TEA BROKERS EAST AFRICA LIMITED

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Tea Market Report: Sale 45 of 8th - 10th November, 2021

There was good general demand for the 183,167 packages (12,06m/kgs) on offer with 14.57% remaining unsold.

Current and Future Fresh Auction Offerings

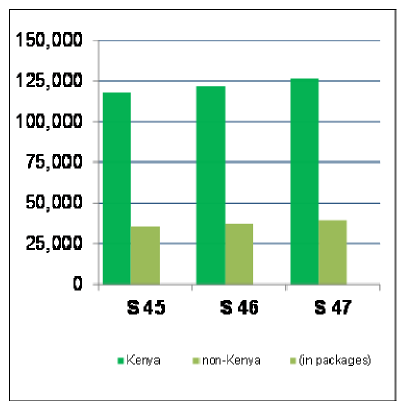
	Sale 45		Sale 45		Sale 46		Sale 47	
	8 - 10 Nov'21		9 - 11 Nov'20		15 - 17 Nov'21		22- 24 Nov'21	
Country	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	107,540	10,450	96,600	12,720	107,580	13,980	112,280	14,240
Uganda	16,120	10,480	15,140	7,120	17,660	9,479	16,220	11,350
Tanzania	760	700	760	940	720	1,180	1,360	1,340
Rwanda	5,520	740	4,000	480	5,600	940	5,880	1,180
Burundi	1,040	319	1,280	520	1,520	341	1,680	359
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	26,579	4,511	9,000	1,760	24,140	3,640	17,580	5,059
Total	**130,980**	**22,689**	**117,780**	**21,780**	**133,080**	**25,920**	**137,420**	**28,469**
	153,669		**139,560**		**159,000**		**165,889**	

Leaf Grades

Offerings: 101,319 packages (6.59m/kgs) and 11.96% were unsold.

Best **BP1s** in the market held firm to USC18 easier following quality while Brighter varieties were steady to USC8 dearer with better absorption of mediums at firm to USC22 above previous levels. Lower Medium types met an irregular interest varying between USC2 - USC14 dearer to easier by USC2 - USC18 and a few invoices remained without bids. Plainer sorts ranged between USC4 - USC11 above last prices to easier by USC4 - USC20 with a few teas remaining unsold.

The Best **PF1s** available advanced by up to USC10 closely following quality but a few lines shed up to USC7 with brighter sorts firm to USC5 easier. Medium categories held steady to USC10 below previous week's levels. Lower Medium varieties saw improved absorption appreciating by USC2 - USC26 but a few lines shed USC2 to USC6 with improved Plainer descriptions gaining USC2 - USC22 while others were discounted by USC2 - USC18 and some teas were neglected.



CTC Quotations and Highest Prices (USC)

	BP1			PF1		
Best	267	-	542	303	-	341
Good	255	-	346	301	-	329
Good Medium	246	-	320	280	-	310
Medium	260	-	269	250	-	272
Lower Medium	100	-	168	124	-	216
Plainer	064	-	130	070	-	181

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DUST Grades

Offerings: 56,240 packages (4.16m/kgs). 16.54% were unsold.

Best **PDUSTs** in the market shed USC10 - USC34 closely following quality while Brighter types eased by USC10 - USC13 with Medium varieties irregular varying between firm to USC5 above last rates to easier by up to USC4. Lower Medium sorts met an irregular enquiry with improved invoices firm to USC22 above previous week's levels while others shed USC2 - USC6 and some lines remained unsold. Plainer types ranged between USC5 - USC12 dearer to easier by a similar margin and some invoices were neglected.

The Best **DUST1s** available eased by USC10 - USC16 following quality with brighter varieties steady to USC13 below previous week's levels while Medium types saw an irregular enquiry ranging between firm to USC4 dearer to easier by USC10 - USC11 and some lines remained unsold due to price limits. Lower Medium categories varied between steady to USC10 above last week's rates to easier by USC2 - USC18 with Plainer descriptions irregular and ranged between USC8 to USC31 dearer to easier by USC5 - USC9 and a few teas were neglected.

Secondary Grades

Offerings: 25,608 packages (1.31m/kgs) and 20.54% remained unsold.

In the Secondary Catalogues, BPs gained especially Best with PFs dearer more so best. Clean well sorted coloury Fannings were dearer while similar DUSTs appreciated. Other Fannings held value while DUSTs were dearer. BMFs were well absorbed.

Markets

Egyptian Packers, Kazakhstan and other CIS nations lent more and strong support while Pakistan Packers showed strong and useful interest but at lower levels. Yemen, other Middle Eastern countries UK, Bazaar and Russia were more active with Sudan quiet. There were some purchases from Iran while Afghanistan were subdued. Local Packers were quite active in line with price. Somalia lent good support at the lower end of the market.

CTC Quotations and Highest Prices (USC)

	PD			D1		
Best	330	-	351	300	-	354
Good	330	-	350	294	-	350
Good Medium	330	-	346	290	-	319
Medium	258	-	279	235	-	269
Lower Medium	100	-	275	100	-	223
Plainer	060	-	174	060	-	162

Secondary Quotations (USC)

	BP/BP2			PF/PF2			FNGS1/FNGS			DUST / DUST2			BMF		
Best/Good	238	-	292	272	-	300	125	-	260	090	-	247			
Good Medium / Medium							127	-	262	140		215			
Lower Medium	082		150	128	-	168	074	-	164	071	-	120	067	-	077
Plainer	080	-	126	076	-	171	074	-	135	068	-	132	060	-	074

Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	107,780	7,469,453	248	9,575	488,375	123	117,355	7,957,827	**241**	100,640	6,790,425	**200**
Uganda	15,379	970,882	108	8,720	412,620	82	24,099	1,383,502	**100**	20,760	1,206,780	**129**
Tanzania	600	35,904	99	540	25,944	76	1,140	61,848	**89**	1,620	84,928	**117**
Rwanda	4,160	291,608	328	640	42,376	227	4,800	333,984	**315**	3,100	213,484	**251**
Burundi	560	36,642	245	279	12,104	149	839	48,746	**221**	1,700	103,405	**206**
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Total	**128,479**	**8,804,489**	**235**	**19,754**	**981,419**	**109**	**148,233**	**9,785,907**	**222**	**127,820**	**8,399,022**	**190**

