



## TEA BROKERS EAST AFRICA LIMITED

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## Tea Market Report: Sale 47 of 21st—23rd November, 2022

There was fair demand for the 220,099 packages (14.81m/kgs) on offer with prices showing irregularly easier tendencies. 29.18% remained unsold.

### LEAF GRADES (M2)

Offerings: 125,120 packages (8.23m/kgs) – 32.16% unsold.

### BP1:

**Best** – Most teas were steady at last levels but a few lines were irregular and shed USC14 to USC40 with select invoices advancing by USC18 and USC40.

**Brighter** – Were firm to USC10 below previous prices.

**Mediums** – KTDA mediums met irregular enquiry and varied between steady to USC18 dearer to easier by a similar margin; plantation mediums shed up to USC32 but a few select invoices advanced by up to USC24.

**Lower Mediums** – Were irregular and ranged between firm to USC19 dearer to easier by USC14.

**Plainer** – Met reduced competition and lost up to USC20.

### PF1:

**Best** – Shed up to USC17.

**Brighter** – Were easier by up to USC17.

**Mediums** – KTDA mediums were steady at previous levels with plantation mediums irregular varying

### Current and Future Fresh Auction Offerings

Country	Sale 47 21 - 23 Nov'22		Sale 47 22 - 24 Nov'21		Sale 48 28 - 30 Nov'22		Sale 49 5 - 7 Dec'22	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	123,240	10,320	112,280	14,240	122,400	10,720	113,400	9,800
Uganda	17,680	8,579	16,220	11,350	16,560	9,320	16,500	9,280
Tanzania	1,160	80	1,360	1,340	600	20	920	80
Rwanda	7,620	1,260	5,880	1,180	6,600	1,180	8,680	1,820
Burundi	760	400	1,680	359	960	420	1,320	480
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	48,040	960	17,580	5,059	51,920	880	59,119	1,257
<b>Total</b>	<b>150,460</b>	<b>20,639</b>	<b>137,420</b>	<b>28,469</b>	<b>147,120</b>	<b>21,660</b>	<b>140,820</b>	<b>21,460</b>
		<b>171,099</b>		<b>165,889</b>		<b>168,780</b>		<b>162,280</b>

between firm to USC6 dearer to easier by up to USC15.

**Lower Mediums** – Lost up to USC18 but a few lines advanced by up to USC6.

**Plainer** – Were irregularly easier by up to USC20.

### DUST GRADES (M1)

**Offerings:** 73,380 packages (5.47m/kgs) – 29.38% unsold.

### PDUST:

**Best** – Were irregular ranging between firm to USC18 dearer for a few invoices to mostly easier by up to USC11.

**Brighter** – Met reduced competition and shed up to USC18.



**Mediums** – KTDA mediums varied between firm to USC5 dearer to easier by up to USC7 with plantation mediums ranging between steady to USC4 dearer to easier by a similar margin.

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**Lower Medium** – Varied between USC20 dearer to USC13 below previous levels.

**Plainer** – Irregular and ranged between firm to USC10 dearer to easier by USC12.

#### **DUST1:**

**Best** – Firm to USC11 easier.

**Brighter** – Steady to USC16 below last prices.

**Mediums** – KTDA mediums were irregular ranging between firm to USC8 dearer to easier by up to USC12 with plantation mediums varying between steady to USC11 above previous rates to easier by up to USC18.

**Lower Medium** – Were mostly easier by up to USC16 but a few lines appreciated by up to USC12.

**Plainer** – Irregularly easier by up to USC23.

#### **Secondary Grades (S1)**

Offerings: 21,599 packages (1.11m/kgs) – 11.20% unsold.

In the Secondary Catalogues best **BPs** were firm to dearer while others were discounted; **PFs** were barely steady. Clean well sorted coloury **Fannings** lost value while **similar DUSTs** were irregular. **Other Fannings** eased with

**DUSTs** firm. **BMFs** were well absorbed.

#### **Markets**

**Kazakhstan** and other **CIS states** showed good but selective interest with reduced enquiry from **Pakistan Packers, Bazaar, Sudan and Afghanistan. Egyptian Packers** opened slow but improved support as the sale progressed while **UK, Yemen** and other **Middle Eastern countries** maintained activity but at lower levels. There was more enquiry from **Iran** with reduced interest from **Russia. Local Packers** were more active. There was less activity from **Somalia** at the lower end of the market.

### Mombasa Auction Hammer Market Analysis—Sale No 47/2022

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	88%	2.79	3.9	2.75	5.1	2.79	3.28	2.73	3.36	2.72	3.03
2 Below Best	90%	2.68	3.05	2.6	4.22	2.66	2.9	2.6	2.97	2.65	2.86
3 Good	34%	2.26	2.7	2.15	2.84	2.14	2.76	2.18	2.86	2.17	2.61
4 Best Medium	84%	1.92	2.3	2	2.5	2	2.3	2.02	2.4	1.8	2.23
5 Medium	70%	1.59	2.2	1.45	2.3	1.56	2.16	1.52	2.32	1.65	2.26
6 Lower Medium	86%	1.4	1.76	1.2	1.62	1.36	1.82	1.4	1.92	1.45	1.81
7 Plain	82%	1.31	1.58	1.18	1.44	1.28	1.7	1.35	1.44	1.35	1.44
Totals	63%	1.31	3.9	1.18	5.1	1.28	3.28	1.35	3.36	1.35	3.03

Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	13%	172,737	3.22	586,035	2.87	251,777	2.84	137,408	2.82	1,147,957	2.91
2 Below Best	31%	340,283	2.83	1,312,380	2.78	653,053	2.71	302,958	2.72	2,608,674	2.76
3 Good	22%	495,317	2.53	766,282	2.44	432,523	2.47	203,270	2.43	1,897,392	2.47
4 Best Medium	10%	82,308	2.3	374,352	2.13	381,068	2.25	41,720	2.11	879,448	2.2
5 Medium	13%	66,915	1.83	496,850	1.94	466,096	1.97	85,675	1.93	1,115,535	1.95
6 Lower Medium	8%	89,418	1.42	231,134	1.58	238,965	1.6	99,752	1.57	659,269	1.56
7 Plain	3%	18,956	1.24	85,396	1.4	74,200	1.4	48,440	1.41	226,992	1.39
Totals	100%	1,265,934	2.55	3,852,429	2.45	2,497,682	2.33	919,223	2.38	8,535,267	2.42

## Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	103,840	7,248,238	250	9,080	468,668	146	112,920	7,716,907	244	119,060	8,136,903	266
Uganda	14,680	935,902	157	8,098	394,280	116	22,778	1,330,182	144	24,076	1,399,549	112
Tanzania	1,280	82,216	164	140	7,100	111	1,420	89,316	160	2,260	121,084	102
Rwanda	5,620	391,756	304	1,220	78,796	251	6,840	470,552	295	6,100	426,680	314
Burundi	640	61,535	236	280	11,830	149	920	73,365	222	1,759	108,588	234
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-

<b>Total</b>	<b>126,060</b>	<b>8,719,647</b>	<b>242</b>	<b>18,818</b>	<b>960,674</b>	<b>142</b>	<b>144,878</b>	<b>9,680,322</b>	<b>232</b>	<b>153,255</b>	<b>10,192,804</b>	<b>245</b>
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Sale Number	Previous Sale's Quantities and Prices									Total for Corresponding Sale for Last Year		
	Main			Secondary			Total					
Sale 46/22	114,239	7,901,518	244	17,080	870,668	144	131,319	8,772,186	234	152,160	10,101,019	229
Sale 45/22	120,660	8,339,127	254	17,900	898,139	145	138,560	9,237,266	243	148,233	9,785,907	222
Sale 44/22	122,760	8,490,714	256	16,980	850,125	143	139,740	9,340,838	246	116,600	7,755,459	224
Sale 43/22	116,960	8,077,622	253	16,420	815,579	139	133,380	8,893,200	242	112,659	7,427,140	226
Sale 42/22	114,260	7,889,054	247	15,120	751,803	139	129,380	8,640,857	237	108,935	7,147,669	229
Sale 41/22	112,020	7,743,205	243	15,480	771,135	139	127,500	8,521,224	233	107,205	7,083,753	231

## Average Auction Hammer Prices by Grade and Country

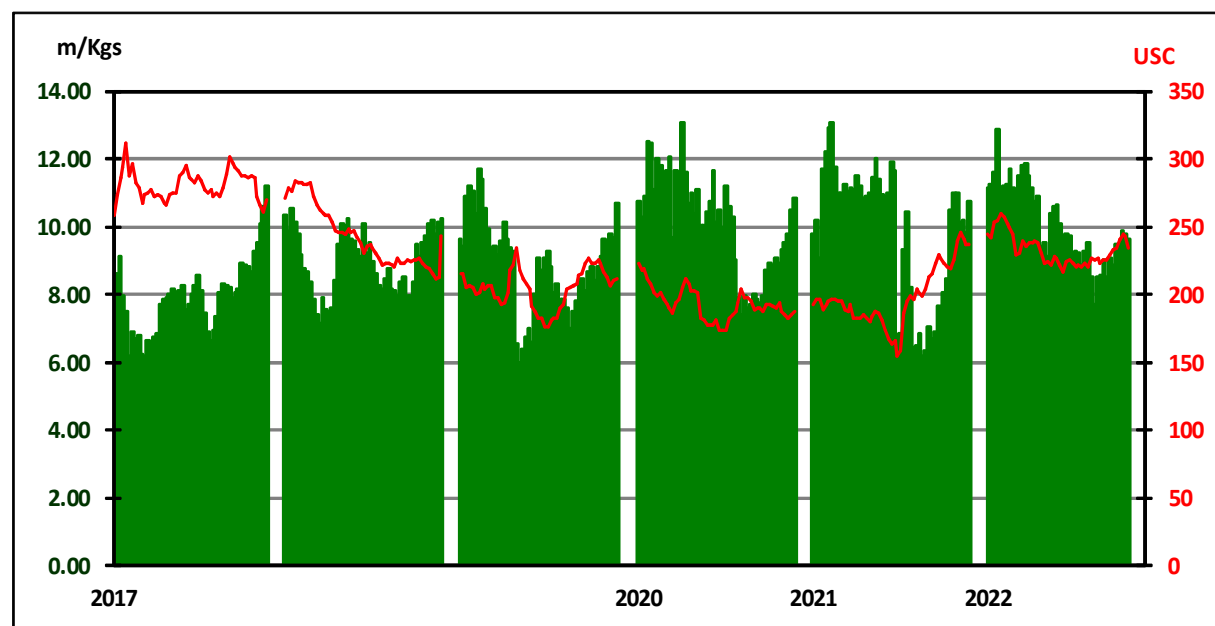
Country of Origin	Current Sale's Prices per Grade										Corresponding Prices per Grade for Last Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Kenya	257	252	243	254	156	166	144	155	102	244	263	286	267	275	105	135	116	123	72	266
Uganda	146	157	158	157	120	138	134	110	96	144	102	131	129	119	86	109	88	92	68	112
Tanzania	143	167	168	148	-	-	113	138	96	160	90	132	116	106	84	110	77	90	78	102
Rwanda	360	289	289	280	281	228	237	199	96	295	365	324	308	324	240	267	216	181	89	314
Burundi	238	245	222	230	-	-	165	147	-	222	209	290	254	245	-	-	152	150	-	234
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>255</b>	<b>245</b>	<b>232</b>	<b>238</b>	<b>212</b>	<b>154</b>	<b>153</b>	<b>135</b>	<b>98</b>	<b>232</b>	<b>245</b>	<b>278</b>	<b>248</b>	<b>252</b>	<b>114</b>	<b>122</b>	<b>122</b>	<b>109</b>	<b>70</b>	<b>245</b>

