TEA

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Tea Market Report: Sale 50 of 14th - 16th December, 2021

Good general demand prevailed for the 180,265 packages (11.74m/kgs) in the market and 18.45% remained unsold.

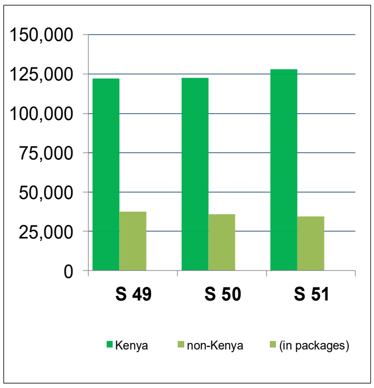
Leaf Grades
Offerings: 96,300 packages (6,270,820.00 kilos). 16.78% were unsold.

The best **BP1s** on offer were steady to USC2 dearer but a few lines shed up to USC10 with brighter categories appreciating by USC4 - USC9 while Medium varieties saw an irregular interest ranging between firm to USC7 above previous week's levels to easier by USC3 - USC10 and some invoices remained without bids due to price limits. Improved Lower Mediums were well-competed for advancing by USC2 - USC16 but others were easier by USC4 - USC15 and more with some lines unsold while plainer descriptions met better absorption varying between USC3 to USC36 above last prices to easier by USC4 - USC5 but some invoices were neglected.

Best **PF1s** in the market shed USC4 - USC15 while brighter types eased by up to USC13 but a few improved lines gained up to USC2. Medium categories were discounted by USC5 - USC33 and some invoices remained without bids with lower medium varieties irregular varying between USC4 - USC18 above last rates to easier by USC7 to USC10 and substantially more for a few lines and some invoices were unsold. Plainer categories ranged between USC6 to USC12 dearer to easier by USC4 to USC20 with some teas remaining unsold.

Current and Future Fresh Auction Offerings

Country	Sale 50 14 - 15 Dec'21 MG	SG	Sale 50 14 - 16 Dec'20 MG	SG	Sale 51 20-22 Dec'21 MG	SG	Sale 01 3 - 5 Jan'22 MG	SG
Kenya	110,000	12,598	101,240	12,700	117,660	10,550	122,700	9,720
Uganda	14,400	9,000	17,780	11,358	16,176	8,620	15,760	10,280
Tanzania	2,000	1,600	880	400	0	170	520	700
Rwanda	5,640	1,020	6,320	960	6,120	1,280	6,720	1,320
Burundi	1,840	500	2,040	320	1,680	500	2,080	380
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	820	320	0	0	0	0
Reprints	13,960	7,717	18,060	2,410	15,040	5,759	14,600	6,780
Total	133,880	24,718	129,080	26,058	141,636	21,120	147,780	22,400
	158,598		155,138		162,756		170,180	



CTC Quotations and Highest Prices (USC)

	BP1			PF1		
Best	274	-	444	315	-	366
Good	262	-	350	315	-	362
Good Medium	257	-	306	300	-	319
Medium	260	-	274	255	-	287
Lower Medium	96	-	165	122	-	258
Plainer	75	-	160	76	-	210

continued ….

DUST GRADES
Offerings: 51,540 packages (3.84m/kgs) with 14.67% remaining unsold.

The best **PDUSTs** in the market were a weak feature and eased by USC23 to USC49 while brighter types shed USC16 - USC49. Medium sorts were USC10 - USC28 below previous week's levels and some lines remained unsold with improved interest for lower medium varieties which advanced by USC3 - USC50 and substantially more but some invoices were unsold. Plainer categories ranged between USC2 -USC28 above last prices to easier by USC3 to USC15 with some lines remaining unsold.

Best **DUST1s** available shed up to USC8 while brighter categories were firm to USC5 below last rates. Medium types held steady to USC25 easier and some lines remained unsold due to price limits with improved Lower Medium varieties advancing by USC4 to USC28 while others were USC10 to USC22 below last rates where sold. Plainer descriptions were irregular varying between USC4 to USC21 above previous week's levels to easier by USC2 to USC22 and some teas were unsold.

Secondary Grades

Offerings: 32,425 packages (1,636,793.50 kilos) and 29.42% were unsold.
In the Secondary Catalogues, best BPs were steady while others gained with PFs firm. Clean well sorted coloury Fannings held value while DUSTs eased. Other Fannings gained while similar DUSTs were firm. BMFs were well absorbed.

MARKETS

Egyptian Packers lent more and strong support and were dominant while Pakistan Packers showed useful enquiry with Yemen, other Middle Eastern countries and UK active. There was reduced interest from Kazakhstan, other CIS states, Russia, Bazaar and Sudan while Iran were less active with Afghanistan subdued. Local Packers showed some activity on account of price. Somalia were active at the lower end of the market.

CTC Quotations and Highest Prices (USC)

	PD	D1
Best	331 - 357	317 - 347
Good	332 - 369	317 - 352
Good Medium	305 - 342	283 - 332
Medium	260 - 290	235 - 287
Lower Medium	124 - 318	140 - 260
Plainer	99 - 218	91 - 206

Secondary Quotations (USC)

	BP/BP2	PF/PF2	FNGS1/FNGS	DUST / DUST2	BMF
Best/Good	200 - 250	230 - 279	136 - 227	110 - 286	72
Good Medium / Medium			125 - 165	140 238	
Lower Medium	86 157	131 - 175	72 - 158	70 - 146	70 - 74
Plainer	84 - 147	80 - 192	78 - 145	68 - 148	68 - 78

Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	96,798	6,756,133	270	11,100	550,312	121	107,898	7,306,444	**259**	110,540	7,508,458	**195**
Uganda	13,720	868,520	129	8,959	442,212	92	22,679	1,310,732	**117**	27,069	1,552,569	**125**
Tanzania	590	33,552	98	380	17,196	79	970	50,748	**91**	1,280	70,272	**121**
Rwanda	4,520	318,516	326	800	51,596	209	5,320	370,112	**309**	6,600	451,696	**248**
Burundi	1,520	98,056	263	440	20,472	147	1,960	118,528	**243**	2,200	133,670	**212**
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	980	54,192	**134**
Total	**117,148**	**8,074,777**	**256**	**21,679**	**1,081,788**	**113**	**138,827**	**9,156,564**	**239**	**148,669**	**9,770,857**	**185**