Sale Number	Previous Sale's Quantities and Prices									Total for Corresponding Sale for Last Year		
	Main			Secondary			Total					
Sale 44/21	100,600	6,939,853	**238**	16,000	815,606	**103**	116,600	7,755,459	**224**	124,640	8,203,849	**192**
Sale 43/21	94,580	6,532,146	**242**	18,079	894,994	**110**	112,659	7,427,140	**226**	127,709	8,400,520	**193**
Sale 42/21	90,955	6,238,438	**245**	17,980	909,231	**115**	108,935	7,147,669	**229**	120,373	7,988,208	**191**
Sale 41/21	89,825	6,206,553	**246**	17,380	877,199	**119**	107,205	7,083,753	**231**	112,836	7,470,767	**188**
Sale 40/21	79,440	5,480,191	**242**	16,061	787,453	**116**	95,501	6,267,644	**226**	108,020	7,135,950	**191**
Sale 39/21	80,320	5,530,742	**232**	15,000	737,727	**115**	95,320	6,268,468	**218**	109,320	7,232,272	**191**

Average Auction Hammer Prices by Grade and Country

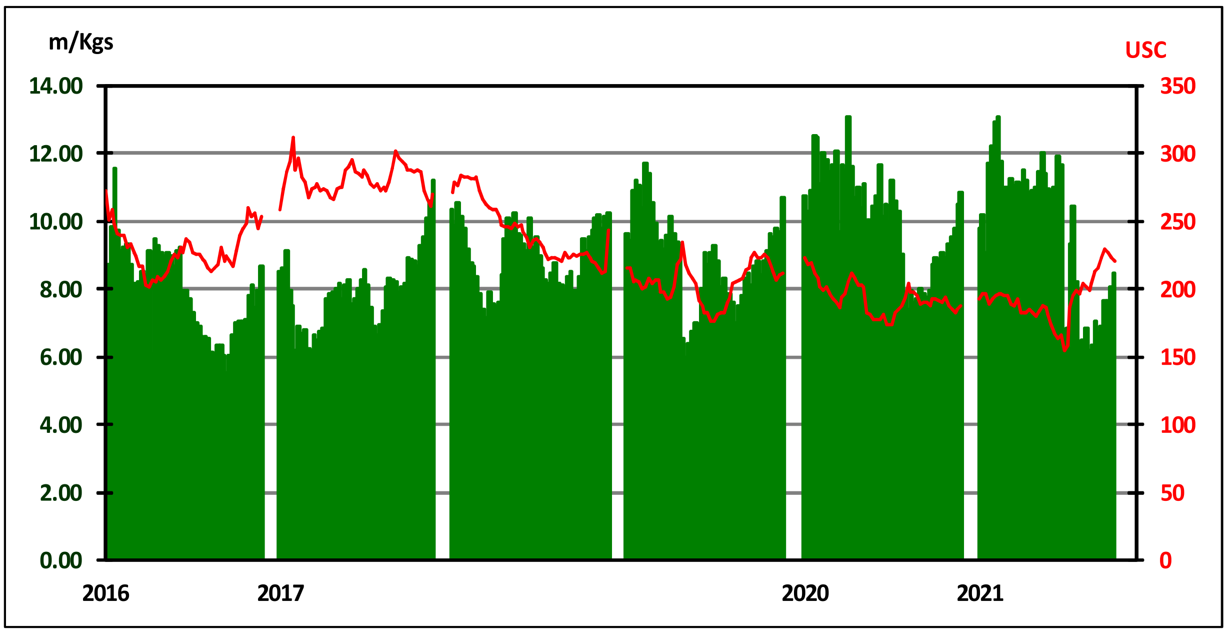
Country of Origin	Current Sale's Prices per Grade										Corresponding Prices per Grade for Last Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Kenya	221	257	246	247	124	154	102	139	77	**241**	223	214	198	204	143	127	107	102	77	**200**
Uganda	95	118	109	103	92	96	92	84	67	**100**	144	141	140	138	131	123	109	94	76	**129**
Tanzania	87	116	87	95	-	102	77	78	68	**89**	138	137	143	142	127	126	88	86	79	**117**
Rwanda	435	298	321	294	255	288	183	170	-	**315**	311	254	225	254	242	187	219	134	-	**251**
Burundi	216	266	231	215	-	-	167	143	-	**221**	211	252	214	-	-	-	132	122	-	**206**
Zambia	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
Malawi	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
Mozambique	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
Madagascar	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
Zimbabwe	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
D R Congo	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
Ethiopia	-	-	-	-	-	-	-	-	-	**-**	-	-	-	-	-	-	-	-	-	**-**
	206	**248**	**229**	**227**	**135**	**134**	**107**	**113**	**71**	**222**	**215**	**208**	**190**	**195**	**150**	**128**	**112**	**100**	**77**	**190**

Sale Number	Previous Sale's Prices per Grade										Corresponding Prices per Grade for Previous Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Sale 44/21	212	248	234	234	121	122	100	110	70	**224**	211	211	193	188	162	121	113	100	74	**192**
Sale 43/21	194	259	235	237	120	134	112	120	**70**	**226**	219	207	196	196	161	126	109	97	**73**	**193**
Sale 42/21	225	266	231	231	138	135	115	127	72	**229**	223	200	194	189	162	125	114	103	73	**191**
Sale 41/21	228	271	231	218	139	133	117	126	**73**	**231**	205	196	194	191	179	127	111	108	**72**	**188**
Sale 40/21	228	259	231	225	132	135	120	127	74	**226**	214	196	202	196	176	124	112	107	70	**191**
Sale 39/21	235	247	215	222	137	127	108	125	**74**	**218**	219	190	203	201	174	125	108	104	**68**	**191**

