						
30 AFRIBRIDGE TRADE EXPORTERS LTD	0.36	840	40	320	80	280	60	20	40		
31 DRINCO INTERNATIONAL LIMITED	0.33	760		760							
32 INDO-AFRICAN TEA CO. (K) LTD.	0.31	720	80	600	40						
33 TRANS-ATLANTIC TRADING Co. LTD	0.23	520	80	320		40			80		
34 GREEN LEAF TRADING CO. LTD	0.17	400								200	200
35 TRUST TEA TRADERS EAST AFRICA LTD	0.14	320	40	240	40						
36 MCLEOD RUSSEL AFRICA LIMITED	0.13	300		40		40	20		200		
37 LULA TRADING COMPANY	0.09	200					40			80	80
38 TROPICAL CROPS & COMMODITIES	0.09	200	80	40				20		20	40
39 LINDOP & COMPANY (KENYA ) LTD	0.05	120		120							
40 NALA TEA COMPANY LTD	0.04	100							100		
41 CAPITAL TEA TRADERS	0.03	80								80	
42 RIOTANA TRADING LIMITED	0.03	80	40				40				
		-									
<b>Total Sold</b>	<b>69.72</b>	<b>160,800</b>	<b>14,480</b>	<b>67,860</b>	<b>39,900</b>	<b>13,200</b>	<b>1,560</b>	<b>4,100</b>	<b>3,260</b>	<b>8,500</b>	<b>7,940</b>
<b>Withdrawn</b>	<b>0.02</b>	<b>40</b>								<b>40</b>	
<b>Unsold</b>	<b>30.25</b>	<b>69,780</b>	<b>15,400</b>	<b>26,440</b>	<b>20,720</b>	<b>3,360</b>	<b>900</b>	<b>1,020</b>	<b>520</b>	<b>1,200</b>	<b>220</b>
<b>% Unsold</b>			<b>52</b>	<b>28</b>	<b>34</b>	<b>20</b>	<b>37</b>	<b>20</b>	<b>14</b>	<b>12</b>	<b>3</b>
<b>Grand Total</b>	<b>100.00</b>	<b>230,620</b>	<b>29,880</b>	<b>94,300</b>	<b>60,620</b>	<b>16,560</b>	<b>2,460</b>	<b>5,120</b>	<b>3,780</b>	<b>9,740</b>	<b>8,160</b>

Sale 49/22	65.76%	145,240	15,240	65,460	33,700	11,340	1,840	4,760	3,060	6,360	4,560
Sale 48/22	65.56%	145,240	16,860	64,060	32,320	11,500	1,540	3,980	3,060	7,540	4,380
Sale 47/22	65.88%	144,878	20,440	58,500	35,240	11,880	1,440	3,779	2,900	6,499	4,200
Sale 46/22	62.26%	131,319	13,860	56,600	32,799	10,980	1,460	3,140	2,720	6,240	3,520
Sale 45/22	67.37%	138,560	16,680	59,440	34,440	10,100	1,260	3,140	2,620	6,360	4,520
Sale 44/22	70.73%	139,740	15,720	61,960	35,040	10,040	900	3,340	2,480	5,660	4,600



## Other Tea Auction Centres

**C**olombo: at Sale 49 held on 13th and 14th December, 2022. The 0.65Mkg of Ex estate teas on offer met with lower demand. Select Best Western High Grown BOPs were firm, the below best and plainer varieties declined from last levels. Select Best Western High Grown BOPFs were barely steady, the below best and plainer varieties were easier from last week's levels. Nuwara Eliya BOPs were tending irregular, and there were hardly any BOPFs on offer this week. Uda Pussellawa BOPs declined substantially with a number of invoices remaining unsold, the BOPFs too followed a similar trend, with a large volume remaining unsold. UVA BOPs were firm, however the BOPFs declined from last week's levels. The Low grown CTC BP1s were barely steady, the High and Medium sorts were irregularly lower. Low Grown CTC PF1s were irregular following quality, the High and Medium PF1s were mostly easier. The 2.5Mkg of Low Grown teas which were on offer met with good demand. In the Leafy segment, OPs were dearer, OPAs appreciated a few rupees. OP1s were mostly dearer. In the Semi Leafy segment, Select best BOP1s were firm, other BOP1s were lower, Pekoe varieties were firm. Pekoe1s gained on quality. In the Small Leaf segment, well-made FBOPs were firm, others were irregularly lower. FBOPF varieties continued to attract good demand. FBOPF1s were firm to easier. BOPF.SP, BOPF, BOP.SP and BOPs too met with fair demand. Best Premium Flowery teas were firm, others met with irregular demand. Turkey, Russia, Iran and the C.I.S countries lent fair support. Libya and Iraq were active.

