



TEA BROKERS EAST AFRICA LIMITED

Telephone: +254 41 2221953 / 4
 Fax: +254 41 231 4480
 Mobile: +254 735 221953 / 729 403507
 E-mail: mail@tbeal.co.ke
 www.tbeal.net

Tea Trade Centre
 Nyerere Avenue
 PO Box 87296 - 80100



Tea Market Report: Sale 38 of 19th - 21st September, 2022

Good demand prevailed with prices irregular closely following quality for the 185,248 packages (12.24m/kgs) on offer; 27.27% remained unsold.

Leaf Grades (M2)

110,480 packages (7.21m/kgs) – 31.97% unsold.

BP1:

Best – Firm to irregularly dearer by USC12 with some invoices advancing further by USC26 to USC54 but selected lines lost up to USC20.

Brighter – Saw improved interest at dearer rates gaining USC4 to USC52 but some lines shed up to USC5.

Mediums – KTDA mediums met strong enquiry at steady rates ranging between USC4 to USC16 above previous levels with plantation mediums irregularly sought after and varied between firm to USC5 dearer to easier by up to USC34.

Lower Mediums – Irregular competition varying between steady to USC22 dearer but selected lines lost up to USC10.

Plainer – Improved but irregular interest ranging between firm to USC14 above last rates to easier by up to USC10.

PF1:

Best – Saw strong enquiry at steady rates to USC10 above pre-

Current and Future Fresh Auction Offerings

Country	Sale 38 19 - 21 Sept'22		Sale 38 20 - 21 Sept'21		Sale 39 26 - 28 Sept'22		Sale 40 4 - 6 Oct'22	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	105,800	9,800	66,440	10,580	106,380	11,340	97,240	8,760
Uganda	12,160	7,100	9,820	7,140	10,600	5,960	10,440	5,320
Tanzania	480	350	680	540	640	460	560	680
Rwanda	4,520	740	3,240	640	3,880	520	3,560	660
Burundi	1,080	380	1,400	280	1,240	260	920	340
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	40,040	2,798	20,781	2,236	38,840	1,140	52,720	2,220
Total	124,040	18,370	81,580	19,180	122,740	18,540	112,720	15,760
	142,410		100,760		141,280		128,480	

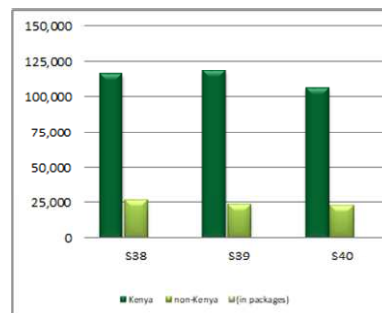
vious levels but a few lines shed up to USC2.

Brighter – Firm to dearer by USC2 to USC9.

Mediums – KTDA mediums were steady to USC5 above last rates with plantation mediums irregular ranging between firm to USC7 dearer to easier by a similar margin.

Lower Mediums – Saw strong but irregular interest ranging between steady to USC16 dearer to easier by up to USC12.

Plainer – Met more but Irregular support and were mostly firm to USC10 dearer but a few lines lost by a similar margin.



DUST Grades (M1)

53,600 packages (3.98m/kgs) – 23.28% unsold.

PDUST:

Best – Generally showed easier tendencies shedding up to USC34

Cont...../ Page 2

continued

but a few lines held value with some selling at USC10 above last rates.

Brighter – Irregularly discounted by up to USC18.

Mediums – KTDA mediums met irregular enquiry ranging between firm to USC10 above last levels to easier by a similar margin while plantation mediums shed between USC6 to USC28.

Lower Medium – Saw irregular interest and varied between steady to USC6 dearer to mostly easier by up to USC24.

Plainer – Met irregular absorption varying between firm to USC5 above last rates but a few lines lost up to USC6.

DUST1:

Best – Generally steady to USC10 dearer but some Invoices lost by a similar margin.

Brighter – Met good demand at firm to USC10 above previous levels.

Mediums – KTDA mediums were irregular and ranged between steady to USC14 dearer but some lines shed up to USC15 with plantation mediums firm to USC7 easier.

Lower Medium – Irregularly discounted and lost between USC4 to USC22.

Plainer – Mostly firm with a few Invoices advancing by up to USC10 but selected lines lost by a similar margin.

SECONDARY GRADES (S1)

21,168 packages (1,058,612.00 kilos) –12.85% unsold.

In the Secondary Catalogues, **BP**s were firm with best **PF**s discounted while others gained. Clean well sorted coloury **Fan-**

nings were steady while similar **DUST**s appreciated. **Other Fan-nings** held value with **DUST**s firm. **BMFs** were well absorbed.

Markets

Pakistan Packers, Yemen and other Middle Eastern countries lent strong support with more but selective interest from **Afghanistan, Kazakhstan and other CIS states. Egyptian Packers** maintained enquiry but at lower levels while **UK, Sudan and Bazaar** showed selective interest. **Russia and Iran** were quiet while **Local Packers** showed some activity. **Somalia** operated at steady rates at the lower end of the market.