Average Auction Prices and Quantities by Country

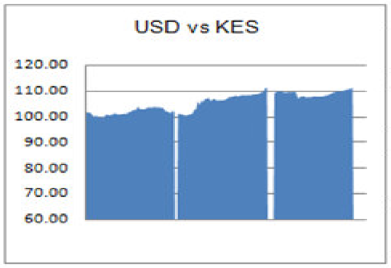
Country	Previous Sale Sale 44/21		Year To Date 2021		Last Year Sale 44/20		Year To Date 2020		Variance Year To Date	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
Kenya	6,660,735	242	340,256,778	201	6,953,700	200	359,190,308	201	-18,933,530	0
Uganda	1,363,572	101	59,512,792	115	1,349,710	128	57,049,499	122	2,463,293	-7
Tanzania	70,652	95	4,092,524	101	113,084	113	4,938,158	113	-845,634	-12
Rwanda	308,568	319	20,757,588	267	299,476	272	19,652,328	277	1,105,260	-10
Burundi	81,460	211	5,648,013	200	140,713	232	7,095,059	217	-1,447,046	-17
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	-	-	-	-	-	-	262,989	86	-262,989	-86
Madagascar	-	-	98,943	101	-	-	-	-	98,943	101
Zimbabwe	-	-	-	-	-	-	-	-	0	0
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	-	-	155,720	135	984	79	705,153	115	-549,433	20
Total	**8,484,987**	**221**	**430,522,358**	**191**	**8,857,667**	**191**	**448,893,494**	**194**	**-18,371,137**	**-3**

Mombasa Weekly Average Auction Quantities and Prices 2016—2021

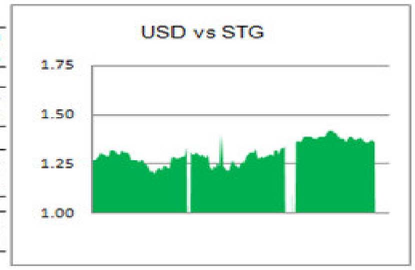


	Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		Total	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
2021	40.8	194	49.9	195	55.7	192	44.7	183	45.4	184	56.2	174	34.4	168	38.4	201	26.2	208	30.3	226	8.5	221			430.5	191
2020	44.4	217	47.4	203	56.5	192	46.9	205	42.5	189	53.0	181	42.3	176	34.6	192	39.1	194	33.3	192	36.1	190	40.6	187	516.8	193
2019	52.2	209	44.1	203	37.8	202	47.9	206	25.6	218	30.7	190	44.0	179	31.3	192	30.6	208	42.5	222	37.0	219	30.2	210	454.0	204
2018	50.7	278	35.0	282	30.3	265	40.6	252	39.9	246	38.0	239	44.9	233	33.6	223	32.9	223	42.9	225	39.5	219	30.1	213	458.4	243
2017	41.7	284	26.5	286	25.6	273	29.2	272	39.9	275	31.5	289	32.4	283	27.8	275	32.9	286	41.9	291	36.3	283	31.9	266	397.6	281
2016	38.4	256	37.4	238	41.8	224	36.1	204	45.4	212	35.3	227	29.9	231	32.8	219	24.5	222	25.2	222	37.2	250	24.0	251	407.9	229

Exchange Rates (2019-2021)



KES: USD	111.65	▲	0.29 0.26%
KES:STG	150.71	▼	1.35 0.88%
KES:EUR	129.05	▼	0.08 0.06%
USD:STG	1.36	▼	0.01 1.73%



During the week the Kenya Shilling traded between KES 111.30-111.70 and reached 111.70 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 111.50 - 112.00 in the coming week.

(*These figures are given as a guide and readers are advised not to use them as a basis for business transactions*)

Auction Quantities

Country Offerings	This Week Sale 44/21 Packages	Kgs	Year To Date 2021 Packages	Kgs	Year To Date 2020 Packages	Kgs	Variance Year To Date Packages	Kgs
Kenya	117,990	8,024,525	5,247,226	354,016,314	5,440,571	367,897,581	-193,345	-13,881,268
Uganda	26,600	1,537,790	1,066,195	61,689,554	1,004,701	58,063,773	61,494	3,625,781
Tanzania	1,460	78,492	85,399	4,647,244	99,909	5,314,884	-14,510	-667,640
Rwanda	6,260	435,312	306,319	20,994,810	294,448	20,099,043	11,871	895,767
Burundi	1,359	80,370	86,699	5,376,846	112,297	7,096,520	-25,598	-1,719,674
Zambia	0	0	960	56,740	0	0	960	56,740
Malawi	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	4,862	267,279	-4,862	-267,279
Madagascar	0	0	2,020	99,835	0	0	2,020	99,835
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	0	0	2,300	130,640	13,440	672,108	-11,140	-541,468
Total	**153,669**	**10,156,489**	**6,797,118**	**447,011,982**	**6,970,228**	**459,411,188**	**-173,110**	**-12,399,206**

Sellers' Main Grade Quantities (in Packages)

Origin	BP 1			PF 1			PD			D 1			Total		
	S 45	S 46	S 47	S 45	S 46	S 47	S 45	S 46	S 47	S 45	S 46	S 47	S 45	S 46	S 47
KTDA	15160	11720	12200	42640	45240	41980	S 45	S 46	17520	6760	6840	8140	64560	63800	79840
Unilever Tea	1220	1080	940	380	600	400	16720	17880	240	200	200	80	18520	19760	1660
James Finlay	520	760	680	1240	2000	960	960	520	1680	0	0	0	2720	3280	3320
Eastern Produce	1360	1600	1720	3400	4160	5,180	920	1400	3580	1240	1040	1280	6920	8200	11760
Others (K)	5320	4660	4,520	12740	12680	13,280	3560	3380	12640	2200	2360	1940	23820	23080	32380
Uganda	3679	3040	2758	5080	4600	4,037	13480	12280	5120	1700	2080	1600	23939	22000	13515
Tanzania	240	320	400	320	440	440	5240	5740	320	320	240	160	6120	6740	1320
Rwanda	2040	2040	2260	2520	3160	2900	320	360	1200	560	480	400	5440	6040	6760
Burundi	1480	1360	2000	800	760	880	1120	1160	400	360	440	400	3760	3720	3680
DR Congo	0	0	0	0	0	0	440	440	0	0	0	0	440	440	0
Malawi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	160	160	160	0	0	0	160	160	160
Total	31019	26580	27478	69120	73640	70057	42920	43320	42860	13340	13680	14000	156399	157220	154395