Sale Number	Previous Sale's Quantities and Prices									Total for Corresponding Sale for Last Year		
	Main			Secondary			Total					
Sale 49/21	120,930	8,330,093	**261**	22,456	1,124,558	**113**	143,386	9,454,651	**244**	139,612	9,110,749	**182**
Sale 48/21	124,040	8,537,440	**265**	19,994	1,000,083	**109**	144,034	9,537,523	**249**	136,280	8,887,453	**185**
Sale 47/21	129,897	9,017,246	**263**	23,358	1,175,558	**107**	153,255	10,192,804	**245**	132,783	8,644,393	**189**
Sale 46/21	131,360	9,070,038	**243**	20,800	1,030,981	**105**	152,160	10,101,019	**229**	124,670	8,235,418	**193**
Sale 45/21	128,479	8,804,489	**235**	19,754	981,419	**109**	148,233	9,785,907	**222**	127,820	8,399,022	**190**
Sale 44/21	100,600	6,939,853	**238**	16,000	815,606	**103**	116,600	7,755,459	**224**	124,640	8,203,849	**192**

Average Auction Hammer Prices by Grade and Country

Country of Origin	Current Sale's Prices per Grade									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Kenya	223	277	274	276	117	149	114	125	78	**259**
Uganda	113	134	136	120	104	107	101	92	72	**117**
Tanzania	86	104	103	101	86	86	68	68	69	**91**
Rwanda	370	319	328	297	225	243	199	176	72	**309**
Burundi	243	206	288	289	294	-	132	153	-	**243**
Zambia	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-
	209	**268**	**256**	**256**	**125**	**133**	**121**	**114**	**74**	**239**

Country of Origin	Corresponding Prices per Grade for Last Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Kenya	216	203	197	189	142	122	114	104	77	**195**
Uganda	143	137	140	133	132	121	104	90	71	**125**
Tanzania	140	140	137	129	132	-	84	87	79	**121**
Rwanda	315	237	237	226	230	150	161	134	135	**248**
Burundi	233	234	215	205	-	-	114	117	-	**212**
Zambia	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	142	145	-	-	94	95	-	-	**134**
	212	**199**	**190**	**180**	**150**	**122**	**116**	**99**	**73**	**185**

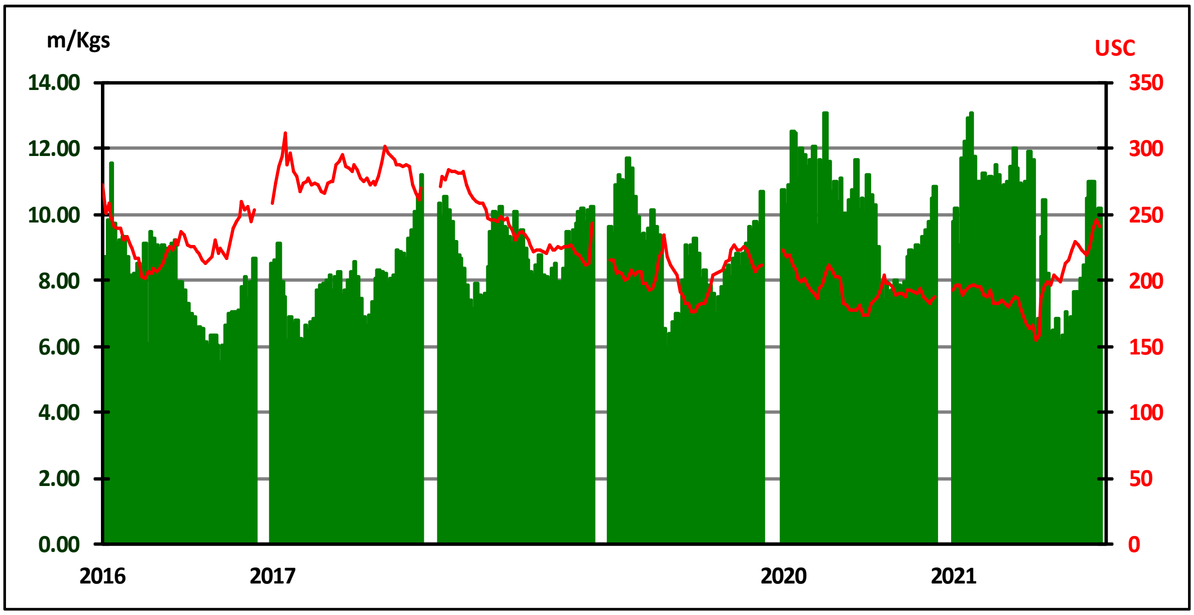
Sale Number	Previous Sale's Prices per Grade									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Sale 49/21	216	273	262	258	130	137	119	117	**70**	**244**
Sale 48/21	240	282	257	250	122	131	113	109	71	**249**
Sale 47/21	245	278	248	252	114	122	122	109	**70**	**245**
Sale 46/21	210	263	230	215	112	128	112	107	73	**229**
Sale 45/21	206	248	229	227	135	134	107	113	**71**	**222**
Sale 44/21	212	248	234	234	121	122	100	110	70	**224**

Sale Number	Corresponding Prices per Grade for Previous Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Sale 49/21	213	197	184	182	146	126	113	96	**73**	**182**
Sale 48/21	215	203	183	185	146	129	115	101	73	**185**
Sale 47/21	220	209	188	192	147	127	109	99	**73**	**189**
Sale 46/21	219	210	190	186	141	136	108	99	74	**193**
Sale 45/21	215	208	190	195	150	128	112	100	**77**	**190**
Sale 44/21	211	211	193	188	162	121	113	100	74	**192**

