

TEA BROKERS EAST AFRICA LIMITED

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Tea Market Report: Sale 44 of 31st Oct—2nd November, 2022

There was good demand but at irregular levels with prices following quality for the 197,500 packages (13.24m/kgs) available. 27.14% remained unsold.

Leaf Grades (M2)

113,940 packages Offerings: (7,503,523.50 kilos) -30.15% unsold.

BP1:

Best - Met good but irregular competition and ranged between firm to USC46 dearer with selected invoices appreciating by up to USC62 to USC26 below previous levels.

Brighter - Were steady to USC20 dearer with a few selected teas gaining USC46.

Mediums - KTDA mediums varied between firm to dearer by USC6 to easier by up to USC15 with plantation mediums ranging between USC6 dearer to USC24 below last prices.

Lower Mediums - Irregular varying between steady to USC24 dearer to easier by up to USC15.

Plainer – Saw reduced competition and were irregularly easier by up to USC36 but a few lines advanced by up USC30.

PF1:

Best - Improved enquiry and appreciated by up to USC16.

Current and Future Fresh Auction Offerings

					ù.			
	Sale	44	Sale	44	Sale	45	Sale	46
	31 Oct - 2	2 Nov'22	1 - 3 N	ov'21	7 - 9 No	ov'22	14 - 16 I	Nov'22
Country	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	113,600	7,860	94,240	9,480	120,960	9,000	110,740	9,080
Uganda	15,200	8,000	15,980	9,020	14,640	8,000	17,278	7,980
Tanzania	1,040	660	720	1,180	3,440	1,080	1,560	1,120
Rwanda	4,720	860	4,440	640	3,560	700	7,160	1,080
Burundi	960	240	840	240	1,040	560	960	340
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	42,880	1,480	12,020	3,096	41,160	1,500	53,000	857
Total	135,520	17,620	116,220	20,560	143,640	19,340	137,698	19,600
Total	153,	140	136,	780	162,	980	157,	298

Brighter - Were firm to USC12 dearer.

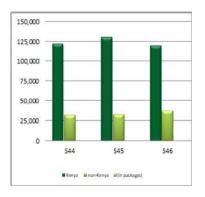
Mediums - KTDA mediums were mostly steady to USC10 above previous rates but some lines lost up to USC4; plantation mediums varied between firm to USC6 dearer to easier by up to USC4.

Lower Mediums - Saw irregular interest at mostly steady to USC24 dearer to easier by up to USC14.

Plainer Varied between _ USC11 dearer to USC9 below last prices.

DUST Grades (M1)

Offerings: 64,460 packages (4.78m/kgs) -26.85% unsold.



PDUST:

Best -Advanced by up to USC23.

Brighter -Were steady to USC14 dearer.

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continued

steady at last levels with plantation mediums firm to dearer by up to USC14.

Lower Medium – Were steady to USC18 above previous prices .

Plainer - Varied between firm to mostly dearer by up to USC12 and select invoices advanced by USC24 to easier by up to USC8.

DUST1:

Best - Saw irregular interest with Secondary Grades (S1) some teas appreciating by up to Offerings: USC8 while others shed up to (955,276.00 kilos) -10.05% unsold USC12.

Brighter -Steady to dearer by up to USC22 but a few lines lost up to USC5

Mediums - KTDA mediums were improved interest at firm to USC15 dearer with selected invoices advancing by USC24 and USC32. Plantation mediums were irregular ranging between steady to USC8 dearer to mostly easier by up to Markets USC11.

> Lower Medium – Irregularly firm to dearer by up to USC17.

Plainer – Were steady to USC18 above last rates.

19,100 packages

In the Secondary Catalogues, best **BPs** tended easier while others gained with PFs firm to dearer. Mediums - KTDA mediums saw Clean well sorted coloury Fan-

nings appreciated with similar DUSTs steady. Other Fannings were dearer while **DUSTs** held value. BMFs were well absorbed.

Pakistan Packers, Bazaar and Afghanistan showed strong support with more interest from Egyptian Packers, Yemen, other Middle Eastern countries, Kazakhstan and other CIS states. Sudan and UK lent useful but selective interest while Iran were more active. Russia maintained enquiry with Local Packers active on account of price. Somalia maintained activity at the lower end of the market.

Mombasa Auction Hammer Market Analysis-Sale No 44/2022

Category (Band)	Category Percentage (Band) volume sold		rice ranges arks within regory)			Ň	lin-Max Pric	es per grad	•		
(bana)	volume solu	the cat	CEO. M	BF	1	PI	1	P	D	DUS	5T1
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	96%	3.1	3.81	2.9	4.54	3.1	3.36	2.84	3.32	3.7	3.94
2 Below Best	94%	2.82	3.2	2.55	3.62	2.75	3.2	2.7	3.06	2.85	3.91
3 Good	47%	2.17	2.93	2.3	2.76	2.3	3	2.16	2.75	2.26	3
4 Best Medium	88%	2.08	2.57	2.02	2.6	2.02	2.32	2.04	2.26	2.05	2.26
5 Medium	75%	1.6	2.21	1.4	2.35	1.57	2.3	1.5	2.22	1.6	2.18
6 Lower Medium	89%	1.32	1.87	1.22	1.58	1.38	1.94	1.32	2	1.5	1.88
7 Plain	92%	1.35	1.58	1.12	1.41	1.31	1.58	1.44	1.6	1.46	1.58
Totals	69%	1.32	3.81	1.12	4.54	1.31	3.36	1.32	3.32	1.46	3.94