**C**hittagong: at Sale 32 held on the 12th December, 2022, **CTC LEAF:** 54,004 packages of Current Season teas on offer met with a strong demand which strengthened as the sale progressed. **BROKENS:** Good Brokens met with a fairly good demand but were a little easier. Mediums witnessed fair demand but were easier with quality. Plain teas were less in demand and eased. There were fair withdrawals. BLF teas met with fair interest at steady rates but there were several withdrawals. **FANNINGS:** Best Fannings were a strong feature of the sale and were well competed for resulting in higher rates. Good types were also well supported at last levels. Mediums witnessed fair interest and were about steady. Plain types met with some demand but were mostly easier and there were fair withdrawals. BLF teas met with fair interest at steady rates but there were several with-

Auction Offerings				
	Week 50	Week 51	Week 52	Week 01
Centre	30-Nov	07-Dec	14th Dec	21st Dec
Mombasa	224,321	232,580	-	219,850
Limbe	3,160			
Colombo	5.2m/kgs	5.1m/kgs		5.0m/kgs
Jakarta				
Calcutta	228,114	-	-	181,184
Guwahati	183,412	161,184	152,777	
Chittagong	65,560			
<b>Total</b>	<b>704,567</b>	<b>393,764</b>	<b>152,777</b>	<b>401,034</b>

drawals. **CTC DUST:** 12,556 packages of Current Season teas on offer met with good demand. Good liquoring Dusts attracted good demand but prices were easier by Tk.3/- to Tk.5/-. Mediums were well supported and were fully firm to slightly dearer closely following quality. Plain and BLF Dusts saw only some interest from buyers and prices declined with more withdrawals. Blenders lent good support with only fair interest from the Loose tea buyers.

**COMMENTS:** There were more buyers participating this week. As a result, there was some improvement in price levels. Blenders continued to be active particularly on the brighter liquoring teas whilst Loose tea buyers lent fair support, as a result of which withdrawals were a little less. Dusts sold well.

**C**ochin: at Sale 49 held on the 7th December, 2022. **CTC Leaf:** Good Demand. Limited quantity sold easier. **Buying pattern:** Up country buyers operated. **O R T H O D O X Leaf:** Good demand. High grown and medium whole leaf grades sold at irregular levels and fannings continued to be easier by 1-2c. **Buying pattern:** CIS operating with support from ME. **Dust:** Fair Demand. Popular marks and better mediums sold irregular and lower 1-2c. Plainer sorts and bolder grades sold easier 1-2c whilst other grades sold around last levels. **Buying pattern:** Major Blenders operated with some support from packeteers. Internal selective. Exporters subdued.

**C**alcutta: at Sale 50 held on the 13th, 14th and 15th December, 2022, **CTC:** Fair demand for better and better medium Assams at irregularly easier levels. Bolder brokens were a weak feature this week. There was good demand for the cleaner medium categories which were barely steady. Good and medium Dooars were irregular around last levels

whilst plainer/BLF sorts were irregular and easier at times. **Dust:** Improved demand for good liquoring Assams especially for the PD grade. Better Assams sold at irregular levels closely following quality although levels were barely steady and easier at times. Medium Categories were irregularly easier. M/s Hindustan Unilever operated in leaf market on good and medium Assam category with useful support on brighter Assam dust grades. M/s Tata Consumer Products operated on medium and plainer categories with selective enquiry on brighter Assams in dust market. Western India buyers operated on liquoring varieties along with regional packeteers. Export activity was negligible. Local buyers operated on the Dooars.

**G**uwahati: at Sale 50 held on the 14th December, 2022, there were 200,070 packages on offer.

**Market: CTC** There was less demand. All sorts sold at easier levels There was less demand. All sorts sold at easier levels witnessing fair amount of withdrawals.

**Market: DUST** There was fair demand for the dusts. The market witnessed relatively better enquiry in comparison with the leaf segment. Select good liquoring sorts were barely steady. Remainder sold at irregular rates commensurate with quality. **Buying Pattern: DUST** HUL/TCPL were silent this week. Internal and other packeteers were the mainstay of the market with fair support from Western India buyers.





## Regional Weather Conditions and World Crop

**Kenya: Muranga:** The week was sunny and dry. The maximum and minimum temperatures were recorded at **26°C / 14°C** respectively. Crop intake averaged **121 tonnes/day** on a 5 day plucking cycle.

**Nyeri:** The week mainly sunny and warm, no rains were received. The highest and lowest temperatures were 23°C & 12°C respectively. Crop intake averaged **76 tonnes/day** on a 5 day plucking cycle.