Sale Number	Previous Sale's Prices per Grade										Corresponding Prices per Grade for Previous Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Sale 46/22	247	253	231	236	209	152	156	137	100	234	210	263	230	215	112	128	112	107	73	229
Sale 45/22	257	259	244	259	204	158	164	142	100	243	206	248	229	227	135	134	107	113	71	222
Sale 44/22	257	261	241	278	185	163	156	144	99	246	212	248	234	234	121	122	100	110	70	224
Sale 43/22	251	258	240	273	166	156	157	139	101	242	194	259	235	237	120	134	112	120	70	226
Sale 42/22	247	253	237	253	194	154	154	135	101	237	225	266	231	231	138	135	115	127	72	229
Sale 41/22	250	250	229	244	183	155	152	134	105	233	228	271	231	218	139	133	117	126	73	231

## Average Auction Prices and Quantities by Country

Country	Previous Sale Sale 46/22		Year To Date 2022		Last Year Sale 46/21		Year To Date 2021		Variance Year To Date	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
Kenya	7,587,627	247	368,357,357	249	8,647,451	246	357,227,032	203	11,130,325	46
Uganda	1,425,001	149	62,487,588	135	1,666,321	105	62,789,183	114	-301,595	21
Tanzania	78,852	143	5,041,262	125	97,748	95	4,258,204	101	783,058	24
Rwanda	464,024	296	21,771,378	282	499,876	314	21,674,492	269	96,886	13
Burundi	67,412	220	5,583,494	229	86,770	225	5,796,669	200	-213,175	29
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	-	-	-	-	-	-	-	-	0	0
Madagascar	-	-	-	-	-	-	98,943	101	-98,943	-101
Zimbabwe	-	-	-	-	-	-	-	-	0	0
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	-	-	23,839	148	-	-	155,720	135	-131,881	13
<b>Total</b>	<b>9,622,916</b>	<b>234</b>	<b>463,264,918</b>	<b>234</b>	<b>10,998,166</b>	<b>226</b>	<b>452,000,243</b>	<b>193</b>	<b>11,264,675</b>	<b>41</b>

## Mombasa Weekly Average Auction Quantities and Prices 2017—2022



	Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		Total	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
2022	46.8	249	45.2	255	57.0	236	44.3	238	49.0	220	40.1	223	37.1	222	44.1	226	34.6	226	35.6	235	29.3	241			463.2	234
2021	40.8	194	49.9	195	55.7	192	44.7	183	45.4	184	56.2	174	34.4	168	38.4	201	26.2	208	30.3	226	51.1	231	30.8	238	503.8	197
2020	44.4	217	47.4	203	56.5	192	46.9	205	42.5	189	53.0	181	42.3	176	34.6	192	39.1	194	33.3	192	36.1	190	40.6	187	516.8	193
2019	52.2	209	44.1	203	37.8	202	47.9	206	25.6	218	30.7	190	44.0	179	31.3	192	30.6	208	42.5	222	37.0	219	30.2	210	454.0	204
2018	50.7	278	35.0	282	30.3	265	40.6	252	39.9	246	38.0	239	44.9	233	33.6	223	32.9	223	42.9	225	39.5	219	30.1	213	458.4	243
2017	41.7	284	26.5	286	25.6	273	29.2	272	39.9	275	31.5	289	32.4	283	27.8	275	32.9	286	41.9	291	36.3	283	31.9	266	397.6	281

## Exchange Rates (2020-2022)



During the week the Kenya Shilling traded between KES 122.30 -121.90 and reached 121.90 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 129.90 - 122.50 in the coming week.

(These figures are given as a guide and readers are advised not to use them as a basis for business transactions)

## Auction Quantities

Country Offerings	This Week Sale 47/22		Year To Date 2022		Year To Date 2021		Variance Year To Date	
	Packages	Kgs	Packages	Kgs	Packages	Kgs	Packages	Kgs
Kenya	133,560	9,168,594	5,770,767	393,463,654	5,495,306	370,756,607	275,461	22,707,047
Uganda	26,259	1,544,811	1,117,637	64,499,717	1,120,904	64,875,630	-3,267	-375,913
Tanzania	1,240	78,820	100,500	5,426,566	89,999	4,887,548	10,501	539,018
Rwanda	8,880	607,684	322,960	22,269,773	319,919	21,931,484	3,041	338,289
Burundi	1,160	66,154	94,898	5,736,056	90,599	5,609,392	4,299	126,664
Zambia	0	0	1,120	65,848	960	56,740	160	9,108
Malawi	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	2,020	99,835	-2,020	-99,835
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	0	0	400	22,879	2,300	130,640	-1,900	-107,761
<b>Total</b>	<b>171,099</b>	<b>11,466,063</b>	<b>7,408,282</b>	<b>491,484,493</b>	<b>7,122,007</b>	<b>468,347,876</b>	<b>286,275</b>	<b>23,136,617</b>