Buyer Purchases of Teas Offered by Grade (in Packages)

	BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1	CARGILL KENYA LTD	17.65	32,240	6,240	18,640	7,080	280					
2	GLOBAL TEA & COMMODITIES KENYA LTD.	15.55	28,400	3,160	15,120	6,480	2,640		60	560	360	20
3	LAB INTERNATIONAL KENYA LTD	5.44	9,940	400	2,240	5,860	1,360		40	40		
4	CHAI TRADING COMPANY LTD	5.06	9,240	1,120	6,920	680	240		20	200	40	20
5	JAMES FINLAY MOMBASA LIMITED	3.47	6,340	40	1,600	3,880	40	20	440	20	300	
6	MOMBASA COFFEE LTD	3.45	6,300	80	200	3,980	1,880	160				
7	M J. CLARKE LTD	2.89	5,280	20	1,220	2,300	640		60	40	1,000	
8	VAN REES KENYA LIMITED	2.86	5,220	520	2,000	880			480		1,340	
9	SSOE (KENYA) LIMITED	2.59	4,740	720	2,160	680	440	60	160	200	240	80
10	DEVCHAND KESHAVJI (K) LTD	2.57	4,700	80	4,500	120						
11	GOLD CROWN FOODS (EPZ) LTD	2.22	4,055	720	200	240	200		455	280	940	1,020
12	CUP OF JOE LTD	1.89	3,459	2,019	160			1,120	20	20	120	
13	ABBAS TRADERS LTD	1.51	2,760	520	840	760	120	40	200	280		
14	SUMMER LINER CO. LTD	1.27	2,320	880	160			140	220		740	180
15	SHAKAB EXPORT & IMPORT CO. LTD	1.26	2,300	800	1,420		60			20		
16	EMPIRE KENYA (EPZ) LTD	1.25	2,280	80	280	1,300	200	60	180	60	120	
17	STANSAND (A) LTD	1.25	2,280		740	280			500	20	740	
18	AL EMIR LIMITED	1.03	1,880	360	1,520							
19	GREEN LEAF TRADING CO. LTD	0.66	1,200						40		340	820
20	AIMCO ENTERPRISES LTD	0.65	1,180		40						140	1,000
21	RANFER TEAS KENYA LTD	0.63	1,160	520	40	80	80			360	60	20
22	DRINCO INTERNATIONAL LIMITED	0.62	1,140		1,140							
23	TROPICAL CROPS & COMMODITIES	0.54	980	300	100			40	20	60	40	420
24	TUSHA TEA LTD	0.48	880	560	320							
25	CHAMU SUPPLIES LIMITED	0.47	860		120	160		340		140	100	
26	INDO-AFRICAN TEA CO. (K) LTD.	0.44	800	400	400							
27	ALIBHAI RAMJI (MSA) LTD	0.39	720		420	40	240		20			
28	IMPERIAL TEAS (EPZ) LTD	0.33	600	440			40			100		20
29	MCLEOD RUSSEL AFRICA LIMITED	0.30	540			360	160			20		
30	LINDOP & COMPANY (KENYA) LTD	0.28	520		400	120						
31	KIRINDO TRADERS LIMITED	0.26	480	240	40			60		20	20	100
32	SARDIA INTERNATIONAL CO. LTD	0.25	460		280	40				40		100
33	AFRO TEAS LTD	0.24	440	200		40						200
34	PWANI HAULIERS	0.22	400								40	360
35	JALEEL TRADING COMPANY	0.19	340	40				20		20	60	200
36	JAWAI TEA LIMITED	0.18	320	320								
37	MAISHA COMMODITIES	0.16	299		40					20	239	
38	COFFTEA AGENCIES LTD	0.14	260	40		40			120		60	
39	TRANS-ATLANTIC TRADING Co. LTD	0.13	240	40	40	80			40	20		20
40	TEAVANA TEA STORE LTD	0.11	200	40							20	140
41	MAYMUN ENTERPRISES	0.08	140					20	60		60	
42	RIOTANA TRADING LIMITED	0.05	100	80	20							
43	TANZIIL TRADING LIMITED	0.05	100									100
44	CAPITAL TEA TRADERS	0.02	40									40
45	GREAT WHITE PACKERS LTD	0.02	40		40							
46	TRUST TEA TRADERS EAST AFRICA LTD	0.02	40	40								
47	SALIM MERCHANDISE COMPANY LTD	0.01	20							20		
	Total Sold	81.14	148,233	21,019	63,360	35,480	8,620	2,080	3,135	2,540	7,119	4,860
	Withdrawn	0.07	120	40	80							
	Unsold	18.79	34,334	10,519	6,100	7,940	4,240	1,140	660	675	2,820	240
	% Unsold			33	9	18	33	35	17	21	28	5
	Grand Total	**100.00**	**182,687**	**31,578**	**69,540**	**43,420**	**12,860**	**3,220**	**3,795**	**3,215**	**9,939**	**5,100**

	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
Sale 44/21	76.49%	116,600	13,880	48,340	29,880	8,500	960	2,240	2,380	6,500	3,920
Sale 43/21	74.48%	112,659	11,120	44,700	31,580	7,180	1,920	2,500	2,500	6,719	4,440
Sale 42/21	74.91%	108,935	16,055	39,860	26,960	8,080	1,720	2,740	2,700	5,980	4,840
Sale 41/21	80.50%	107,205	14,320	39,020	27,745	8,740	2,420	2,660	2,680	6,120	3,500
Sale 40/21	75.03%	95,501	13,760	34,100	24,020	7,560	1,740	2,280	2,020	5,800	4,221
Sale 39/21	75.71%	95,320	14,920	33,720	23,540	8,140	1,960	2,480	1,840	5,240	3,480

Other Tea Auction Centres

Auction Offerings

	Week 44	Week 45	Week 46	Week 47
Centre	02-Nov	09-Nov	16-Nov	23-Nov
Mombasa	151,420	151,518	186,780	188,528
Limbe	9,540	9,160		-
Colombo	6.5m/kgs	6.5m/kgs	5.8m/kgs	5.8m/kgs
Jakarta	12,040	1,104		-
Calcutta	217,439	182,317		-
Guwahati	142,943	228,642		-
Chittagong	59,753	58,073		-
Total	**315,943**	**390,424**	**186,780**	**188,528**

Jakarta: at Sale 44 held on the 4th November 2021**,** with 12,580 packages on offer. Good general demand at fully firm to dearer levels. Fewer teas remained unsold. Brighter improved sorts were upto 5 usc dearer. Bottom of the market continued to be strong.