**Meru:** The week mostly sunny with only three wet nights. A total of **20mm** of rainfall was recorded on **3** wet days. On average the highest and lowest temperatures was at **25°C & 18°C** respectively. Heavy crop intake averaged **115 tonnes/day** on a **five** day plucking cycle.

**Sotik:** Cold mornings accompanied by sunny intervals & light afternoon showers. Received **36.6mm** of rainfall in **five** days. The highest and lowest temperatures were **13°C & 26°C** respectively.

**Kericho:** The week was sunny with less overcast. A total of 12.9mm rainfall was recorded. Average temperatures were highs of 23° Celsius and lows of 8° Celsius. Crop intake went up



*The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.*

by 1% compared to previous week's levels. Crop on offer is stable.

**Uganda:** Light rains were received across. Fort Portal received **49mm**. Kibale received **60mm**, Hoima received **42mm** and Bushenyi received **39mm** of rainfall. Cool temperatures were recorded - maximum temperatures dropped to an average 24° C while the minimum temperatures averaged 15°C. Crop levels have improved.

### DETAILED REGIONAL FORECAST for 20th to 26th Dec 2022.

**The Highlands West of the Rift Valley, the Lake Victoria Basin and the South Rift Valley (Kisii, Nyamira, Nandi, Kericho, Bomet, Kakamega, Vihiga, Bungoma, Siaya, Kisumu, Homabay, Busia, Migori and Narok**

**Counties):** Mornings are likely to be generally sunny. However, during the second half of the forecast period, intermittent rains are likely over few places. Afternoon showers and thunderstorms are likely to occur over few places. Nights are expected to be partly cloudy but occasional showers may occur over few places during the second half of the forecast period.

**The Highlands East of the Rift Valley (including Nairobi County) (Nyandarua, Laikipia, Nyeri, Kirinyaga, Murang'a, Kiambu, Meru, Embu, Tharaka-Nithi and Nairobi Counties):** Mornings are likely to experience sunny intervals; however, occasional rain is likely during the second half of the forecast period. Afternoon/night showers are likely to occur over few places during the second half of the forecast period.

**Kenya:** Crop volumes are fairly good in most areas as a result of the recent good rains and the warm temperatures.

**Uganda:** Crop levels slightly improved.

**Malawi:** Crop intake improving.

	World Production from Main Producing Countries over the Past Twelve Months													Production over calendar years		
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+ / -	2021	2020
														Variance		
Bangladesh	-	1.2	1.6	4.9	6.2	12.6	11.3	10.8	14.7	14.6	10.2	6.9	62.1	(3.2)	79.9	90.7
North India	-	1.8	51.8	71.2	100.2	117.0	133.3	166.4	166.8	167.3	103.0	49.7	808.5	35.2	773.3	1,033.4
South India	15.9	14.6	16.3	20.6	26.9	24.3	19.3	14.3	23.3	21.3	16.6	14.8	175.5	(8.4)	183.9	219.4
Sri Lanka	22.8	18.2	22.0	18.3	26.0	20.1	19.8	18.2	21.0	24.0	20.0	20.4	186.4	(45.8)	232.2	275.9
Kenya	48.7	40.8	46.3	41.2	50.0	43.3	33.9	33.6	43.4	49.0	50.7	54.4	304.2	(4.5)	342.3	570.6
Uganda	6.6	5.2	4.7	5.4	7.0	6.5	5.5	4.5	6.0	7.6	6.6	6.7	21.9	(4.0)	10.6	28.3
Tanzania	2.1	2.7	3.1	2.9	2.7	1.8	0.9	0.9	1.4	2.6	1.9	1.5	18.5	(1.7)	20.2	28.6
Rwanda	3.4	2.9	3.6	3.8	3.6	3.0	2.3	2.1	2.8	3.5	3.3	3.2	27.5	1.9	25.6	33.2
Malawi	4.8	7.0	7.1	7.1	4.5	1.9	1.3	2.0	3.6	2.9	1.4	5.3	39.3	(3.1)	42.4	45.2
<b>Total</b>	<b>104.3</b>	<b>93.2</b>	<b>156.5</b>	<b>175.4</b>	<b>220.1</b>	<b>224.0</b>	<b>222.1</b>	<b>214.7</b>	<b>233.6</b>	<b>282.6</b>	<b>207.1</b>	<b>101.8</b>	<b>1,643.9</b>	<b>(33.6)</b>	<b>1,710.4</b>	<b>2,325.3</b>
<b>Variance</b>	<b>(2.5)</b>	<b>(5.4)</b>	34.0	11.6	5.1	30.4	16.9	10.2	-21.4	0.0	0.0	0.0	100.3			

Monthly figures in "BLACK" are for 2022 whilst figures in "BLUE" are for 2021