## Sellers' Main Grade Quantities (in Packages)

Origin	BP 1			PF 1			PD			D 1			Total		
	S 47	S 48	S 49	S 47	S 48	S 49	S 47	S 48	S 49	S 47	S 48	S 49	S 47	S 48	S 49
KTDA	21680	17720	17837	60200	65840	71060	33600	31240	36040	7640	8040	6600	123120	122840	131537
Unilever Tea	600	280	240	120	120	160	120	120	120	220	1360	1600	1060	1880	2120
James Finlay	600	680	920	1560	1480	1320	1480	1360	1120	0	0	0	3640	3520	3360
Eastern Produce	1200	920	840	2680	3160	3520	1440	1840	2000	960	640	600	6280	6560	6960
Others (K)	4640	4400	3200	16240	17920	13120	13760	15020	11100	2800	2120	1960	37440	39460	29380
Uganda	2560	2660	2640	6720	6640	6479	6480	5480	6340	2560	2500	2720	18320	17280	18179
Tanzania	510	590	590	880	800	820	600	400	560	500	460	440	2490	2250	2410
Rwanda	2960	2680	3120	3200	3200	3700	1720	1560	2240	580	480	840	8460	7920	9900
Burundi	440	520	640	320	240	520	280	320	320	240	280	280	1280	1360	1760
DR Congo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malawi	0	0	0	80	80	80	80	80	80	0	0	0	160	160	160
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	160	160	160	0	0	0	160	160	160
<b>Total</b>	<b>35190</b>	<b>30450</b>	<b>30027</b>	<b>92000</b>	<b>99480</b>	<b>1E+05</b>	<b>59720</b>	<b>57580</b>	<b>60080</b>	<b>15500</b>	<b>15880</b>	<b>15040</b>	<b>202410</b>	<b>203390</b>	<b>205926</b>

### Buyer Purchases of Teas Offered by Grade (in Packages)

BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1 CUP OF JOE LTD	11.86	26,080	10,040	8,680	7,280		80				
2 CHAI TRADING COMPANY LTD	7.10	15,620	1,600	10,420	1,920	1,320		140	160	60	
3 CARGILL KENYA LTD	4.98	10,960		10,600		360					
4 JAMES FINLAY MOMBASA LIMITED	4.76	10,460	200	3,760	5,640	240	60	300	20	240	
5 MOMBASA COFFEE LTD	4.50	9,900	80	840	6,200	2,600	180				
6 GLOBAL TEA & COMMODITIES KENYA LTD.	3.84	8,440		2,040	2,320	1,840		20	440	300	1,480
7 VAN REES KENYA LIMITED	3.49	7,679	320	5,040	920	80		779	20	520	
8 SSOE (KENYA) LIMITED	2.84	6,240	1,040	1,960	1,120	1,140	120	260	200	400	
9 COFFTEA AGENCIES LTD	2.54	5,580	2,760	1,080	240			160		1,340	
10 M.J. CLARKE LTD	2.53	5,560	240	1,040	2,680	340	40	140	20	1,060	
11 ALIBHAI RAMJI (MSA) LTD	1.89	4,160	160	2,920		240		340	120	360	20
12 SWAFI FOODS LIMITED	1.76	3,860	240	40	1,600	1280	200	160	300	40	
13 LAB INTERNATIONAL KENYA LTD	1.60	3,520	40	880	1,360	1,240					
14 ABBAS TRADERS LTD	1.48	3,260	120	1,040	1,040	120	240	220	320	80	80
15 MIZAJ AFRICA LTD	1.18	2,600	40	800	1,520	240					
16 INDO-AFRICAN TEA CO. (K) LTD.	1.13	2,480	960	1,440	80						
17 SHAKAB EXPORT & IMPORT CO. LTD	0.95	2,100		1,600		40	180	60	220		
18 SARDIA INTERNATIONAL CO. LTD	0.86	1,900		560	240			20	220	200	660
19 IMPERIAL TEAS (EPZ) LTD	0.76	1,680	920	160	160	200		160	60	20	
20 AL EMIR LIMITED	0.73	1,600	40	1,280	40	40		180		20	
21 RANFER TEAS KENYA LTD	0.65	1,440		240	600	160		440			
22 AIMCO ENTERPRISES LTD	0.56	1,240			160	120				240	720
23 TRANS-ATLANTIC TRADING Co. LTD	0.55	1,220		160		40	20	220	560	180	40
24 SUMMER LINER CO. LTD	0.51	1,120	40	160			180		20	720	
25 EMPIRE KENYA (EPZ) LTD	0.48	1,060	320	640				100			
26 TANJAL TEA COMPANY	0.39	860	860								
27 MAISHA COMMODITIES	0.30	660	80	40				20	160	340	20
28 DRINCO INTERNATIONAL LIMITED	0.16	360		360							
29 TROPICAL CROPS & COMMODITIES	0.16	360	40				100			60	160
30 AL KHALIFA ENTERPRISES LTD	0.15	340									340
31 DEVCHAND KESHAVJI (K) LTD	0.15	320		320							
32 LULA TRADING COMPANY	0.14	300	20							40	240
33 GREAT WHITE PACKERS LTD	0.13	280		240		40					
34 PWANI HAULIERS	0.13	279								39	240
35 MCLEOD RUSSEL AFRICA LIMITED	0.11	240	160		40	40					
36 AFRIBRIDGE TRADE EXPORTERS LTD	0.09	200		40		160					
37 LINDOP & COMPANY (KENYA ) LTD	0.09	200		120	80						
38 LUTEX LIMITED	0.09	200	80							120	
39 KIRINDO TRADERS LIMITED	0.08	180								20	160
40 AFRO TEAS LTD	0.07	160	40							80	40
41 STANSAND (A) LTD	0.04	80						60		20	
42 NALA TEA COMPANY LTD	0.03	60							60		
43 JALEEL TRADING COMPANY	0.01	20					20				
44 SUWAD ENTERPRISE LIMITED	0.01	20					20				
Total Sold	65.88	144,878	20,440	58,500	35,240	11,880	1,440	3,779	2,900	6,499	4,200
Withdrawn	-										
Unsold	34.12	75,020	13,920	32,340	23,760	2,640	180	640	360	1,040	140
% Unsold			41	36	40	18	11	14	11	14	3
Grand Total	100.00	219,898	34,360	90,840	59,000	14,520	1,620	4,419	3,260	7,539	4,340