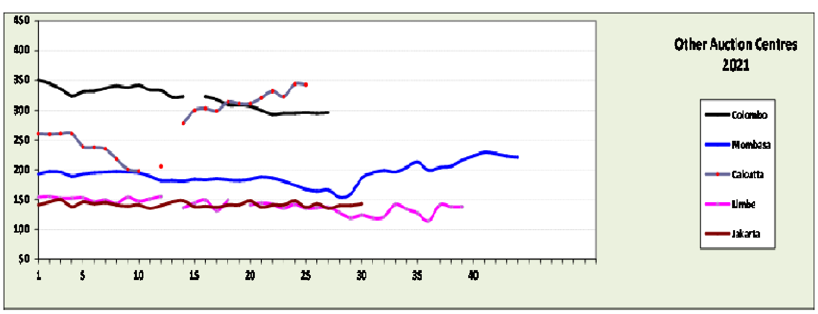
Colombo: at Sale 43 held on 1st and 2nd November, 2021, The 0.75 Mkg of Ex Estate teas on offer met with irregular demand. Select best Western High Grown BOPs declined, the below best and plainer varieties too were irregularly lower. Select best Western High Grown BOPFs declined sharply, the below best and plainer sorts too barely maintained and were mostly easier with some invoices remaining unsold. Nuwara Eliya BOPs were irregular and tending easier, the BOPFs mostly remained unsold due to lack of bids. Uva BOPs were easier, the BOPFs too declined with a large volume remaining unsold. Uva BOPs were irregularly easier, the BOPFs too declined. Low Grown CTC BP1s eased from last week's levels. A handful of High and Medium Grown BP1s too barely maintained. Low Grown PF1s declined Rs.20/- to Rs.30/-, the High and Medium sorts were mostly firm on last levels. The 2.9Mkg of Low Grown teas which were on offer met with irregular demand. Select best OP1s were lower, best and below best varieties appreciated a few Rupees. Select best and best BOP1s met with fair demand. Select best OP/OPAs were firm, best and below best types were irregularly lower to last. Well-made Bold Pekoes met with irregular demand, mixed varieties dropped sharply. Shotty Pekoe1s were firm, others were irregularly lower. In the Small Leaf segment, select best BOP.SP/BOPF.SP and BOPFs were dearer. Select best BOPs gained following quality. Select best FBOPs were dearer, others too attracted improved interest. Select best and best FBOPF1s appreciated following quality, below best varieties were firm. FBOPFs were dearer. All Premium Flowery teas met with good demand. Turkey, Russia, Iran and the C.I.S. countries lent fair support. Libya and Iraq were selective.

Chittagong: at Sale 25 held on 1st November, 2021, CTC LEAF: 47,165 packages of Current Season teas on offer continued to meet with a fairly good demand. BROKENS: Well made good liquoring Brokens were a good market but were slightly easier. Medium and plainer varieties met with less demand and were a little easier following quality with some withdrawals. BLF teas were a little less in demand and were easier. FANNINGS: Good liquoring Fannings once again met with a good market and sold at around last levels. Medium varieties met with a good demand with quite fair competition and were mostly firm. Plainer varieties were easier with some withdrawals. BLF teas were a little less in demand and were easier. CTC DUST: 11,320 packages of Current Season & 60 packages of Old Season teas on offer met with a good demand. Select few good liquoring Dusts met with good competition and advanced by Tk.5/- to Tk.7/-. Other good liquoring Dusts also sold at around last levels. Their Mediums were a good market and were fully firm to slightly dearer following quality. Plain and BLF Dusts were easier by Tk.3/- to Tk/.5/- with several withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers. COMMENTS: Blenders continued to lend useful support for both good and Medium varieties whilst Loose Tea Trade were less active this week. Select few lines of good liquoring varieties were well competed for and prices for these appreciated quite considerably. Dusts sold well.

Cochin: at Sale 43 held on 27th October, 2021. **CTC Leaf**: Fair Demand. All varieties sold at irregular levels, sometimes easier 1-2c with some withdrawals. **Buying pattern:** Up country buyers lent fair support. Exporters operated on bolder grades. **ORTHODOX Leaf:** Fair demand. High-growns met with better enquiry and prices were steady to dearer. Good medium whole leaf and larger brokens fully firm. Smaller brokens and fannings irregular with some out lots. **Buying pattern:** CIS operating with support from ME. **Dust**: Good Demand. Popular marks and better medium teas sold fully firm to occasionally dearer by 1-2c. Plainer sorts irregular with some withdrawals. **Buying pattern**: Major blenders active with useful support from packeters and Internal buyers.

Calcutta: at Sale 44 held on 2nd and 3rd November, 2021 with 210,637 packages on offer**. CTC Leaf:** There was good demand. Best and good Assams were overall firm with brighter descriptions often dearer. Well-made medium sorts were firm whilst browner and plainer liquoring sorts were barely steady. The Dooars market was generally steady with well-made, good liquoring varieties dearer. **Dust:** There was good demand. Brighter descriptions met with competition and sold at firm to dearer rates. The remainder was irregular with quality. M/s Hindustan Unilever continued active on brighter liquoring Assams in both markets. M/s Tata Consumer Products was active on a wide range of teas in both markets. Western India segments were strong on good liquoring Assams. Export accounts extended some support on larger brokens. Regional packeteers operated on the medium categories. Local buyers were active on the Dooars. **ORTHODOX:** There was good demand. Whole leaf grades sold around last levels. Brokens were firm. The limited weight of fannings on offer sold around last levels. Export accounts were active.