Average Auction Prices and Quantities by Country

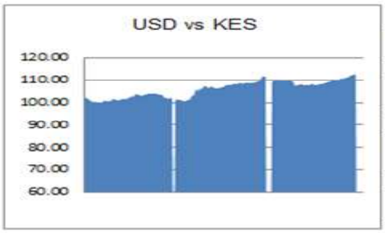
Country	Previous Sale Sale 49/21 Kgs	USC	Year To Date 2021 Kgs	USC	Last Year Sale 49/20 Kgs	USC	Year To Date 2020 Kgs	USC	Variance Year To Date Kgs	USC
Kenya	7,907,856	265	381,659,423	207	7,567,116	191	395,877,019	201	-14,217,596	6
Uganda	1,657,060	112	67,648,026	114	1,555,120	123	64,054,565	122	3,593,461	-8
Tanzania	63,136	100	4,606,100	102	90,156	110	5,369,934	114	-763,834	-12
Rwanda	431,076	317	23,003,116	272	417,672	250	21,399,051	276	1,604,065	-4
Burundi	129,194	238	6,143,289	202	142,318	186	7,728,784	217	-1,585,495	-15
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	-	-	-	-	-	-	262,989	83	-262,989	-83
Madagascar	-	-	98,943	101	-	-	-	-	98,943	101
Zimbabwe	-	-	-	-	-	-	-	-	0	0
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	-	-	155,720	135	-	-	771,083	118	-615,363	17
Total	**10,188,322**	**241**	**483,314,617**	**196**	**9,772,382**	**182**	**495,463,425**	**193**	**-12,148,809**	**3**

Mombasa Weekly Average Auction Quantities and Prices 2016—2021



	Jan Kgs	Jan USC	Feb Kgs	Feb USC	Mar Kgs	Mar USC	Apr Kgs	Apr USC	May Kgs	May USC	Jun Kgs	Jun USC	Jul Kgs	Jul USC	Aug Kgs	Aug USC	Sep Kgs	Sep USC	Oct Kgs	Oct USC	Nov Kgs	Nov USC	Dec Kgs	Dec USC	Total Kgs	Total USC
2021	40.8	194	49.9	195	55.7	192	44.7	183	45.4	184	56.2	174	34.4	168	38.4	201	26.2	208	30.3	226	51.1	231	10.2	241	483.3	196
2020	44.4	217	47.4	203	56.5	192	46.9	205	42.5	189	53.0	181	42.3	176	34.6	192	39.1	194	33.3	192	36.1	190	40.6	187	516.8	193
2019	52.2	209	44.1	203	37.8	202	47.9	206	25.6	218	30.7	190	44.0	179	31.3	192	30.6	208	42.5	222	37.0	219	30.2	210	454.0	204
2018	50.7	278	35.0	282	30.3	265	40.6	252	39.9	246	38.0	239	44.9	233	33.6	223	32.9	223	42.9	225	39.5	219	30.1	213	458.4	243
2017	41.7	284	26.5	286	25.6	273	29.2	272	39.9	275	31.5	289	32.4	283	27.8	275	32.9	286	41.9	291	36.3	283	31.9	266	397.6	281
2016	38.4	256	37.4	238	41.8	224	36.1	204	45.4	212	35.3	227	29.9	231	32.8	219	24.5	222	25.2	222	37.2	250	24.0	251	407.9	229

Exchange Rates (2019-2021)



KES: USD	112.81	0.29	0.26%
KES:STG	149.53	0.52	0.35%
KES:EUR	127.07	0.42	0.33%
USD:STG	1.32	0.01	0.73%

During the week the Kenya Shilling traded between KES 112.55-112.80 and reached 112.80 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 112.50 - 113.00 in the coming week.

(*These figures are given as a guide and readers are advised not to use them as a basis for business transactions*)

Auction Quantities

Country Offerings	This Week Sale 50/21 Packages	Kgs	Year To Date 2021 Packages	Kgs	Year To Date 2020 Packages	Kgs	Variance Year To Date Packages	Kgs
Kenya	122,598	8,305,733	5,859,178	395,364,879	5,996,751	405,384,963	-137,573	-10,020,084
Uganda	23,400	1,354,668	1,195,000	69,187,878	1,134,848	65,612,158	60,152	3,575,720
Tanzania	3,600	202,320	98,019	5,331,712	108,089	5,740,000	-10,070	-408,288
Rwanda	6,660	458,412	339,419	23,276,192	324,248	22,136,163	15,171	1,140,029
Burundi	2,340	141,696	96,818	5,985,528	123,117	7,762,919	-26,299	-1,777,391
Zambia	0	0	960	56,740	0	0	960	56,740
Malawi	0	0	0	0	0	0	0	0
Mozambique	0	0	2,300	130,640	0	0	2,300	130,640
Madagascar	0	0	2,020	99,835	4,862	267,279	-2,842	-167,444
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	15,780	808,308	-15,780	-808,308
Total	**158,598**	**10,462,829**	**7,593,714**	**499,433,404**	**7,707,695**	**507,711,790**	**-113,981**	**-8,278,386**

Sellers' Main Grade Quantities (in Packages)

Origin	BP 1			PF 1			PD			D 1			Total		
	S 50	S 51	S 01	S 50	S 51	S 01	S 50	S 51	S 01	S 50	S 51	S 01	S 50	S 51	S 01
KTDA	14840	18280	16400	41438	44680	50560	19520	19400	24440	6960	7580	6680	82758	89940	98080
Unilever Tea	1740	1160	1280	380	240	480	500	440	280	100	160	240	2720	2000	2280
James Finlay	520	640	40	720	1040	240	1040	920	520	0	0	0	2280	2600	800
Eastern Produce	1600	1400	920	3000	4060	4040	2960	3280	2440	880	960	520	8440	9700	7920
Others (K)	4840	2720	2640	10900	12240	12120	9700	11400	8960	2200	2240	2040	27640	28600	25760
Uganda	5798	5279	3240	9520	9800	6080	7960	8996	5920	2360	3020	1760	25638	27095	17000
Tanzania	560	560	200	1130	980	120	550	560	80	360	360	120	2600	2460	520
Rwanda	3980	4180	2740	3860	4140	2900	2520	2360	1400	920	840	760	11280	11520	7800
Burundi	2720	2600	1200	1640	1560	720	640	520	200	480	480	240	5480	5160	2360
DR Congo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	160	160	0	0	0	0	160	160	0
Total	36598	36819	28660	72588	78740	77260	45550	48036	44240	14260	15640	12360	168996	179235	162520