Sale 46/22	62.26%	131,319	13,860	56,600	32,799	10,980	1,460	3,140	2,720	6,240	3,520
Sale 45/22	67.37%	138,560	16,680	59,440	34,440	10,100	1,260	3,140	2,620	6,360	4,520
Sale 44/22	70.73%	139,740	15,720	61,960	35,040	10,040	900	3,340	2,480	5,660	4,600
Sale 43/22	68.59%	133,360	17,100	55,620	35,160	9,080	1,140	2,960	2,280	5,520	4,500
Sale 42/22	70.30%	129,380	17,800	53,000	35,900	7,560	920	2,660	2,480	4,580	4,480
Sale 41/22	70.33%	127,500	15,520	54,100	34,500	7,900	1,000	2,980	2,240	5,160	4,100



## Other Tea Auction Centres

**Colombo:** at Sale 46 held on 15th and 16th November, 2022. The 0.53Mkg of Ex estate teas on offer met with fair demand. Select Best Western High Grown BOPs were mostly firm on last levels, the below best and plainer varieties were marginally dearer. Select Best Western High Grown BOPFs were firm to a little dearer at times following quality and special inquiry, however the below best and plainer varieties held firm. Nuwara Eliya BOPs were barely steady, there were hardly any BOPFs on offer. Uda Pussellawa BOPs were irregularly lower following quality, the BOPFs too were irregular. UVA BOPs/BOPFs were firm on last levels. Low grown CTC BP1s were irregular, the High and Medium sorts too were barely steady. Low Grown CTC PF1s were firm to a little easier the High and medium sorts were irregular following quality. The 1.9Mkg of Low Grown teas which were on offer met with good demand. In the Leafy segment, OPs were firm, OPAs appreciated a few rupees. Select best and best OP1s were dearer, others too followed a similar trend. In the Semi Leafy segment, BOP1s were dearer. Pekoe varieties were firm, Pekoe1s gained as the sale progressed. In the Small Leaf segment, FBOPs appreciated compared to last levels. FBOPF varieties continued to show improved interest. FBOPF1s were dearer. BOPF.SP, BOPF, BOP.SP and BOPs too met with good demand. Premium Flowery teas met with improved demand. Turkey, Russia, Iran and the C.I.S countries lent fair support. Libya and Iraq were active.

**Chittagong:** at Sale 28 held on the 14th November, 2022, **CTC LEAF:** 61,518 packages of Current Season teas on offer met with a strong demand. **BROKENS:** The best and the selective good Brokens were strongly competed for and were dearer often by upto Tk.5/- to Tk.10/-. Medium categories also met with a fairly good demand and were about steady. Plain types saw fair demand but generally eased a little with a few withdrawals. BLF teas once again met with a limited interest and a fair weight of tea was withdrawn. **FANNINGS:** Good liquoring invoices met with a strong demand and were often dearer by upto Tk.10/- and more. The Medium types met with fair interest and were about steady to a touch dearer. Plain teas met with fair interest but generally eased with some withdrawals. BLF teas met with limited demand with heavy withdrawals. **CTC DUST:** 12,733 packages of Current Season teas on offer met with good demand.

Good liquoring Dusts were an easier market and sold at a drop of Tk.10/- closely following quality. Mediums met with a good demand and sold well at slightly dearer rates. Plain and BLF Dusts once again met with less demand and saw heavy withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers. **COMMENTS:** The sale opened on a strong note which continued throughout. The bright liquoring teas were the strongest feature whilst others also sold well in line with quality. Blenders as well as Loose tea buyers were more active this week. Dusts sold well.

**Cochin:** at Sale 45 held on the 9th November, 2022. **CTC Leaf:** Good demand. All grades sold at fully firm levels. Fannings appreciated in value by 1-2c and sometimes more. **Buying pattern:** Up country buyers operated. **ORTHODOX Leaf:** Good demand. High grown, medium whole leaf and broken grades sold at irregular levels. **Buying pattern:** CIS operating with support from ME. **Dust:** Good Demand. Popular marks and better mediums sold fully firm to occasionally dearer. Plainer sorts appreciated in value by 2-3c and sometimes more especially on the bolder grades. **Buying pattern:** Major blenders and internal buyers active.

**Calcutta:** at Sale 46 held on the 16th and 19th November, 2022, **CTC:** There was good demand. Better liquoring Assams were irregularly easier. Browner descriptions were further discounted. Well-made medium Assams sold at irregular levels around last whilst the remainder in the medium and plainer categories were easier. Better & medium Dooars were irregular closely following quality whilst the plainer category was steady. Bold brokens witnessed a drop in levels on the face of much reduced export interest. **Dust:** There was good demand. The market for better Assams

## Auction Offerings

Centre	Week 47	Week 48	Week 49	Week 50
	23-Nov	30-Nov	7th Dec	14th Dec
Mombasa	220,099	221,580	222,656	
Limbe				
Colombo	4.8m/kgs	4.3m/kg		
Jakarta				
Calcutta	243,483	232,221	232,411	228,114
Guwahati	198,041	195,293	186,013	
Chittagong				
<b>Total</b>	<b>661,623</b>	<b>649,094</b>	<b>641,080</b>	<b>228,114</b>