Guwahati: at Sale 44 held on 2nd November, 2021 with 123,244 packages on offer**. Market CTC:** The sale witnessed good demand for the good, best and better medium Assams and good bought leaf teas at generally firm to dearer rates. Remainder teas met with fair demand at around last levels. **Buying pattern:** HUL/TCPL were active though former's intake was was significantly lower compared to last week. There was limited export enquiry. Buyers for all upcountry destinations lent fair support. **Market Dust**: Dust market witnessed trend similar to leaf sale. **Buying pattern**: HUL/TCPL lent good support. Export enquiry was nominal. Buyers for upcountry destinations operated normally.



News Articles of Interest

Monday, 08 November 2021

How granular climate information can help tea growers in Malawi and Kenya

Climate change is touching every aspect of our lives – including our daily cups of tea. Kenya and Malawi are the African continent's largest tea producers and exporters, together accounting for about 27% of global tea trade. Tea producers in the two countries have already seen what damage climatic shifts can do, as damaging droughts, frost and high temperatures are already becoming more common. This threatens tea yields and the countries' economies. It also affects people whose livelihoods are dependent on tea estates and farms, and the wider value chain. African tea producers have typically not found generic climate projections useful. That's because these projections focus on changes in average conditions. But tea crop production is at the greatest risk of temperature extremes. Tea growers need information that is specific to the tea variety they grow and where they grow it compared to average temperature and rainfall over a large region. Knowing what future conditions will be like is particularly important for tea growers, because the tea plant has a long lifespan, of more than 80 years. That means it is critical to take decisions now that will continue to be sound in the future, like replanting with better and resilient cultivars, planting shade trees and crop diversification. We have developed novel, site-specific climate information for Kenya and Malawi's tea-growing regions. This, we hope, can better inform tea producers about the range of climate conditions they can expect in the future – specifically, the 2050s and 2080s. Our research shows that the nine locations we studied will see more heatwave days. This will create heat stress for the tea plants and affect yield. At the same time, tea quality could be adversely affected by the fact there is also likely to be a significant decrease in the number of cold nights by the 2050s. The specific impacts will vary dramatically from location to location, depending on the site-specific projected conditions. Some sites will see only small rises and others might see increases of more than 100 heatwave days per year. The significant difference in future projected conditions underlines why such tailored climate information is important. It enables tea farmers and managers to select adaptations that are appropriate for the conditions and the desired outcome. These adaptation options can be selected according to the tea variety that is grown and the scale.

MODELLING PROJECTIONS

We partnered with tea growers in Malawi and Kenya so we could understand the particular climate information that would be useful to them in managing and planning their farming practices to maximise yield and quality. The tea plant is sensitive to heat; it can only withstand a short period of time above certain temperatures before it is damaged. This temperature threshold is specific to different locations and tea varieties. For example, in Kenya tea growers want to know about consecutive days with temperatures exceeding 27°C. In Malawi, tea growers asked for 35°C as the threshold beyond which their tea bushes face heat stress. We then combined two sources of information. The first is hidden weather data – observations of temperature and rainfall held in tea estate weather station records. The second is future projections for the 2050s and 2080s from the latest high resolution climate models, including a new convection-permitting model vital for predicting climates in mountainous regions. These models better represent small-scale atmospheric processes responsible for extreme weather events in such regions. Projections from a suite of 29 global climate models were used to explore uncertainties in future temperature and rainfall changes. These projections were combined with a novel high resolution climate model (4.5 km), CP4A, the first high resolution model for Africa. It can capture the local, small scale atmospheric processes that give rise to micro-climates. These micro-climates are essential to tea growth, but are typically not discernible in the resolution of standard global climate models. As a result, the average conditions projected by global climate models over large areas aren't of much use to tea farmers. We integrated these model projections with the local historical evidence of past weather conditions to map out

climate risk several decades into the future.

ADAPTATIONS

We have shared the projections with tea growers. They say that these, together with other feasibility criteria including social and environmental benefits, and economic viability, helped them identify emerging risks and potentially suitable adaptation strategies. The tea growers also pointed out that having more detailed information about what might happen to the local climate means they're better able to garner government support for preferred adaptation options including afforestation and crop diversification. Continuing such discussions to identify and prioritise adaptation investments is vital to ensuring that risks to tea production and quality are minimised, and the sector remains vibrant. Hidden weather data and new climate models will help to sustain our daily cup of tea – and, more importantly, support economic growth and livelihoods in both Kenya and Malawi.

Source: https://theconversation.com/how-granular-climate-information-can-help-tea-growers-in-malawi-and-kenya-171050

Sunday, 07 November 2021

Achieving tea production, export targets remains grim due to fertiliser shortage

Despite the improved growing and climatic conditions, Ceylon Tea is unlikely to achieve the tea production and export targets for the year, as the industry has faced a fertiliser shortage, due to the import ban on chemical fertilisers and agrochemicals imposed by the government. "Although the growing conditions were good compared to last year, unfortunately due to the shortage of fertiliser, the desired results are currently not been achieved. The exporters were expecting a crop of 320 million kilos for 2021 but achieving 320 million kilos may

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News Articles of Interest continued ..