Buyer Purchases of Teas Offered by Grade (in Packages)

	BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1	CARGILL KENYA LTD	13.41	24,120	1,920	16,800	5,000	400					
2	CHAI TRADING COMPANY LTD	10.75	19,340	1,800	15,320	1,680	360		60	20	100	
3	GLOBAL TEA & COMMODITIES KENYA LTD.	8.55	15,380	2,680	8,600	1,400	1,800	20	100	360	400	20
4	LAB INTERNATIONAL KENYA LTD	8.30	14,920	440	3,680	7,580	2,760		440			20
5	M J. CLARKE LTD	4.08	7,340		520	3,840	600	40	260	200	1,840	40
6	SSOE (KENYA) LIMITED	3.88	6,980	1,920	540	1,700	840	660	180	780	220	140
7	JAMES FINLAY MOMBASA LIMITED	3.87	6,960	440	1,440	4,200			260	60	560	
8	MOMBASA COFFEE LTD	2.99	5,380	80		3,400	1,880	20				
9	COFFTEA AGENCIES LTD	2.60	4,680	1,560	400			60	140		2,120	400
10	VAN REES KENYA LIMITED	2.09	3,760	160	960	1,380	360	20	360		500	20
11	ABBAS TRADERS LTD	1.82	3,280	120	1,400	920	40	100	400	260	40	
12	SUMMER LINER CO. LTD	1.61	2,890	440	30			140	260		1,140	880
13	INDO-AFRICAN TEA CO. (K) LTD.	1.42	2,560	1,760	620	40	40		20		80	
14	DEVCHAND KESHAVJI (K) LTD	1.37	2,460		2,460							
15	GOLD CROWN FOODS (EPZ) LTD	1.16	2,080	40				140	260	200	420	1,020
16	SHAKAB EXPORT & IMPORT CO. LTD	1.12	2,018	320	1,358	80	80		100	60	20	
17	CUP OF JOE LTD	0.87	1,559	320				1,099		20	20	100
18	ALIBHAI RAMJI (MSA) LTD	0.68	1,220	320	680	40	40	140				
19	IMPERIAL TEAS (EPZ) LTD	0.57	1,020	520	160		80	60		200		
20	AL EMIR LIMITED	0.56	1,000	200	760		40					
21	MCLEOD RUSSEL AFRICA LIMITED	0.51	920	400	520							
22	AIMCO ENTERPRISES LTD	0.50	900					60			320	520
23	TRANS-ATLANTIC TRADING Co. LTD	0.48	860	120	560		40	60	80			
24	EMPIRE KENYA (EPZ) LTD	0.39	700	560	120				20			
25	AFRIBRIDGE TRADE EXPORTERS LTD	0.33	600	40	280		280					
26	MAISHA COMMODITIES	0.31	560	40					140	100	280	
27	RANFER TEAS KENYA LTD	0.31	560	120	320		120					
28	TUSHA TEA LTD	0.28	500					20	20		460	
29	LINDOP & COMPANY (KENYA) LTD	0.26	460		260	200						
30	DRINCO INTERNATIONAL LIMITED	0.23	420		420							
31	JALEEL TRADING COMPANY	0.23	420	20				20		20	80	280
32	GREEN LEAF TRADING CO. LTD	0.22	400					20	20		60	300
33	CHAMU SUPPLIES LIMITED	0.21	380		160		20		180		20	
34	CEMM TRADERS LTD	0.19	340		340							
35	MOMBASA TEA TRADERS LTD	0.18	320			280	40					
36	TROPICAL CROPS & COMMODITIES	0.16	280	40						20	180	40
37	AFRO TEAS LTD	0.14	260	40	200							20
38	LULA TRADING COMPANY	0.10	180									180
39	STANSAND (A) LTD	0.09	160		160							
40	KIRINDO TRADERS LIMITED	0.08	140					20			100	20
41	TEAVANA TEA STORE LTD	0.08	140								60	80
42	PWANI HAULIERS	0.06	100									100
43	SALIM MERCHANDISE COMPANY LTD	0.06	100							100		
44	JAWAI TEA LIMITED	0.04	80	80								
	GREAT WHITE PACKERS LTD	0.03			20			20	20			
	Total Sold	77.20	138,767	16,500	59,088	31,740	9,820	2,739	3,320	2,400	9,040	4,180
	Withdrawn	-	-	-	-	-	-	-	-	-	-	-
	Unsold	22.80	40,998	14,758	6,040	7,900	2,320	1,340	1,160	880	6,060	540
	% Unsold			47	9	20	19	33	26	27	40	11
	Grand Total	**100.00**	**179,765**	**31,258**	**65,128**	**39,640**	**12,140**	**4,079**	**4,480**	**3,280**	**15,100**	**4,720**

Sale 49/21	80.74%	143,386	16,460	57,470	37,240	9,760	3,280	2,660	2,880	8,320	5,316
Sale 48/21	82.27%	144,034	20,940	58,020	34,220	10,860	2,800	3,160	2,854	6,900	4,280
Sale 47/21	81.28%	153,255	14,600	65,097	39,260	10,940	2,860	3,720	3,400	8,098	5,280
Sale 46/21	80.90%	152,160	16,640	67,580	37,660	9,480	1,900	3,040	3,181	7,800	4,879
Sale 45/21	81.14%	148,233	21,019	63,360	35,480	8,620	2,080	3,135	2,540	7,119	4,860

Other Tea Auction Centres

Auction Offerings

Centre	Week 49 07-Dec	Week 50 14-Dec	Week 51 21-Dec	Week 01 4 Jan'22
Mombasa	177,191	-	-	-
Limbe	-	-	-	-
Colombo	-	-	-	-
Jakarta	-	-	-	-
Calcutta	-	-	-	-
Guwahati	-	-	-	-
Chittagong	65,842	67,041	-	-
Total	**177,191**	**67,041**	-	-

Jakarta: at Sale 48 held on the 8th December 2021, most teas were trading firm. Except PF1 trading up to 12cts dearer and West Java D1 trading 8cts dearer.