				Av	erage Pric	es per grade				Tota	Ann
Category (Band)	Percentage of Total Sold	8P1		PF1		PD		DUS	T1	Iota	8
(band)	of total sold	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
Best	12%	127,503	3.22	509,086	3.17	245,984	2.94	113,747	3.85	996,320	3.2
Below Best	26%	312,920	2.86	1,079,763	3.11	599,440	2.88	185,847	3.73	2,177,970	3.06
Good	33%	300,969	2.53	1,578,846	2.5	679,819	2.52	230,302	2.56	2,789,936	2.51
Best Medium	10%	63,868	2.39	324,220	2.24	372,148	2.18	51,720	2.2	811,956	2.22
Medium	9%	63,553	1.79	360,212	2.03	322,459	1.98	47,776	2.02	794,000	1.99
Lower Medium	7%	50,108	1.41	214,858	1.63	236,313	1.65	111,930	1.67	613,209	1.63
Plain	3%	32,915	1.19	69,280	1.44	81,160	1.5	39,960	1.52	223,315	1.44
Totals	100%	951,836	2.57	4,136,265	2.62	2,537,323	2.41	781,282	2.79	8,406,706	2.57

		Avei	age A	uction H	ammer Qı	uantiti	es and Pri	ces by Cou	ntry			
Country of Origin		Main		2	Secondary			Total			rresponding S ast Year	ale for
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	103,460	7,246,042	267	7,800	388,981	151	111,260	7,635,022	261	90,080	6,156,943	246
Uganda	13,620	865,169	162	7,620	375,924	125	21,240	1,241,093	151	20,580	1,214,816	100
Tanzania	1,120	69,130	159	680	31,984	120	1,800	101,114	146	1,240	64,472	96
Rwanda	3,720	256,709	307	640	42,784	238	4,360	299,493	297	3,480	243,816	324
Burundi	840	53,664	251	240	10,452	158	1,080	64,116	236	1,220	75,412	208
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-

Total 122,760 8,490,714 256 16,980 850,125 143 139,740 9,340,838 246 116,600 7,755,459 224

Cala Number			Pre	vious Sale'	s Quantities	and Pri	ces			Tot+0	D20:Q23al for	
Sale Number		Main		9	Secondary			Total		Correspondi	ng Sale for Las	st Year
Sale 43/22	116,960	8,077,622	253	16,420	815,579	139	133,380	8,893,200	242	112,659	7,427,140	226
Sale 42/22	114,260	7,889,054	247	15,120	751,803	139	129,380	8,640,857	237	108,935	7,147,669	229
Sale 41/22	112,020	7,743,205	243	15,480	771,135	139	127,500	8,521,224	233	107,205	7,083,753	231
Sale 40/22	98,380	6,743,042	241	13,080	655 <i>,</i> 453	138	111,460	7,398,495	232	95,501	6,267,644	226
Sale 39/22	103,180	7,094,711	238	17,300	857,289	138	120,480	7,952,000	227	95,320	6,268,468	218
Sale 38/22	109,680	7,487,363	236	17,748	872,550	134	127,428	8,359,913	225	94,532	6,159,143	210

Average Auction Hammer Prices by Grade and Country

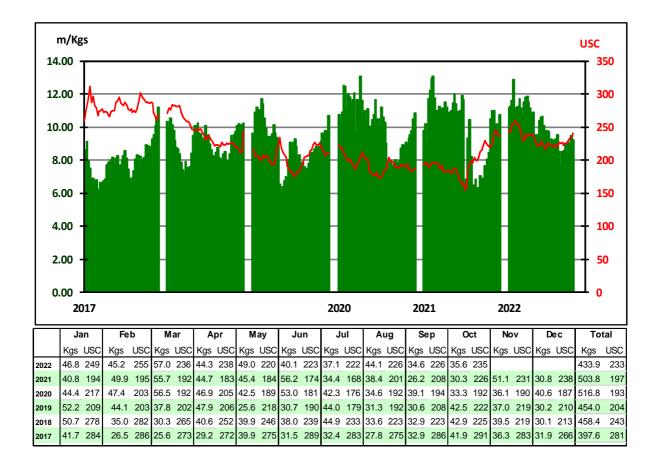
Country of			Curr	rent S	ale's P	rices	per G	rade				Corre	spono	ding P	rices p	ber Gr	ade fo	or Las	t Year	
Origin	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	A١
Kenya	265	269	253	309	171	172	152	166	101	261	224	261	251	265	120	146	96	133	72	246
Uganda	137	165	164	166	124	151	142	122	98	151	99	119	103	95	91	100	92	85	68	100
Tanzania	-	159	154	163	121	154	127	114	100	146	94	120	105	100	82	115	81	86	76	96
Rw anda	330	308	289	290	286	235	221	184	-	297	454	299	319	287	224	209	163	140	-	324
Burundi	243	270	244	244	-	-	176	156	-	236	188	262	218	218	-	-	167	145	-	208
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-		-	-		-					-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabw e	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	257	261	241	278	185	163	156	144	99	246	212	248	234	234	121	122	100	110	70	224