be a difficult task, given the present circumstances," Tea Exporters Association (TEA) Chairman Sanjaya Herath said in his address during the 22nd Annual General Meeting held possible and the total tea export revenue will surpass US $ 1.3 billion by the end of this year, an increase of 8 percent over US $ 1.2 billion achieved during the last calendar year. The significant growth in tea exports and its corresponding revenue achieved by the exporters to date, despite facing multiple challenges locally and internationally, is indeed remarkable," Herath noted. He was optimistic that the tea production and quality would bounce back as the fertiliser become available, following the government's decision to reverse the ban on importation of chemical fertiliser and agrochemicals for the tea sector. For the moment, TEA noted that market opportunities for organic Ceylon Tea remain limited, given that organic tea is rather a fresh concept in the Middle East, Russia, CIS and the other major markets accounting for 75 percent of Ceylon Tea exports. Further, the global organic tea market represents only about one percent of the total world tea production. Meanwhile, the tea exporters have been alarmed by Ceylon Tea becoming more expensive and uncompetitive in key traditional markets, due to the artificial pegging of the rupee to US dollar. Herath cautioned that Ceylon Tea could ultimately be replaced with cheaper tea varieties originating from India and Kenya, unless the government fails to consider the matter 'seriously'. "In order to build an export-based economy, one major critical factor is the exchange rate. Given the eminent risks we may face if the artificial pegging of the rupee to US dollar is prolonged, we trust that the authorities will take corrective action soon, taking into account the challenges the exporters will face in maintaining its market share in traditional markets," he stressed. In particular, the depreciation of currencies in major importing countries such as Russia, Turkey, Iran, Libya, Syria, etc. has already adversely impacted the tea prices at the Colombo tea auction. Among the external factors, the disruptions to supply chain logistics, which include the ongoing shortage of empty containers, non-availability of vessels and rise in freight rates, have adversely impacted the Ceylon Tea exports. According to TEA, Sri Lanka could have exported another seven to eight million kg of tea in the first nine months of the year, if not for the supply chain issues. The association estimated revenue loss to the industry, due to the shipping issue, to be around US $ 35-40 million during the period. While the rising freight rates is a global scenario, TEA believes that the state intervention could address the shortage of empty containers. Driven by favourable weather conditions, the tea production during the nine months of the year rose by 16 percent YoY to 234 million kilos, reaching a two-year high. In keeping with this trend, the tea export volume also grew by 7 percent YoY to 211.6 million kilos, although comparatively a lower growth rate than a production growth rate, due to certain internal and external factor.

*Source:*https://www.dailymirror.lk/business-news/Achieving-tea-production-export-targets-remains-grim-due-to-fertiliser-shortage/273-224352

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Regional Weather Conditions and World Crop

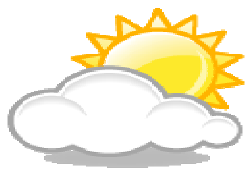
Kenya: Murang'a: there was 4.5 mm of rainfall activity recorded throughout the week. The highest and lowest temperatures were 28˚c & 10˚c respectively. Crop intake averaged 83.6 tonnes/day on a six day plucking cycle. Weather conditions were sunny.

Nyeri: the week continued warm with only 1.3 mm of rainfall recorded on 1 day. The highest and lowest temperatures were 22˚c & 12˚c respectively. Crop intake averaged 38.1 tonnes/day on a six day plucking cycle.

Meru: was warm and sunny receiving reduced rainfall activity at 93 mm recorded through 4 days out the week. The highest and lowest temperatures were 27˚c & 13˚c respectively. Crop intake averaged 36.7 tonnes/day on a six day plucking cycle.

Sotik: There was sunny mornings with showers in the afternoon with seven days registering rainfall of **24.1 mm** through the week. The highest and lowest temperatures were 25˚c & 13˚c respectively. Crop intake remained at last week's levels.

Kericho: The week was sunny in the morning followed by partly cloudy afternoons with moderate rains. A total of 40.9mm rainfall was recorded with some estates reporting hail damage. Average temperatures were highs of 23° Celsius and lows of 13° Celsius. Crop intake went down by 23% compared to previous week's levels. Crop on offer may dwindle due to fresh hail damages reported.



The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.

Uganda: there was reduced rainfall activity in most tea growing areas. Fort Portal received 105mm (117mm), Hoima 28mm (37mm), Bushenyi 81mm (77mm) and Kibale 48mm (51mm). Average temperatures were highs of 30° Celsius and lows of 15° Celsius. Crop intake received was high.

Weather forecast for 09th to 12th November , 2021

Moderate rainfall between 50 - 100 mm expected in southwestern Uganda, western & coastal Tanzania, and few areas in northern Kenya, western Ethiopia, Rwanda and Burundi. **Light rainfall of less than 30 mm** is expected in majority of the regions including northern South Sudan, southern Ethiopia, northern & southern Somalia, most parts of Kenya, western Uganda, Rwanda, Burundi and parts of Tanzania. **Dry conditions** are expected in Sudan, northern & south-eastern Ethiopia, Eritrea, Djibouti, central Somalia, northwestern Kenya, southern South Sudan and central Tanzania.

Warmer than average temperatures are expected in most parts of the region. **Temperature anomalies above 2°C than average temperatures** are expected in most of Sudan, northern Ethiopia, Eritrea, Djibouti, western Kenya, northern Tanzania and Somalia. **Moderate temperatures between 20 - 32 ℃** are expected in most parts of Sudan, South Sudan, Eritrea, Djibouti, Somalia, northeastern & southeastern Ethiopia, eastern & northern Kenya, Uganda, and most parts of Tanzania. **Relatively cold conditions with temperatures less than 20℃** are expected in central Ethiopia, parts of central to western Kenya and a few regions in southwestern of Uganda, northern Somalia and southern Tanzania.

Crop production **Kenya:** Crop production maintained at previous levels in Meru region in the **EOR. Crop** levels in Nyeri and Muranga were low as a result of the reduced rainfall received. **WoR** volumes showed a decline following hail damage that was experienced. **Uganda**: Crop volumes continue at high levels. This past week there was a slight decline in rainfall activity recorded in most of the tea growing areas and the good volumes will sustain as long as the favourable conditions last.

Malawi: Crop intakes continues on a downward trend.

	World Production from Main Producing Countries over the Past Twelve Months														Production over calendar years	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+ / - Variance	2020	2019
Bangladesh	0.3	1.2	1.7	3.9	6.3	13.5	12.6	14.4	12.6	13.4	10.5	7.0	65.3	5.0	90.7	94.6
North India	-	2.2	46.9	51.4	77.4	143.6	157.2	153.2	141.4	155.6	127.6	53.4	773.3	76.5	1,033.4	1,170.6
South India	16.1	15.3	19.6	22.0	24.4	25.9	21.8	16.4	22.4	20.2	21.4	18.1	183.9	24.2	219.4	218.7
Sri Lanka	23.1	22.3	28.4	29.6	30.4	25.9	26.2	23.7	22.6	23.4	24.8	28.5	232.2	33.0	275.9	298.1
Kenya	48.9	43.3	48.7	44.3	45.3	43.5	34.7	33.6	43.4	48.3	47.7	54.4	342.3	(34.5)	570.6	459.0
Uganda	6.1	4.5	6.4	6.9	7.0	6.5	5.5	4.5	6.0	7.6	6.6	6.7	10.6	(1.4)	28.3	59.7
Tanzania	2.8	3.3	3.3	2.9	2.5	1.9	1.0	0.9	1.6	2.7	2.5	2.2	20.2	(0.1)	28.6	33.9
Rwanda	3.2	3.0	3.4	3.3	3.7	3.3	2.1	1.5	2.1	2.5	3.3	3.5	25.6	1.7	33.2	32.2
Malawi	7.0	7.2	8.0	6.4	3.8	2.1	1.8	2.1	4.0	2.1	1.4	5.3	42.4	6.0	45.2	48.3
Total	107.5	101.1	160.0	163.8	193.8	259.7	257.4	245.8	206.7	4.6	245.8	179.1	1,695.8	110.4	2,325.3	2,415.1
Variance	(4.6)	(0.2)	34.0	39.6	5.1	30.4	16.9	10.2	-21.4	0.0	0.0	0.0	131.4			