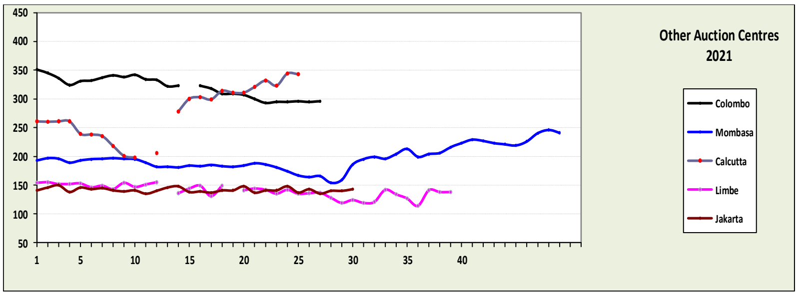
Colombo: at Sale 48 held on 7th and 8th December, 2021, The 0.76Mkg on offer met with good demand. Best Western High Grown BOPs were firm to a little dearer. The below best and plainer varieties were firm to a little easier at times. Select Best Western High grown BOPFs were firm to a little dearer. The below best and plainer sorts were mostly firm. A few coloury invoices were dearer from last week's levels. Nuwara Eliya BOPs were irregularly dearer, the BOPFs mostly remained unsold. Udupusellawa BOPs were firm to irregularly dearer, the BOPFs maintained last levels. Uva BOPs were barely steady, the BOPFs were tending a little lower. Low Grown CTC BP1s were a little easier, the High and Medium sorts were firm. Low Grown PF1s maintained last levels. The High and Medium sorts were tending easier. The 2.4Mkg of Low Grown teas which were on offer met with good demand. Select best OP1s were dearer, best and below best varieties too gained following quality. Select best and best BOP1s met with improved demand. Select best and best OPs were firm, below best varieties too maintained last levels. Well-made OPAs were lower to last, below best varieties were dearer. Well-made Bold Pekoes met with irregular demand, mixed varieties were easier. Well-made Shotty Pekoe1s were lower by few rupees, others too declined a few rupees. In the Small Leaf segment, select best BOP.SP/BOPF.SP and BOPFs were firm. Select best and best BOPs gained following quality. Select best and best FBOPs were dearer, others too met with fair demand. Select best FBOPF1s were dearer, others were firm. FBOPFs varieties attracted fair interest. Premium Flowery teas met with good demand. Turkey, Russia, Iran and the C.I.S. countries lent fair support. Libya and Iraq were active.

Chittagong: at Sale 30 held on 6th December, 2021, CTC LEAF: 54,152 packages of Current Season teas on offer met with much less demand with very heavy withdrawals. BROKENS: A few select well made good liquoring Brokens met with some competition and were generally firm to touch dearer. Good mediums and mediums witnessed less demand and were easier following quality. There were also several withdrawals in this category. Plain teas witnessed heavier withdrawals. BLF teas witnessed very limited interest with much heavier withdrawals. FANNINGS: A few good liquoring Fannings met with a good support at around last levels but the bulk of good and medium varieties saw less demand at easier rates. There were also many withdrawals. Plain and BLF types met with much less demand with heavy withdrawals. CTC DUST: 11,690 packages of Current Season teas on offer met with fair demand. Well made good liquoring teas sold well and were around last levels. Their mediums were irregularly easier closely following quality. Plain and BLF Dusts met with much less demand with heavy withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers COMMENTS: Market started off with less demand and with the progress of sale it declined further. Withdrawals were very heavy following limited demand from the buyers particularly for plainer and BLF teas. Blenders supported good liquoring varieties but ignored the bulk of Medium and plain types. Loose tea buyers lent only a limited support Dusts were an easier market.

Cochin: at Sale 48 held on 1st December, 2021. **CTC Leaf**: Good Demand. All varieties sold at dearer levels. **Buying pattern:** Up country buyers operated. **ORTHODOX Leaf:** Good Demand. Opened on an irregular note but was lower as the sale progressed. **Buying pattern:** CIS operating with support from ME. **Dust**: Fair Demand. Good liquoring and popular varieties and better mediums sold fully firm to occasionally lower. **Buying pattern**: Major blenders active with useful support from packeters and Internal buyers. Upcountry buyers also operated.

Calcutta: at Sale 49 held on 7th, 8th and 9th December, 2021 with 236,519 packages on offer. **CTC Leaf:** There was good demand. Best & good liquoring Assams were mostly irregularly easier. Well-made Assams in the medium categories were barely steady. The remainder was easier. Well-made, better liquoring Dooars were steady. Plainer categories were irregular around last levels. **Dust**: There was good demand. Few good liquoring Assams sold around last levels. The remainder was irregularly easier. M/s Hindustan Unilever operated primarily on best liquoring descriptions with some interest on plainer Dooars. M/s Tata Consumer Products was active primarily on medium Assams and plainer Dooars. Western India segments were active on brighter liquoring descriptions. Export accounts showed some interest on larger brokens. Regional packeteers showed some interest on medium & plainer sorts. Local buyers were active on the Dooars. **ORTHODOX:** There was good demand. The small weight of tippy teas fetched attractive prices. Clean whole leaf and brokens sold readily at last levels. However, as realisations followed quality, a decline in make often resulted in an erosion of price levels as well as withdrawals for poorly made teas. Exporters to Iran were the main buyers with some support from the CIS. Some internal demand was evident on whole leaf.