Sale Number			Previ	ious S	Sale's F	Prices	per C	Grade			Co	rresp	ondin	g Pric	es per	Grad	e for l	Previo	ous Ye	ar
Sale Number	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Sale 41/22	251	258	240	273	166	156	157	139	101	242	194	259	235	237	120	134	112	120	70	226
Sale 40/22	247	253	237	253	194	154	154	135	101	237	225	266	231	231	138	135	115	127	72	229
Sale 41/22	250	250	229	244	183	155	152	134	105	233	228	271	231	218	139	133	117	126	73	231
Sale 40/22	247	248	226	236	177	149	159	133	104	232	228	259	231	225	132	135	120	127	74	226
Sale 39/22	247	247	225	222	170	154	154	136	101	227	235	247	215	222	137	127	108	125	74	218
Sale 38/22	248	243	221	227	181	157	150	130	98	225	216	242	213	214	138	130	104	123	74	210

	Previous S		Veen Te Dete (000	Last Yea	-	Veen Te Dete 0	0.04	Variance V	
	Sale 43/2		Year To Date 2	022	Sale 43/2		Year To Date 2	2021	Variance Y	
									To Date	
Country	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
Kenya	7,585,531	254	344,865,081	249	6,386,024	242	333,596,044	200	11,269,037	49
Uganda	1,144,029	149	58,405,048	134	1,154,902	106	58,149,220	115	255,828	19
Tanzania	114,988	136	4,779,052	124	79,568	102	4,021,872	101	757,180	23
Rwanda	328,692	300	20,547,885	281	288,348	320	20,449,020	266	98,865	15
Burundi	70,304	248	5,353,288	229	140,863	212	5,566,553	199	-213,265	30
Zambia	-	-	-	-		-	-	-	0	0
Malawi	-	-	-	-		-			0	0
Mozambique	-	-	-	-		-	-	-	0	0
Madagascar	-	-	-	-		-	98,943	101	-98,943	-101
Zimbabwe	-	-	-	-		-	-	-	0	0
D R Congo	-	-	-	-		-	-	-	0	0
Ethiopia	-	-	23,839	148		-	155,720	135	-131,881	13
Total	9,243,544	241	433,974,193	233	8,049,705	223	422,037,372	190	11,936,821	43

Average Auction Prices and Quantities by Country

Mombasa Weekly Average Auction Quantities and Prices 2017–2022





During the week the Kenya Shilling traded between KES 121.30 -121.70 and reached 121.30 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 121.30 - 121.50 in the coming week.

(These figures are given as a guide and readers are advised not to use them as a basis for business transactions)

Auction Quantities

	This V	Veek	Year To D	Date 2022	Year To I	Date 2021	Varianc	e Year
Country	Sale 4	4/22					To D	ate
Offerings	Packages	Kgs	Packages	Kgs	Packages	Kgs	Packages	Kgs
Kenya	121,460	8,341,290	5,387,427	367,111,155	5,129,236	345,991,789	258,191	21,119,366
Uganda	23,200	1,334,307	1,043,480	60,144,004	1,039,595	60,151,764	3,885	-7,760
Tanzania	1,700	94,912	92,060	4,919,162	83,939	4,568,752	8,121	350,410
Rwanda	5,580	379,678	301,580	20,805,623	300,059	20,559,498	1,521	246,125
Burundi	1,200	72,116	90,838	5,503,436	85,340	5,296,476	5,498	206,960
Zambia	0	0	0	0	960	56,740	-960	-56,740
Malawi	0	0	1,120	65,848	0	0	1,120	65,848
Mozambique	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	2,020	99,835	-2,020	-99,835
Zimbambwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	0	0	400	22,879	2,300	130,640	-1,900	-107,761
Total	153,140	10,222,303	6,916,905	458,572,107	6,643,449	436,855,494	273,456	21,716,613