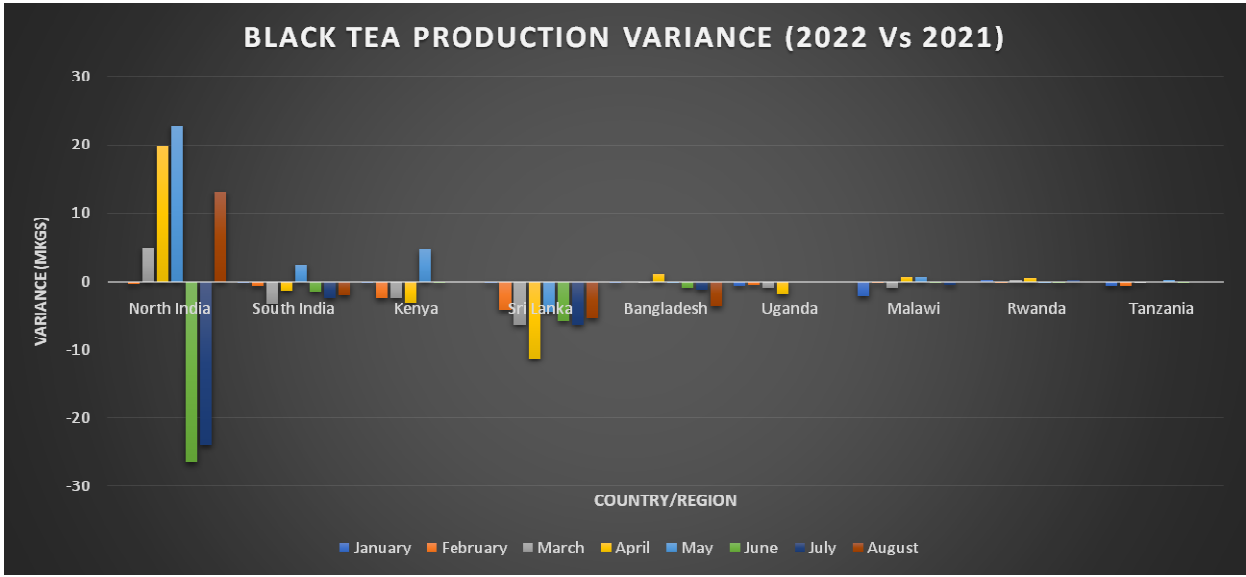
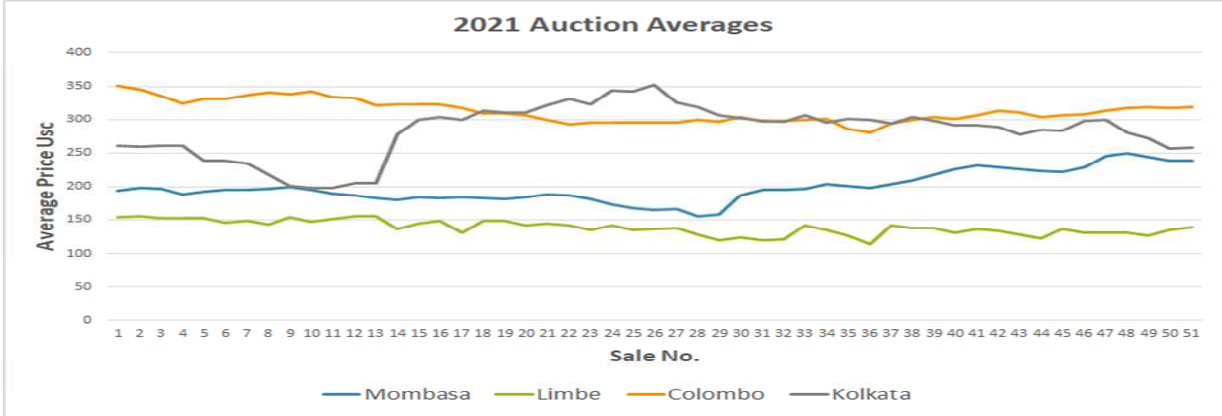
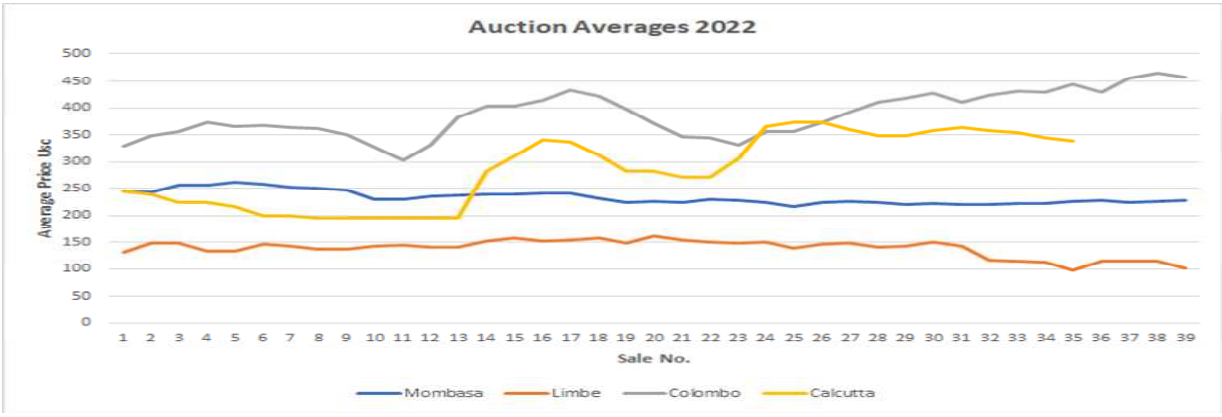
was overall easier with only select brighter dust grades selling around last levels. Cleaner, medium sorts were around last levels whilst the remainder was easier. M/s Hindustan Unilever operated selectively on better Assams in both markets with more activity on medium sorts. M/s Tata Consumer Products operated on medium Assams with some inquiry on plainer Dooars in the leaf market. They were selective in the dust market. Western India buyers were active on better Assams. Export accounts were barely active. Local buyers were active on the Dooars & other clean, well-made descriptions.