Guwahati: at Sale 49 held on 7th December, 2021 with 190,870 packages on offer. **Market CTC:** The sale witnessed good demand at steady to easier rates following quality. Bottom of the market remained firm. Reprinted teas sold very well. **Buying pattern:** HUL lent good support and their intakes were higher compared to last week. TCPL operated more selectively and their intake was lower than last week. Export enquiry was very selective. Buyers for all upcountry destinations operated in strength. **Market Dust**: There was good demand except for brown/fibrous sorts which met with fair demand only. Sale percentage was lower to that seen in leaf sale. **Buying pattern**: HUL lent good support with TCPL was more selective. There was limited but improved enquiry from exporters. Upcountry destinations operated normally.



News Articles of Interest

Tuesday, 14 December 2021

Drought Threatens East Africa's Biggest Grain Producers

La Niña is wreaking havoc on East Africa, causing drought and threatening crops in some of the continent's most important grain producing countries. The region can ill afford additional crop losses, coming in the wake of the worst devastation from locusts in a quarter century in 2020, and as much of Africa continues to battle the unrelenting COVID pandemic. Gro's Drought Index (GDI) shows "exceptional" drought levels in broad areas of eastern Kenya. "Extreme" drought and "severe" drought levels are also widespread in Somalia, Ethiopia, and Tanzania. With limited rainfall forecasted for the region, dry conditions are expected to continue. The Gro Drought Index, which updates daily, measures drought severity around the globe on a scale from "0" (no drought) to "5" (exceptional drought). Corn, wheat, millet, barley, and sorghum are the crops most at risk, based on crop date ranges in Gro's Global Crop Calendar. Gro's East Africa Cereal Yield Forecast Models, like our other yield models, provide in-season forecasts of crop yields. We built separate models for each of the five main cereal crops in Ethiopia and Kenya for a total of 10 crop/country pairs. Corn makes up nearly half of Ethiopia's grain production, and Gro's Ethiopia Corn Yield Forecast Model currently forecasts a yield decline of 10% from a year earlier. For Kenya, Gro's Corn Yield Forecast Model is pointing to a 14% drop in yields. Kenya and Somalia have two rainy seasons — October to December and March to May. November's precipitation in Somalia was 50% below the 10-year average, while Kenya was 37% below normal. Somalia is currently in the middle of its second corn growing season, and the drought could damage the crop during pollination, a key period when yields are determined. Currently, NDVI, an important measure of vegetative health, is at its third-lowest reading for Somalia in 20 years. Farther south, Tanzania is Africa's fourth-largest corn producer, and the country exports excess supplies in strong production years. Gro's Drought Index shows moderate to extreme drought in Tanzania's east, and abnormally dry conditions in the west. Gro's Climate Risk Navigator for Growing Conditions, available to Standard-level subscribers, provides valuable, daily updates on NDVI and other metrics for determining a crop's risk for any region in the world. *Source*:https://gro-intelligence.com/insights/drought-threatens-east-africas-biggest-grain-producers

Thursday, 9 December 2021

Turkey breaks own record in tea consumption amid pandemic

Turkey has broken its own record in tea consumption with an increase from 3.5 to 4 kilograms per person annually amid the coronavirus pandemic, according to a report by the International Tea Committee. Consumption at cafes or tea houses declined due to lockdowns and curfews, but the pandemic did not stop tea consumption from exceeding previous levels. Some 275,000 tons of the processed tea produced in the country last year were totally consumed, the report said. "When it comes to drinking tea, we are the top country in the world," Mehmet Erdoğan, the head of commodity exchange in the Black Sea province of Rize, also known as the "tea capital of Turkey," told Demirören News Agency on Nov. 29. "On average, a person drinks three to five glasses of tea," he added. According to official data, a Turk drinks some 1,300 cups of tea per year, which also supports Erdoğan's bet. He is proud of the result because the production and the consumption of tea "did not lose its war with the pandemic." "People continued to drink at their houses." Rize's title as "the capital of Turkish tea" dates back to 1924, one year after the Turkish Republic was established. As Ottoman Sultan Abdülhamid II was a tea addict, tea seeds were brought from Japan in 1878 and planted in the northwestern province of Bursa. However, it was understood then that the Black Sea was more suitable for tea planting, and as of 1918, the first tea seeds were planted in Batumi, today's Georgia. After the Turkish Republic's founding, the seeds brought from Batumi were planted in Rize. As the result was promising, the first tea factory of the country was established in 1947 in the same province. Demirören News Agency's interviews with the residents of Rize also prove how the province see tea as "a national drink." "I am a tea addict who drinks around 30 glasses a day. I adore tea and feel deficiency when I do not drink one," Adem Cansız said. Abdülkadir Yağcı insisted that he was not a tea addict, but said he drinks around 10 glasses per day. Tea is one of Esra Çolak's "indispensable things in life." "I drink tea wherever, whenever, however. I seep tea when I am bored," she said. Turkey is also an important tea exporter. In the first eight months of 2019, a year before the pandemic, Turkey's tea export was over $5.7 million. Germany was the biggest buyer with 128 tons, with North Cyprus following.

Source:https://www.hurriyetdailynews.com/turkey-breaks-own-record-in-tea-consumption-amid-pandemic-169751

Tuesday, 14 December 2021

Teas From India portrays the essence of Tea in latest campaign

Teas From India brings a delectably curated range from their own gardens and from various tea growing regions to bring on table the wide range of teas that grow in India. A campaign has also been launched for the same. Vikram Gulia, chief executive officer Amalgamated Plantations said, "As new age consumers seek rich and vibrant experience with products and lifestyle, we use our heritage and expertise to present an exquisite range carefully curated from across India. We leverage our legacy and deep connect with soil on which we grow our tea by nurturing our gardens to create a delectable range; a range which willl deliver a whole new experience of relishing teas for consumers both traditional and new entrants to the world of tea." Rohit Malkani, joint national creative director, L&K Saatchi & Saatchi said, "Telling a source story for a range of premium teas is like manna for a creative team! After all India has been growing teas for nearly 200 years and produces the finest teas in the world. Shot across 3 locations, the film captures the the beauty of each tea growing region, romancing the land and interspersing the film with tea trivia. From packaging to communication, it's been an incredible journey for us at LKSS to launch Teas from India." Atin Wahal, executive vice president, North and East, L&K Saatchi & Saatchi said, "We wanted to position TFI not as another brand of tea but an experience. This experience need to be seen and heard along with being tasted. Its heartening to see that our effort of conceptualising the brand thought and the portfolio along with Mr. Gulia and his team has finally paid off. We are confident of our unique and one of its kind offering for the consumers. Welcome to the Tea Experience.''