			S	ellers'	Main	Grade	Quan	tities	(in Pa	kages)				
Origin		BP 1			PF1			PD			D 1			Total	
	S 44	S 45	S 46	S 44	S 45	S 46	S 44	S 45	S 46	S 44	S 45	S 46	S 44	S 45	S 46
KTDA	20560	19360	19117	60200	64920	64960	33320	31440	34160	6440	8800	6200	120520	124520	124437
Unilever Tea	240	360	360	160	160	120	160	120	120	80	80	80	640	720	680
James Finlay	360	520	360	560	800	980	640	760	560	0	0	0	1560	2080	1900
Eastern Produce	880	800	1160	3720	3520	2440	840	840	1200	600	480	840	6040	5640	5640
Others (K)	3680	3260	3460	12140	13460	13940	11600	11800	12880	1880	2080	2100	29300	30600	32380
Uganda	2120	2240	2680	5580	5400	5959	5640	5560	6519	2400	1840	2640	15740	15040	17798
Tanzania	310	310	590	1240	680	1120	440	360	480	260	260	460	2250	1610	2650
Rwanda	1680	2060	2160	1840	2640	3060	1040	1320	1600	440	560	680	5000	6580	7500
Burundi	480	480	480	320	400	360	280	440	320	200	200	240	1280	1520	1400
DR Congo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malawi	0	0	0	80	80	80	80	80	80	0	0	0	160	160	160
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	160	160	160	0	0	0	160	160	160
Total	30310	29390	30367	85840	92060	93019	54200	52880	58079	12300	14300	13240	182650	188630	194705

Buyer Purchases of Teas Offered by Grade (in Packages)

I	BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1 (GLOBAL TEA & COMMODITIES KENYA LTD.	11.96	23,620	3,320	12,640	6,760	320			580		
2.	JAMES FINLAY MOMBASA LIMITED	7.73	15,260	1,320	4,880	5,900	880		580	140	740	82
3 (CARGILL KENYA LTD	6.30	12,440	80	11,360		1,000					
4 I	MOMBASA COFFEE LTD	5.22	10,300	80	1,320	5,560	3,120	220				
5 (CHAITRADING COMPANY LTD	4.88	9,640	1,400	5,640	1,800	320		140	240	100	
6 I	AB INTERNATIONAL KENYA LTD	4.22	8,340		1,680	3,940	2,720					
7 [DEV CHAND KESHAVJI (K) LTD	3.79	7,480		7,480							
8 3	SSOE (KENYA) LIMITED	2.69	5,320	1,240	1,560	720	600	100	620	280	200	
9 (COFFTEA AGENCIES LTD	2.59	5,120	2,880	1,000	360			40		840	
10 (CUP OF JOE LTD	2.59	5,120	360	1,920	2,840						
11 \	AN REES KENYA LIMITED	2.32	4,580	40	3,160	860	80		320		120	
12 I	M J. CLARKE LTD	2.19	4,320		160	1,880	240		100	60	1,720	1
13 /	ABBAS TRADERS LTD	1.88	3,720	280	1,120	1,360	40	20	320	260	160	1
14 I	MIZAJ AFRICA LTD	1.52	3,000		680	2,120	200					
15 \$	SHAKAB EXPORT & IMPORT CO. LTD	1.23	2,420	1,240	920	40	80		60	80		
	GOLD CROWN FOODS (EPZ) LTD	1.14	2,260	, -				40	160	240	660	1,1
	AFRIBRIDGE TRADE EXPORTERS LTD	1.04	2,060	800	1,200					60		,
	SWAFI FOODS LIMITED	1.01	2,000	1,000	320	20	40	300	160	100	60	
	AL EMIR LIMITED	0.87	1,720	80	1,600			000	40			
	MPERIAL TEAS (EPZ) LTD	0.79	1,560	600	240	200	120		360		40	
	SUMMER LINER CO. LTD	0.76	1,500	320	40	40	120	40	000		400	6
	ALIBHAI RAMJI (MSA) LTD	0.59	1,160	80	800	120		10	120		40	U
	RANFER TEAS KENYA LTD	0.33	920	200	560	80	80		120		-10	
	STANSAND (A) LTD	0.47	880	80	480	00	00		180		140	
	LINDOP & COMPANY (KENYA) LTD	0.40	600	00	400	200			100		140	
	TRANS-ATLANTIC TRADING Co. LTD	0.30	520		400	200	40	40	80	240	40	
	NDO-AFRICAN TEA CO. (K) LTD.	0.20	520 440	40	400		40	40	00	240	40	
	GREEN LEAF TRADING CO. LTD.		440	40	400						100	2
		0.21	320		40					140		3
	WAISHA COMMODITIES PWANI HAULIERS				40					140	140	2
		0.15	300								00	3
		0.14	280			000	40				80	2
		0.12	240			200	40	00			00	
		0.11	220		100	40		20	00		20	1
		0.09	180		120	40			20			
	ULA TRADING COMPANY	0.09	180					20				1
	MCLEOD RUSSEL A FRICA LIMITED	0.09	180	80				40	40		20	
	TROPICAL CROPS & COMMODITIES	0.09	180	40				20			20	1
	NALA TEA COMPANY LTD	0.08	160				120			40		
	CAPITAL TEA TRADERS	0.07	140									1
40 /	AFRO TEAS LTD	0.06	120	40	40							
41 [DRINCO INTERNATIONAL LIMITED	0.06	120		120							
	AXIS TEA & SERVICES LIMITED	0.05	100							20		
43 /	AL KHALIFA ENTERPRISES LTD	0.04	80									
	EMPIRE KENYA (EPZ) LTD	0.04	80	80								
45 I	RIOTANA TRADING LIMITED	0.04	80	40				20			20	
46 -	TANZIIL TRADING LIMITED	0.02	40									
47 \$	SUWAD ENTERPRISE LIMITED	0.01	20					20				
	Sold	70.73	139,740	15,720	61,960	35,040	10,040	900	3,340	2,480	5,660	4,6
	lraw n	0.01	20							20		
Unso		29.21	57,660	13,800	22,440	18,160	1,320	320	300	280	940	1
% Un	sold			47	27	34	12	26	8	10	14	
Gran	d Total	100.00	197,420	29,520	84,400	53,200	11,360	1,220	3,640	2,780	6,600	4,7
9	Sale 43/22	68.59%	133,360	17,100	55,620	35,160	9,080	1,140	2,960	2,280	5,520	4,5
9	Sale 42/22	70.30%	129,380	17,800	53,000	35,900	7,560	920	2,660	2,480	4,580	4,48
	Sale 41/22	70.33%	127,500	15,520	54,100	34,500	7,900	1,000	2,980	2,240	5,160	4,10