**Guwahati:** at Sale 46 held on the 16th November, 2022, there were 226,047 packages on offer.

**Market: CTC** There was fair demand. The good and the best categories were barely steady. Remainder sold at irregular and easier levels. The browner sorts met with less enquiry and witnessed withdrawals. **Buying Pattern:** There was fair support from HUL while TCPL operated very selectively on the plainer teas. Internal buyers were the mainstay of the market with some support from Western India destinations. There was nominal export enquiry on the larger brokens.

**Market: DUST** There was better enquiry in the dust segment. Good liquoring, cleaner varieties were barely steady. Remainder sold at irregular rates following quality. **Buying Pattern: DUST** There was better enquiry in the dust segment. Good liquoring, cleaner varieties were barely steady. Remainder sold at irregular rates following quality.

Auction Prices Trends





## Regional Weather Conditions and World Crop

**Kenya: Muranga:** the week was sunny and rainy with 3.0mm of rain recorded in 1 wet day. The maximum and minimum temperatures were recorded at (26°C / 12°C) respectively. Crop intake averaged 95.2 tonnes/day on a 6 day plucking cycle.

**Nyeri:** The week was rainy with 40.8mm of rainfall recorded in 5 wet days. The highest and lowest temperatures were 23°C & 13°C respectively. Crop intake averaged 30.1 tonnes/day on a 6 day plucking cycle.

**Meru:** The week was cold and cloudy in the morning followed by partly cloudy and rainy afternoons. A total of 160.5mm of rainfall was recorded on 5 wet days. On average the highest and lowest temperatures were at 26°C & 14°C respectively. Crop intake averaged 45.8 tonnes/day on a six day plucking cycle.

**Sotik:** The area experienced sunny intervals in the mornings followed by cloudy afternoons with some showers. We received 41.6mm of rainfall in five days. The highest and lowest temperatures were 24°C & 13°C respectively. Factory utilization improved from last week's levels.

**Kericho:** The week under review was partly sunny in the morning followed by mostly cloudy afternoons with overcast. A total of 91.5mm of rainfall was re-



*The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.*

corded. Average temperatures were highs of 21° Celsius and lows of 11° Celsius. Crop intake went up by 1% compared to previous week's levels. Crop on offer is steady.

**Uganda:** Some rains were received in the tea growing areas with Fort Portal receiving 78mm (64mm). Kibale received 54mm (20mm,) Hoima received 91mm (39mm) and Bushenyi received 57mm (45mm) of rainfall. The maximum temperatures maintained at an of average 29° C while the minimum temperatures averaged 16°C. Crop levels have slightly improved.

**DETAILED REGIONAL FORECAST for November 22nd to 28th 2022.** The Highlands West of the Rift Valley, the Lake Victoria Basin and the Central and South Rift Valley (Kisii, Nyamira, Trans-Nzoia, Uasin-Gishu, Elgeyo-Marakwet,

Nandi, Kericho, Bomet, Kakamega, Vihiga, Bungoma, West-Pokot, Siaya, Kisumu, Homabay, Busia, Migori, Baringo, Nakuru and Narok Counties): Mornings are likely to be generally sunny though light rains may occur over few places. Afternoon showers and thunderstorms are likely to occur over few places at times spreading to several places. Nights are expected to be partly cloudy but occasional showers may occur over few places.

**Highlands East of the Rift Valley** (Nyandarua, Laikipia, Nyeri, Kirinyaga, Murang'a, Kiambu, Meru, Embu, Tharaka-Nithi and Nairobi Counties):

Cloudiness, at times accompanied by light rains, is expected in the morning. Afternoon showers are likely to occur over few places occasionally spreading to several places. Nights are expected to be partly cloudy but light showers may occur over few places.

**Crop production Kenya:** Crop volumes are low, but have slightly gone up in some areas due to the warmer temperatures. However, the crop is very low in places hit by hail a couple of weeks ago.

**Uganda:** Crop levels have slightly improved.

**Malawi:** Crop intake remain very low.

World Production from Main Producing Countries over the Past Twelve Months															Production over calendar years	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+ / -	2021	2020
	Variance															
Bangladesh	-	1.2	1.6	4.9	6.2	12.6	11.3	10.8	14.7	14.6	10.2	6.9	62.1	(3.2)	79.9	90.7
North India	-	1.8	51.8	71.2	100.2	117.0	133.3	166.4	166.8	167.3	103.0	49.7	808.5	35.2	773.3	1,033.4
South India	15.9	14.6	16.3	20.6	26.9	24.3	19.3	14.3	23.3	21.3	16.6	14.8	175.5	(8.4)	183.9	219.4
Sri Lanka	22.8	18.2	22.0	18.3	26.0	20.1	19.8	18.2	21.0	24.0	20.0	20.4	186.4	(45.8)	232.2	275.9
Kenya	48.7	40.8	46.3	41.2	50.0	43.3	33.9	33.6	43.4	49.0	50.7	54.4	304.2	(4.5)	342.3	570.6
Uganda	6.6	5.2	4.7	5.4	7.0	6.5	5.5	4.5	6.0	7.6	6.6	6.7	21.9	(4.0)	10.6	28.3
Tanzania	2.1	2.7	3.1	2.9	2.7	1.8	0.9	0.9	1.4	2.6	1.9	1.5	18.5	(1.7)	20.2	28.6
Rwanda	3.4	2.9	3.6	3.8	3.6	3.0	2.3	2.1	2.8	3.5	3.3	3.2	27.5	1.9	25.6	33.2
Malawi	4.8	7.0	7.1	7.1	4.5	1.9	1.3	2.0	3.6	2.9	1.4	5.3	39.3	(3.1)	42.4	45.2
Total	104.3	93.2	156.5	175.4	220.1	224.0	222.1	214.7	233.6	282.6	207.1	101.8	1,643.9	(33.6)	1,710.4	2,325.3
Variance	(2.5)	(5.4)	34.0	11.6	5.1	30.4	16.9	10.2	-21.4	0.0	0.0	0.0	100.3			