Source:https://brandequity.economictimes.indiatimes.com/news/advertising/teas-from-india-portrays-the-essence-of-tea-in-latest-

Regional Weather Conditions and World Crop

Kenya: Murang'a: there was **93.5 mm** of rainfall activity recorded through **4** days of the week. The highest and lowest temperatures were **28˚c** & **10˚c** respectively. Crop intake averaged **117.8** tonnes/day on a six day plucking cycle. Weather conditions continue intermittently wet and sunny.

Nyeri: the week was rainy and cloudy with **28.3 mm** of rainfall recorded **over** 4 days. The highest and lowest temperatures were **22˚c** & **13˚c** respectively. Crop intake averaged **53.6** tonnes/day on a six day plucking cycle.

Meru: The week was sunny during the day and cloudy with showers at night. There was continued increased rainfall activity at **40mm** recorded through **3** days out the week. The highest and lowest temperatures were **27˚c** & **15˚c** respectively. Crop intake averaged **92.9** tonnes/day on a **six** day plucking cycle.

Sotik: Was mainly dry with sunny conditions and scanty rainfall throughout the week. They received **2.7mm** of rainfall spread in four days. The highest and lowest temperatures were **26.5˚c** & **11˚c** respectively. Factory utilization increased from last week's levels.

Kericho: The week under review was sunny with less overcast. A total of 11.2mm rainfall was recorded. Average temperatures were highs of **23°** Celsius and lows of **10°** Celsius. Crop intake maintained previous week's levels. Crop

The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.

on offer is steady but likely to appreciate with current weather conditions

Uganda: There was reduced rainfall activity in most tea growing areas. Fort Portal received further reduced rainfall at **17mm**. Hoima received increased rainfall of **99mm**. Kibale received reduced rainfall of **21mm** and the Bushenyi region received significantly less rainfall of **33mm**. Average temperatures were highs of **28° Celsius** and lows of **15° Celsius**. Crop intake sustained at high levels.

Weather forecast for 14th to 20th December , 2021

Rainfall is likely to continue over the Highlands East of the Rift Valley, the South-eastern lowlands, the Coast, parts of the Highlands West of the Rift Valley, Lake Victoria Basin, Central and South Rift Valley and North-eastern Kenya. Occasional isolated storms are likely over the parts of the South-eastern lowlands and the Coastal strip. The North-western region is likely to remain generally sunny and dry. Strong south-easterly winds with speeds exceeding 25 knots (12.9 m/s) are expected over some parts of North-western and North-eastern Kenya.

The **Highlands West of the Rift Valley**, the Lake Victoria Basin and the Central and South Rift Valley (Kisii, Nyamira, Trans-Nzoia, Uasin-Gishu, Elgeyo-Marakwet, Nandi, Kericho, Bomet, Kakamega, Vihiga, Bungoma, West-Pokot, Siaya, Kisumu, Homabay, Busia, Migori, Baringo, Nakuru, Narok and Laikipia Counties): Mornings are likely to be generally sunny. Afternoon showers and thunderstorms are expected over few places. Nights are likely to be mainly partly cloudy. Maximum (day-time) temperatures are likely to range from 23 oC to 31 oC while minimum (night-time) temperatures are expected to be between 12oC and 20 oC

The **Highlands East of the Rift Valley** (including Nairobi County) (Nyandarua, Nyeri, Kirinyaga, Murang'a, Kiambu, Meru, Embu, Tharaka-Nithi and Nairobi Counties): Mornings are likely to be cloudy with occasional rains over few places. Afternoon and night showers are likely to occur over few to several places. Maximum (day-time) temperatures are likely to range from 20oC to 25 oC while minimum (night-time) temperatures are expected to be between 10oC and 15 oC

Crop production Kenya: Despite a decrease in rainfall**,** crop production increased in contrast to previous levels in Meru region in the **EOR.** Crop levels in Nyeri and Muranga as a result of the favorable wet and sunny conditions. However, this is likely to fall in the coming weeks owing to reduced rainfall expected **WoR** volumes increased on the back of warmer and wetter conditions experienced.

Uganda: Crop volumes continue at high levels. This past week there was a decrease in rainfall activity recorded in most of the tea growing areas. However crop intake remains high.

Malawi: Crop intakes continues low.

World Production from Main Producing Countries over the Past Twelve Months / **Production over calendar years**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+/- Variance	2020	2019
Bangladesh	0.3	1.2	1.7	3.9	6.3	13.5	12.6	14.4	12.6	14.6	10.5	7.0	79.9	8.6	90.7	94.6
North India	-	2.2	46.9	51.4	77.4	143.6	157.2	153.2	141.4	167.3	127.6	53.4	940.6	76.5	1,033.4	1,170.6
South India	16.1	15.3	19.6	22.0	24.4	25.9	21.8	16.4	22.4	21.3	21.4	18.1	205.2	24.2	219.4	218.7
Sri Lanka	23.1	22.3	28.4	29.6	30.4	25.9	26.2	23.7	22.6	23.4	24.8	28.5	232.2	33.0	275.9	298.1
Kenya	48.9	43.3	48.7	44.3	45.3	43.5	34.7	33.6	43.4	48.3	47.7	54.4	385.7	(34.5)	570.6	459.0
Uganda	6.1	4.5	6.4	6.9	7.0	6.5	5.5	4.5	6.0	7.6	6.6	6.7	10.6	(1.4)	28.3	59.7
Tanzania	2.8	3.3	3.3	2.9	2.5	1.9	1.0	0.9	1.6	2.7	2.5	2.2	20.2	(0.1)	28.6	33.9
Rwanda	3.2	3.0	3.4	3.3	3.7	3.3	2.1	1.5	2.1	2.5	3.3	3.5	25.6	1.7	33.2	32.2
Malawi	7.0	7.2	8.0	6.4	3.8	2.1	1.8	2.1	4.0	2.9	1.4	5.3	42.4	6.0	45.2	48.3
Total	107.5	101.1	160.0	163.8	193.8	259.7	257.4	245.8	250.1	206.1	245.8	179.1	1,942.4	114.0	2,325.3	2,415.1
Variance	(4.6)	(0.2)	34.0	39.6	5.1	30.4	16.9	10.2	-21.4	201.5	0.0	0.0	332.9			