Other Tea Auction Centres

olombo: at Sale 42 held on 25th and 26th October, 2022. The 0.8Mkg of Ex Estate teas on offer met with fair demand at slightly easier levels. Select Best Western High Grown BOPs were firm, the below best and plainer varieties were tending easier, whist the plainer types were barely steady. Select Best Western High Grown BOPFs too were firm to marginally easier at times, the below best and plainer varieties were tending lower. Nuwara Eliya BOPs were irregularly lower, there were hardly any BOPFs on offer this week. Uda Pussellawa BOPs were easier, the BOPFs declined following quality. UVA BOPs declined substantially, the BOPFs followed a similar trend. Low grown CTC BP1s were firm, the High and Medium sorts were irregularly lower. Low Grown CTC PF1s were firm on last levels, the High Grown sorts were barely steady whilst the Medium Grown types mostly declined. The 2.3Mkg of Low Grown teas which were on offer met with lower demand. In the Leafy segment, OP/OPA were firm. Select best and best OP1s were lower, others too met with lower demand. In the Semi Leafy segment, BOP1s were lower to last. Pekoe varieties were firm, Pekoe1s were irregularly lower. In the Small Leaf segment, FBOPs were lower to last. FBOPF varieties continued with lower demand. FBOPF1s too were lower to last. BOPF.SP, BOPF, BOP.SP and BOPs too met with lower demand. All Premium Flowery teas were lower. Turkey, Russia, Iran and the C.I.S countries lent fair support. Libya and Iraq were active.

hittagong: at Sale 25 held on the 24th October, 2022, CTC LEAF: 54,742 packages of Current Season teas on offer met with a fairly good demand. BROKENS: A handful of well made invoices met with quite a good demand and were about firm. Medium and other types witnessed less demand and prices were easier following quality with fair withdrawals. Plain types saw a further erosion in demand and generally declined by upto Tk.5/- to Tk.7/- with more withdrawals. BLF teas met with fair interest and were about steady to slightly easier but there were heavier withdrawals. FANNINGS: A handful of good liquoring Fannings were well sought after by the buyers and were about steady to slightly easier often declining by Tk.3/- to Tk.5/-. Other types saw a little less demand and were easier by Tk.4/- to Tk.6/- with fair withdrawals. Plain varieties witnessed less demand and declined in price following quality with heavier withdrawals. BLF teas met with fair interest and were about

	Auctio	n Offering	S	
	Week 43	Week 44	Week 45	Week 46
Centre	26-Oct	02-Nov	09-Nov	16-Nov
Mombasa	184,020	194,376	197,500	205,640
Limbe	2,120	4,340		
Colombo	5.5m/kgs	5.3m/kgs	5.3m/kgs	
Jakarta				
Calcutta	180,451	161,733	178,565	
Guwahati	161,161	200,525	228,998	220,687
Chittagong	65,492	66,828		
Total	593,244	627,802	605,063	426,327

steady to slightly easier but there were heavier withdrawals. CTC DUST: 12,086 packages of Current Season teas on offer met with a fairly good demand. Good liquoring well made Dusts met with a better demand and sold at firm levels whilst Medium descriptions were irregularly easier. Plain and BLF Dusts were less in demand and witnessed more withdrawals compared to last. Blenders lent strong support with fair interest from the Loose tea buyers. COMMENTS: Buyers were more discriminating this week whereby a few bright teas elicited strong support whilst all others declined in price following quality. Blenders once again were the mainstay of the market with some support from the Loose tea buyers. Good liquoring Dusts were a strong feature of the sale.

ochin: at Sale 42 held on the 19th October, 2022. CTC Leaf: Good demand, All grades sold steady to dearer. Buying pattern: Up country buyoperated. ORTHODOX ers Leaf: Good demand. hole leaf sold irregularly lower. Some primary well-made whole leaf sold at steady to dearer levels. However clean black smaller brokens and fannings appreciated 3-5c. Buying pattern: CIS operating with support from ME. Dust: Fair Demand. Popular marks and better mediums sold lower. Plainer bolder grades sold around last levels to occasionally dearer. Finer grades tending lower. Buying pattern: Major blenders active. Internal buyers operated.