*Monthly figures in **"BLACK"** are for 2021 whilst figures in **"BLUE"** are for 2020*

Mombasa Auction—Weekly Sale Average Prices (All teas) 2021

Sale Nos.	Sale Date	Kilos sold Weekly	Kilos Sold monthly	Year : 2021 Av.Price US$ weekly	Year : 2021 Av. Price US$ monthly	Year : 2020 Av. Price US$ monthly	Year : 2019 Av. Price US$ monthly
1	05-Jan-21	9,791,304		1.93			
2	12-Jan-21	10,195,498		1.97			
3	19-Jan-21	9,094,727		1.96			
4	26-Jan-21	11,713,721		1.89			
			40,795,250		1.94	2.17	2.09
5	02-Feb-21	12,192,341		1.93			
6	09-Feb-21	12,945,087		1.95			
7	16-Feb-21	13,051,731		1.96			
8	23-Feb-21	11,798,728	49,987,885	1.97	1.95	2.03	2.03
9	02-Mar-21	11,205,377		2.06			
10	09-Mar-24	11,015,249		1.95			
11	16-Mar-21	11,259,688		1.89			
12	23-Mar-21	11,064,181		1.88			
13	30-Mar-21	11,146,680	55,691,175	1.82	1.92	1.92	2.02
3 mths Totals:					$1.94 146,474,310 Kgs	$2.03 148,359,082 Kgs	$2.04 134,129,903 Kgs
14	06-Apr-21	11,106,771		1.82			
15	13-Apr-21	11,521,994		1.83			
16	20-Apr-21	11,178,057		1.82			
17	27-Apr-21	10,852,098		1.85			
			44,658,919		1.83	2.05	2.06
18	04-May-21	10,912,164		1.82			
19	11-May-21	11,006,663		1.80			
20	18-May-21	11,474,571		1.84			
21	25-May-21	12,002,714	45,396,112	1.88	1.84	1.89	2.18
22	02-Jun-21	11,407,495		1.86			
23	08-Jun-21	10,959,073		1.81			
24	15-Jun-21	10,896,353		1.74			
25	22-Jun-21	10,985,869		1.67			
26	29-Jun-21	11,910,098	56,158,888	1.64	1.74	1.79	1.90
6 mths Totals:					$1.87 292,688.228 Kgs	$1.97 290,761,896 Kgs	$2.04 238,404,735 Kgs
27	06-Jul-21	11,667,927		1.66			
28	13-Jul-21	6,546,887		1.54			
29	21-Jul-21	6,838,592		1.59			
30	27-Jul-21	9,347,891		1.86			
			34,401,296		1.68	1.76	1.79
31	03-Aug-21	10,430,943		1.95			
32	10-Aug-21	8,233,542		1.99			
33	17-Aug-21	6,455,808		1.96			
34	24-Aug-21	6,471,175		2.04			
35	31-Aug-21	6,849,419	38,440,886	2.13	2.01	1.92	1.92
36	07-Sep-21	6,198,339		1.99			
37	14-Sep-21	6,311,114		2.04			
38	21-Sep-21	7,032,289		2.13			
39	28-Sep-21	6,698,145	26,239,887	2.16	2.08	1.94	2.08
9 mths Totals:					$1.88 391,770,296 Kgs	$1.94 406,720,334 Kgs	$2.00 344,324,012 Kgs
40	05-Oct-21	6,884,254		2.23			
41	12-Oct-21	7,678,181		2.29			
42	19-Oct-21	7,654,936		2.27			
43	26-Oct-21	8,049,705	30,267,076	2.23	2.26	1.90	2.22
44	02-Nov-21	8,484,987		2.21			
45	09-Nov-21						
46	16-Nov-21						
47	23-Nov-21						
48	30-Nov-21		8,484,987		2.21	1.90	2.19
49	07-Dec-21						
50	14-Dec-21						
51	21-Dec-21						
			-			1.85	2.10
Sale Nos. 1 to 51 Year end Totals :						516,802,891 Kgs $1.93	454,012,998 Kgs $2.04

Summary : Sale Averages by Country

Country :	Year : 2021 Sale Nos: 1 to 43 (10 months) Kilos '000	Av. Prc US$	Country :	Year : 2020 Sale Nos: 1 to 43 (10 months) Kilos '000	Av. Prc US$
Kenya	333,596	2.00	Kenya	352,237	2.01
Uganda	58,149	1.15	Uganda	55,700	1.21
Tanzania	4,022	1.01	Tanzania	4,825	1.13
Rwanda	20,449	2.66	Rwanda	19,353	2.77
Burundi	5,567	1.99	Burundi	6,954	2.17
Malawi	-		Malawi	-	-
Mozambique	-		Mozambique	263	0.83
D R Congo	-		D R Congo	-	-
Madagascar	99	1.01	Madagascar	-	-
Ethiopia	155	1.35	Ethiopia	704	1.15
Total :	422,037	1.90		440,036	1.94

Year 2019 : 12M	454,013	2.04
Year 2018 : 12M	458,361	2.43
Year 2017 : 12M	397,646	2.81
Year 2016 : 12M	407,989	2.29
Year 2015 : 12M	358,639	2.73
Year 2014 : 12M	390,246	2.03

Compiled by : Tea Brokers East Africa Ltd