Mombasa Auction Hammer Market Analysis—Sale No 38/2022

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	86%	2.81	3.29	2.5	5.28	2.55	3.18	2.72	3.1	2.6	3.18
2 Below Best	85%	2.64	2.9	2.5	3.62	2.5	2.97	2.6	3.04	2.58	2.96
3 Good	51%	2.17	2.61	1.64	2.94	1.86	2.76	1.9	2.84	2	2.68
4 Best Medium	86%	1.92	2.3	1.5	2.72	1.82	2.46	1.74	2.46	1.75	2.36
5 Medium	76%	1.66	2.07	1.04	2.28	1.44	2.26	1.44	2.28	1.5	2.3
6 Lower Medium	87%	1.21	1.78	0.86	1.73	1.3	1.84	1.32	1.86	1.31	1.94
7 Plain	89%	1.2	1.67	0.8	1.4	1.07	1.72	1.22	1.82	1.1	1.59
Totals	70%	1.2	3.29	0.8	5.28	1.07	3.18	1.22	3.1	1.1	3.18

Category (Band)	Percentage of Total Sold	Average Prices per grade		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	9%	1102310	3.12	3533612	2.86	1610467	2.85	707914	2.86	6954303	2.9
2 Below Best	24%	2682761	2.82	8985960	2.75	4464140	2.77	1685381	2.75	17818242	2.76
3 Good	30%	2356233	2.47	11400622	2.47	6802567	2.5	1581690	2.43	22141112	2.47
4 Best Medium	11%	708532	2.11	2908214	2.14	3925736	2.17	420312	2.14	7962794	2.15
5 Medium	14%	999229	1.73	3928222.4	1.93	4727599.8	1.94	824904.8	1.92	10479956	1.92
6 Lower Medium	8%	661104	1.11	2024280	1.54	2004647	1.6	852093	1.6	5542124	1.52
7 Plain	3%	391712	1.01	774174	1.35	829589	1.49	389652	1.44	2385127	1.36
Totals	100%	8901881	2.38	33555084.4	2.41	24364745.8	2.3	6461947	2.31	73283658	2.36

Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	92,880	6,410,858	243	9,718	480,977	139	102,598	6,891,835	236	73,151	4,898,417	223
Uganda	11,280	701,005	154	6,820	324,329	116	18,100	1,025,334	142	15,261	862,130	113
Tanzania	480	29,244	148	250	12,888	116	730	42,132	138	820	46,096	103
Rwanda	3,840	266,576	289	600	37,968	228	4,440	304,544	281	3,860	265,412	308
Burundi	1,200	79,680	238	360	16,388	152	1,560	96,068	224	1,440	87,088	210
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Total	109,680	7,487,363	236	17,748	872,550	134	127,428	8,359,913	225	94,532	6,159,143	210

Sale Number	Previous Sale's Quantities and Prices									Tot+O20:Q23al for Corresponding Sale for Last Year		
	Main			Secondary			Total					
Sale 35/22	103,560	7,119,631	236	19,720	969,014	135	123,280	8,088,644	224	89,879	5,878,182	204
Sale 36/22	107,460	7,368,554	238	15,840	789,175	135	123,300	8,157,730	228	88,960	5,719,925	198
Sale 35/22	93,200	6,453,068	239	17,378	877,720	133	110,578	7,330,788	226	96,504	6,250,381	201
Sale 34/22	106,700	7,383,169	234	18,440	903,984	128	125,140	8,287,153	222	87,895	5,678,953	204
Sale 33/22	115,100	7,952,404	234	20,250	1,008,764	126	135,350	8,961,168	222	91,540	5,811,451	197
Sale 32/22	106,380	7,277,883	233	18,660	940,380	131	125,040	8,218,263	221	105,467	6,767,638	195