C alcutta: at Sale 43 held on the 28th and 29th October, 2022, **CTC**: There was better demand. Good liquoring Assams were fully firm and at times dearer on competition. Cleaner, wellmade medium Assams were fully firm to dearer whilst other descriptions were barely steady. Better Dooars were firm to dearer. Plainer Dooars were firm to at times dearer. **Dust**: There was good demand. Better liquoring Assams were overall firm. Medium descriptions were fully firm to dearer. M/s Tata Consumer Products operated selectively on better Assams in the leaf category whilst they were active on medium category teas with useful support on plainer Dooars. They operated on brighter liquoring Assams in the dust market. M/s Hindustan Unilever was active with useful support on brighter liquoring Assams in both markets. Western India buyers were active on better Assams along with useful activity from a regional packeteer on good liquoring Assams in the leaf market. Exporters operated on larger brokens but were less active compared to the previous week. Local buyers operated on the Dooars & other clean, well-made descriptions.

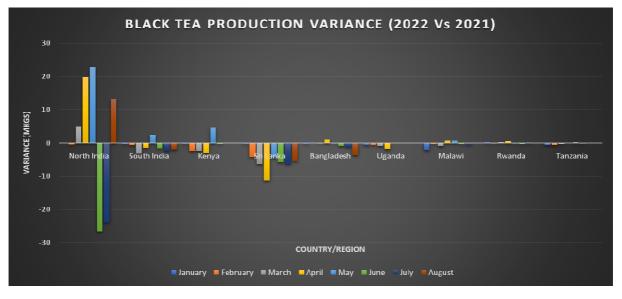
Guwahati: at Sale 43 held on the 27th October, 2022, there were 211,075 packages on offer.

Market: CTC There was good demand with the good and best Assams sold at steady to at times easier levels. Remainder were irregular around last commensurate with quality. **Buying Pattern:** HUL/Western India buyers were the mainstay of the market. TCPL operated selectively. Exporters were selective mainly on the larger brokens.

Market: DUST The Dust market had a better demand in comparison to leaf. Prices were steady to at times easier in line with quality. Buying Pattern: DUST Major packeteers and Western India buyers were the mainstay of the market. There was fair enquiry from the other internal segments of the trade.

TBEA's Mombasa Tea Market Report : Sale 44 of 31st October - 2nd November, 2022





Regional Weather Conditions and World Crop

Kenya: Muranga: the week in review was sunny and rainy with 3.0mm of rain recorded in 1 wet day. The maximum and minimum temperatures were recorded at (26°c / 12°c) respectively. Crop intake averaged 95.2 tonnes/dayon a 6 day plucking cycle.

Nyeri: The week was mostly warm and sunny, no rainfall was recorded. The highest and lowest temperatures were 22°c & 12°c respectively. Crop intake averaged 42 tonnes/day on a 6 day plucking cycle.

Meru: The week was sunny and wam throughout the week with 174mm of rainfall recorded on 3 wet days. On average the highest and lowest temperatures was at 28°C & 15°C respectively. Crop intake averaged 47 tonnes/day on a six day plucking cycle.

Sotik: The area was mainly hot and dry with sunny conditions and no rainfall. The highest and lowest temperatures were 28°c & 11°c respectively. Factory utilization slightly increased from last week's levels.

Kericho: The week under review was mostly sunny throughout the week with only one rainy day.. A total of 14.9mm rainfall was recorded.. Average temperatures were highs of 25° Celsius and lows of 10° Celsius. Crop intake went up by 64% compared to previous week's levels



The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.

due to increased harvesting days. Crop on offer is on an upward trend due to some good growing conditions and recoveries of fields previously hit by hail effects.

Uganda: Some rains were received in receiving 66mm (42mm). Kibale received 01mm (18mm.) Hoima received 16mm (43mm) and Bushenyi received 44mm (52mm) of rainfall. The maximum temperatures maintained at an of average 28° C while the minimum temperatures averaged 17°C. Crop levels have slightly improved.

DETAILED REGIONAL FORECAST FOR 1st to 7th November 2022. The Highlands West of the Rift Valley, the Lake Victoria Basin and the Central and South Rift Valley (Kisii, Nyamira, Trans-Nzoia, Uasin-Gishu, Elgeyo-Marakwet, Nandi, Kericho, Bomet, Kakamega, Vihiga, Bungoma, West-Pokot, Siaya, Kisumu, Homabay, Busia, Migori, Baringo, Nakuru and Narok Counties): Mornings are likely to be generally sunny. Afternoon showers and thunderstorms are likely to occur over few places occasionally spreading to several places. Night showers are expected over few places. Maximum (day-time) temperatures are likely to drop to about 230 C in Eldoret but may rise to 330 C in Kisumu.