Monthly figures in "BLACK" are for 2022 whilst figures in "BLUE" are for 2021

## Mombasa Auction—Weekly Sale Average Prices (All teas) 2022

Sale Nos.	Sale Date	Kilos sold Weekly	Kilos Sold monthly	Year : 2022	Year : 2022	Year : 2021	Year : 2020
				Av.Price US\$ weekly	Av. Price US\$ monthly	Av. Price US\$ monthly	Av. Price US\$ monthly
1	04-Jan-22	11,166,757		2.44			
2	11-Jan-22	11,233,007		2.42			
3	18-Jan-22	11,588,410		2.53			
4	25-Jan-22	12,859,526		2.55			
5	01-Feb-22	11,075,868	46,847,700	2.60	2.49	1.94	2.17
6	08-Feb-22	11,184,062		2.57			
7	15-Feb-22	11,247,057		2.52			
8	22-Feb-22	11,683,128	45,190,115	2.50	2.55	1.95	2.03
9	01-Mar-22	11,147,057		2.44			
10	08-Mar-22	10,723,858		2.29			
11	15-Mar-22	11,492,906		2.30			
12	22-Mar-22	11,803,557		2.39			
13	29-Mar-22	11,843,379	57,010,756	2.36	2.36	1.92	1.92
3 mths Totals:					\$2.45 149,048,570 Kgs	\$1.94 146,474,310 Kgs	\$2.03 148,359,082 Kgs
14	05-Apr-22	11,483,104		2.38			
15	10-Apr-22	11,133,534		2.38			
16	20-Apr-22	10,758,738		2.39			
17	26-Apr-22	10,890,972	44,266,348	2.38	2.38	1.83	2.05
18	05-May-22	9,409,673		2.30			
19	10-May-22	9,537,586		2.23			
20	17-May-22	9,132,928		2.24			
21	24-May-22	10,373,511		2.22			
22	31-May-22	10,594,907	49,048,605	2.28	2.20	1.84	1.89
23	07-Jun-22	10,632,772		2.27			
24	14-Jun-22	10,105,643		2.22			
25	21-Jun-22	9,643,573		2.17			
26	28-Jun-22	9,765,460	40,147,447	2.24	2.23	1.74	1.79
6 mths Totals:					\$2.38 282,510,969 Kgs	\$1.87 292,686,228 Kgs	\$1.97 290,761,896 Kgs
27	05-Jul-22	9,751,228		2.25			
28	12-Jul-22	8,896,491		2.23			
29	19-Jul-22	9,258,643		2.21			
30	26-Jul-22	9,237,776	37,144,138	2.22	2.23	1.68	1.76
31	02-Aug-22	8,847,424		2.20			
32	08-Aug-22	9,252,926		2.23			
33	16-Aug-22	9,550,677		2.21			
34	23-Aug-22	8,735,668		2.21			
35	30-Aug-22	7,726,507	44,113,201	2.26	2.22	2.01	1.92
36	06-Sep-22	8,505,013		2.27			
37	13-Sep-22	8,552,282		2.23			
38	20-Sep-22	9,003,351		2.25			
39	27-Sep-22	8,501,257	34,561,903	2.33	2.27	2.08	1.94
9 mths Totals:					\$2.33 398,330,210.50	\$1.88 391,770,296 Kgs	\$1.94 406,720,334 Kgs
40	04-Oct-22	8,064,156		2.29			
41	11-Oct-22	8,874,645		2.33			
42	18-Oct-22	9,461,637		2.35			
43	25-Oct-22	9,743,544	35,643,982	2.41	2.35	2.26	1.90
44	31-Oct-22	9,871,819		2.45			
45	07-Nov-22	9,795,990		2.43			
46	14-Nov-22	9,622,916		2.34			
47			29,290,725		2.41	2.31	1.90
48							
Sale Nos. 1 to 51						2.38	2.10
Year end Totals :						503,893,400 Kgs \$1.97	516,802,891 Kgs \$1.93

## Summary : Sale Averages by Country

		Year : 2022				Year : 2021	
		Sale Nos: 1 to 43 ( 10 months )				Sale Nos: 1 to 43 ( 10 months )	
Country :		Kilos ' 000	Av. Prc US\$	Country :		Kilos ' 000	Av. Prc US\$
Kenya		344,865	2.49	Kenya		333,596	2.00
Uganda		58,405	1.34	Uganda		58,149	1.15
Tanzania		4,779	1.24	Tanzania		4,022	1.01
Rwanda		20,548	2.81	Rwanda		20,449	2.66
Burundi		5,353	2.29	Burundi		5,567	1.99
Malawi		-	-	Malawi		-	-
Mozambique		-	-	Mozambique		-	-
D R Congo		-	-	D R Congo		-	-
Madagascar		-	-	Madagascar		99	1.01
Ethiopia		24	1.48	Ethiopia		156	1.35
Total :		433,974	2.33			422,038	1.90

Year 2021 : 12M	503,893	1.97
Year 2020 : 12M	516,803	1.93
Year 2019 : 12M	454,013	2.04
Year 2018 : 12M	458,361	2.43
Year 2017 : 12M	397,646	2.81
Year 2016 : 12M	407,989	2.29
Year 2015 : 12M	358,639	2.73