*Monthly figures in **"BLACK"** are for 2021 whilst figures in **"BLUE"** are for 2020*

Mombasa Auction—Weekly Sale Average Prices (All teas) 2021

Sale Nos.	Sale Date	Kilos sold Weekly	Kilos Sold monthly	Year : 2021 Av.Price US$ weekly	Year : 2021 Av. Price US$ monthly	Year : 2020 Av. Price US$ monthly	Year : 2019 Av. Price US$ monthly
1	05-Jan-21	9,791,304		1.93			
2	12-Jan-21	10,195,498		1.97			
3	19-Jan-21	9,094,727		1.96			
4	26-Jan-21	11,713,721		1.89			
			40,795,250		1.94	2.17	2.09
5	02-Feb-21	12,192,341		1.93			
6	09-Feb-21	12,945,087		1.95			
7	16-Feb-21	13,051,731		1.96			
8	23-Feb-21	11,798,728	49,987,885	1.97	1.95	2.03	2.03
9	02-Mar-21	11,205,377		2.06			
10	09-Mar-24	11,015,249		1.95			
11	16-Mar-21	11,259,688		1.89			
12	23-Mar-21	11,064,181		1.88			
13	30-Mar-21	11,146,680	55,691,175	1.82	1.92	1.92	2.02
3 mths Totals:					$1.94 146,474,310 Kgs	$2.03 148,359,082 Kgs	$2.04 134,129,903 Kgs
14	06-Apr-21	11,106,771		1.82			
15	13-Apr-21	11,521,994		1.83			
16	20-Apr-21	11,178,057		1.82			
17	27-Apr-21	10,852,098		1.85			
			44,658,919		1.83	2.05	2.06
18	04-May-21	10,912,164		1.82			
19	11-May-21	11,006,663		1.80			
20	18-May-21	11,474,571		1.84			
21	25-May-21	12,002,714	45,396,112	1.88	1.84	1.89	2.18
22	02-Jun-21	11,407,495		1.86			
23	08-Jun-21	10,959,073		1.81			
24	15-Jun-21	10,896,353		1.74			
25	22-Jun-21	10,985,869		1.67			
26	29-Jun-21	11,910,098	56,158,888	1.64	1.74	1.79	1.90
6 mths Totals:					$1.87 292,688,228 Kgs	$1.97 290,761,896 Kgs	$2.04 238,404,735 Kgs
27	06-Jul-21	11,667,927		1.66			
28	13-Jul-21	6,546,887		1.54			
29	21-Jul-21	6,838,592		1.59			
30	27-Jul-21	9,347,891		1.86			
			34,401,296		1.68	1.76	1.79
31	03-Aug-21	10,430,943		1.95			
32	10-Aug-21	8,233,542		1.99			
33	17-Aug-21	6,455,808		1.96			
34	24-Aug-21	6,471,175		2.04			
35	31-Aug-21	6,849,419	38,440,886	2.13	2.01	1.92	1.92
36	07-Sep-21	6,198,339		1.99			
37	14-Sep-21	6,311,114		2.04			
38	21-Sep-21	7,032,289		2.13			
39	28-Sep-21	6,698,145	26,239,887	2.16	2.08	1.94	2.08
9 mths Totals:					$1.88 391,770,296 Kgs	$1.94 406,720,334 Kgs	$2.00 344,324,012 Kgs
40	05-Oct-21	6,884,254		2.23			
41	12-Oct-21	7,678,181		2.29			
42	19-Oct-21	7,654,936		2.27			
43	26-Oct-21	8,049,705	30,267,076	2.23	2.26	1.90	2.22
44	02-Nov-21	8,484,987		2.21			
45	09-Nov-21	10,479,718		2.19			
46	16-Nov-21	10,998,166		2.26			
47	23-Nov-21	10,972,320		2.40			
48	30-Nov-21	10,153,733	51,088,924	2.46	2.31	1.90	2.19
49	07-Dec-21	10,188,322		2.41			
50	14-Dec-21						
51	21-Dec-21						
			10,188,322		2.41	1.85	2.10
Sale Nos. 1 to 51 Year end Totals :						516,802,891 Kgs $1.93	454,012,998 Kgs $2.04

Summary : Sale Averages by Country

Country :	Year : 2021 Sale Nos: 1 to 48 (11 months) Kilos '000	Av. Prc US$	Country :	Year : 2020 Sale Nos: 1 to 48 (11 months) Kilos '000	Av. Prc US$
Kenya	373,752	2.05	Kenya	388,310	2.01
Uganda	65,991	1.14	Uganda	62,499	1.22
Tanzania	4,543	1.02	Tanzania	5,280	1.14
Rwanda	22,572	2.71	Rwanda	20,981	2.76
Burundi	6,014	2.02	Burundi	7,587	2.17
Malawi	-		Malawi	-	-
Mozambique	-		Mozambique	263	0.83
D R Congo	-		D R Congo	-	-
Madagascar	99	1.01	Madagascar	-	-
Ethiopia	155	1.35	Ethiopia	771	1.18
Total :	473,126	1.95		485,691	1.93

Year 2019 : 12M	454,013	2.04
Year 2018 : 12M	458,361	2.43
Year 2017 : 12M	397,646	2.81
Year 2016 : 12M	407,989	2.29
Year 2015 : 12M	358,639	2.73
Year 2014 : 12M	390,246	2.03

Compiled by : Tea Brokers East Africa Ltd