Highlands East of the Rift Valley (Nyandarua, Laikipia, Nyeri, Kirinyaga, Murang'a, Kiambu, Meru, Embu, Tharaka-Nithi and Nairobi Counties): Cloudiness, at times accompanied by rains, is expected in the morning giving way to sunny intervals. Afternoon and night showers are likely to occur over few places. Maximum (daytime) temperatures are likely not to exceed 320 C in Thika while in Nyahururu they may be as low as 210 C.

Crop production Kenya: Crop volumes are low, but have slightly gone up in some areas due to the warmer temperatures. However, the crop is very low in places hit by hail a couple of weeks ago.

Uganda: Crop levels have slightly improved.

	World Production from Main Producing Countries over the Past Twelve Months										Production over calendar years					
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+/-		
														Variance	2021	2020
Bangladesh	-	1.2	1.6	4.9	6.2	12.6	11.3	10.8	12.6	14.6	10.2	6.9	47.4	(5.3)	79.9	90.7
North India		1.8	51.8	71.2	100.2	117.0	133.3	166.4	141.4	167.3	103.0	49.7	641.7	9.8	773.3	1,033.4
South India	15.9	14.6	16.3	20.6	26.9	24.3	19.3	14.3	22.4	21.3	16.6	14.8	152.2	(9.3)	183.9	219.4
Sri Lanka	22.8	18.2	22.0	18.3	26.0	20.1	19.8	18.2	22.6	24.0	20.0	20.4	165.4	(44.2)	232.2	275.9
Kenya	48.7	40.8	46.3	41.2	50.0	43.3	34.7	33.6	43.4	49.0	50.7	54.4	270.3	(3.7)	342.3	570.6
Uganda	6.6	5.5	4.7	5.4	7.0	6.5	5.5	4.5	6.0	7.6	6.6	6.7	22.2	(4.0)	10.6	28.3
Tanzania	2.1	2.7	3.1	2.9	2.7	1.8	1.0	0.9	1.6	2.6	1.9	1.5	15.3	(1.4)	20.2	28.6
Rwanda	3.4	2.9	3.6	3.8	3.6	3.0	2.3	1.5	2.1	3.5	3.3	3.2	22.6	0.6	25.6	33.2
Malawi	4.8	7.0	7.1	7.1	4.5	1.9	1.3	2.0	3.6	2.9	1.4	5.3	39.3	(3.1)	42.4	45.2
Total	104.3	93.5	156.5	175.4	220.1	224.0	187.3	211.7	3.6	282.6	207.1	101.8	1,376.4	(60.6)	1.710.4	2,325.3
Variance	(2.5)	(5.4)	34.0	11.6	5.1	30.4	16.9	10.2	-21.4	0.0	0.0	0.0	100.3	(0.0)	1,710.4	2,323.3

Monthly figures in "BLACK" are for 2022 whilst figures in "BLUE" are for 2021

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Mombasa Auction—Weekly Sale Average Prices (All teas) 2022

				Year : 2022	Year : 2022	Year : 2021	Year : 2020	
Sale	Sale Date	Kilos sold	Kilos Sold	Av.Price US\$	Av. Price US\$	Av. Price US\$	Av. Price US\$	
Nos.	04 10 200	Weekly 11,166,757	monthly	weekly	monthly	monthly	monthly	
1 2	04-Jan-22 11-Jan-22	11,166,757		2.44	13			
3	18-Jan-22	11,588,410		2.53				
4	25-Jan-22	12,859,526		2.55				
			46,847,700		2.49	1.94	2.1	
5	01-Feb-22	11,075,868		2.60			· · · · ·	
6	08-Feb-22	11,184,062		2.57				
7	15-Feb-22	11,247,057	15 400 445	2.52	2.00	4.05	2.0	
8	22-Feb-22	11,683,128	45,190,115	2.50	2.55	1.95	2.0	
10	01-Mar-22 08-Mar-22	11.147.057 10,723,858		2.44	1			
11	15-Mar-22	11,492,906		2.30				
12	22-Mar-22	11,803,557		2.39				
13	29-Mar-22	11,843,379	57,010,756	2.36	2.36	1.92	1.9	
mths 1					\$2.45	\$1.94	\$2.03	
fotals: J					149,048,570 Kgs	146,474,310 Kgs	148,359,082 Kg	
14	05-Apr-22	11,483,104		2.38				
15 16	10-Apr-22 20-Apr-22	11.133.534 10.758.738		2.38				
17	26-Apr-22	10,890,972		2.39				
	20-401-22	10,050,572	44,266,348	2.30	2.38	1.83	2.0	
18	05-May-22	9,409,673	1112001010	2.30	2.000	1100	2.10	
19	10-May-22	9,537,586		2.23				
20	17-May-22	9,132,928		2.24				
21	24-May-22	10,373,511		2.22				
22	31-May-22	10,594,907	49,048,605	2.28	2.20	1.84	1.8	
23	07-Jun-22	10,632,772		2.27	1			
23	14-Jun-22	10,105,643		2.22				
25	21-Jun-22	9,643,573		2.17				
26	28-Jun-22	9,765,460	40,147,447	2.24	2.23	1.74	1.7	
6 mths -					\$2.38	\$1.87	\$1.97	
otals:					282,510,969 Kgs	292,688.228 Kgs	290,761,896 Kg	
27	05-Jul-22	9 754 339		2.25				
28	05-Jul-22 12-Jul-22	9,751,228 8,896,491		2.25	1 1			
29	19-Jul-22	9,258,643		2.23				
30	26-Jul-22	9,237,776	37,144,138	2.22	2.23	1.68	1.7	
31	02-Aug-22	8,847,424		2.20				
32	08-Aug-22	9,252,926		2.23				
33	16-Aug-22	9,550,677		2.21				
34 35	23-Aug-22 30-Aug-22	8,735,668 7,726,507	44,113,201	2.21 2.26	2.22	2.01	1.9	
35	30-Aug-22	1,120,501	44,113,201	2.20	2.22	2.01	1.5	
36	06-Sep-22	8,505,013		2.27				
37	13-Sep-22	8,552,282		2.23				
38	20-Sep-22	9,003,351		2.25				
39	27-Sep-22	8,501,257	34,561,903	2.33	2.27	2.08	1.9	
9 mths					\$2.33	\$1.88 201 770 205 Km	\$1.94	
Totals: 5	04-Oct-22	8,064,156		2.29	398,330,210.50	391,770,296 Kgs	406,720,334 Kg	
40	11-Oct-22	8,874,645		2.29				
42	18-Oct-22	9,461,637		2.35				
43	25-Oct-22	9,243,544	CONSIGNATION OF THE OWNER	2.41				
			35,643,982		2.35	2.26	1.9	
44 45								
46								
47								
48			-			2.31	1.9	
			-			2.38	2.1	
Sale Nos.	. 1 to 51		ĺ.			503,893,400 Kgs	516,802,891 Kg	
Year end	Totals :					\$1.97	\$1.93	
			Sum	mary : Sale A	verages by Cou	ntry		
	St				1			
			Year :		-		2021	
			Sale Nos:			Sale Nos:		
				nonths)		(10 m		
	Country :		Kilos '000	Av. Prc US\$	Country :	Kilos '000	Av. Prc US\$	
	Kenya	1 3	344,865	2.49	Kenya	333,596	2.00	
E.	Uganda	0	58,405	1.34	Uganda	58,149	1.15	
			4,779	1.24	Tanzania	4,022	1.01	
	Tanzania		20,548	2.81	Rwanda	20,449	2.60	
	Rwanda		5,353	2.29	Burundi	5,567	1.99	
	Rwanda Burundi				Malawi Mozambique		-	
	Rwanda Burundi Malawi		-		imozamoldue		-	
	Rwanda Burundi Malawi Mozambique		-		DRConge	1 million (1997)		
	Rwanda Burundi Malawi Mozambique D R Congo		-		D R Congo	-	1.01	
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar			1.48	D R Congo Madagascar	- 99 156		
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar Ethiopia	al :	- 24		D R Congo	156	1.3	
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar Ethiopia	al :	-	1.48 2.33	D R Congo Madagascar		1.3	
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar Ethiopia	al :	- 24		D R Congo Madagascar	156	1.3	
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar Ethiopia	al :	- 24		D R Congo Madagascar	156	1.3 1.90	
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar Ethiopia	al :	- 24		D R Congo Madagascar Ethiopia Year 2021 : 12M Year 2020 : 12M	156 422,038 503,893	1.3 1.90	
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar Ethiopia	al :	- 24		D R Congo Madagascar Ethiopia Year 2021 : 12M	156 422,038 503,893 516,803	1.3 1.90 1.9 1.9	
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar Ethiopia	al :	- 24		D R Congo Madagascar Ethiopia Year 2021 : 12M Year 2020 : 12M	156 422,038 503,893 516,803 454,013 458,361	1.3 1.90 1.9 1.9 2.0	
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar Ethiopia	al :	- 24		D R Congo Madagascar Ethiopia Year 2021 : 12M Year 2020 : 12M Year 2019 : 12M	156 422,038 503,893 516,803	1.3 1.90 1.9 1.9 2.0 2.4	
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar Ethiopia	al :	- 24		D R Congo Madagascar Ethiopia Year 2021 : 12M Year 2020 : 12M Year 2018 : 12M	156 422,038 503,893 516,803 454,013 458,361	1.3 1.90 1.90 1.93 2.00 2.43 2.8	
	Rwanda Burundi Malawi Mozambique D R Congo Madagascar Ethiopia	al :	- 24		D R Congo Madagascar Ethiopia Year 2021 : 12M Year 2020 : 12M Year 2018 : 12M Year 2018 : 12M Year 2017 : 12M	156 422,038 503,893 516,803 454,013 458,361 397,646	1.01 1.32 1.90 1.90 2.0 2.43 2.8 2.25 2.73	