Average Auction Hammer Prices by Grade and Country

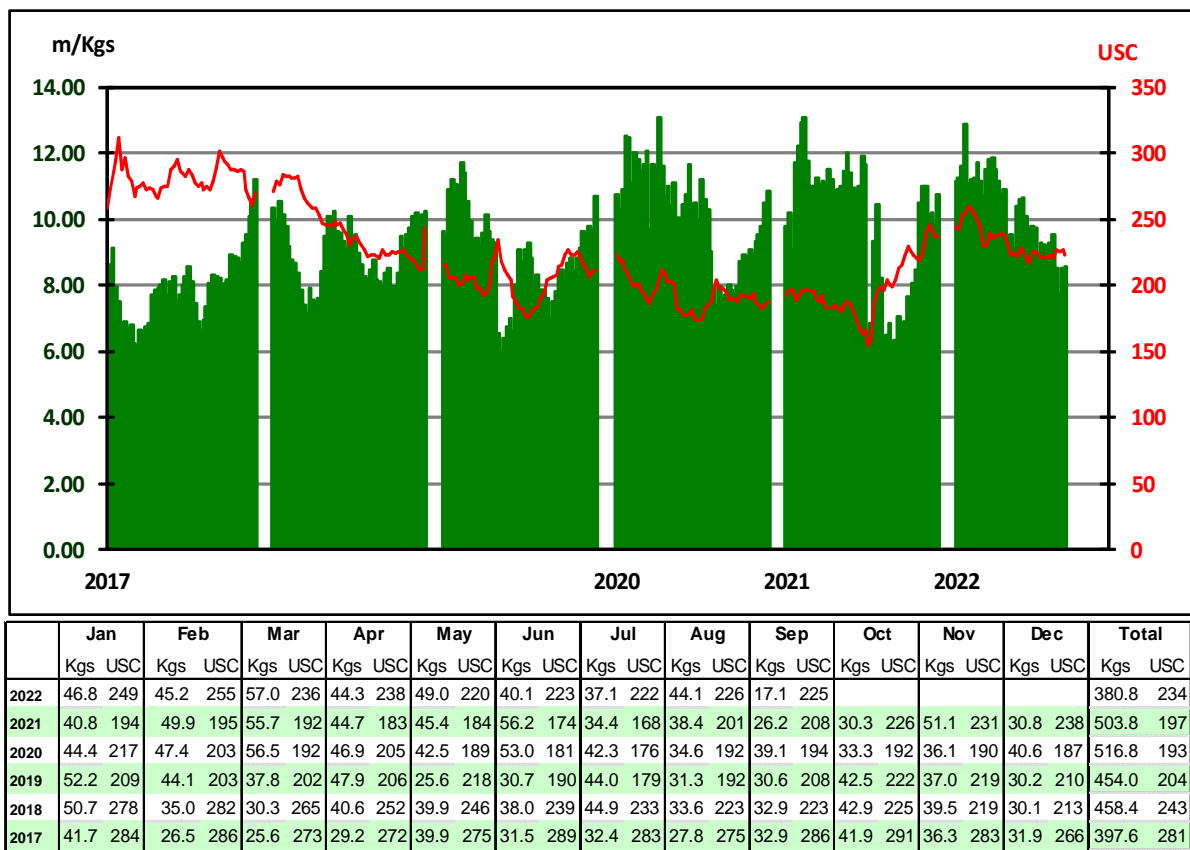
Country of Origin	Current Sale's Prices per Grade											Corresponding Prices per Grade for Last Year										
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av		
Kenya	251	249	228	250	153	171	147	134	103	236	214	248	224	238	126	144	101	132	74	223		
Uganda	127	159	156	159	123	141	145	117	94	142	127	131	114	111	105	112	98	105	73	113		
Tanzania	-	147	151	145	-	117	136	105	-	138	122	117	101	94	103	111	83	100	76	103		
Rwanda	342	274	261	290	284	225	227	167	131	281	232	225	211	-	-	-	120	143	-	210		
Burundi	225	249	225	228	-	-	167	149	-	224	-	-	-	-	-	-	-	-	-	-		
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Malaw i	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Zimbabw e	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
	248	243	221	227	181	157	150	130	98	225	216	242	213	214	138	130	104	123	74	210		

Sale Number	Previous Sale's Prices per Grade											Corresponding Prices per Grade for Previous Year										
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av		
Sale 37/22	238	241	230	227	196	156	148	129	100	224	235	231	202	211	143	123	107	124	73	204		
Sale 36/22	249	246	225	226	172	161	143	129	95	228	216	227	203	198	140	126	104	118	72	198		
Sale 35/22	249	244	227	238	165	154	151	128	88	226	224	233	199	198	123	124	112	114	73	201		
Sale 34/22	238	241	225	225	155	151	139	129	89	222	232	228	214	209	135	125	101	116	68	204		
Sale 33/22	232	242	226	225	167	147	137	126	90	222	238	217	211	208	131	117	105	115	65	197		
Sale 32/22	230	239	224	226	158	150	146	129	89	221	223	221	198	193	132	119	100	107	66	195		

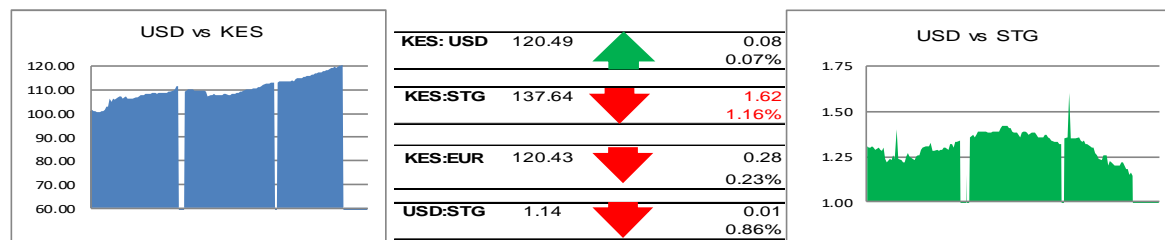
Average Auction Prices and Quantities by Country

Country	Previous Sale Sale 37/22		Year To Date 2022		Last Year Sale 37/21		Year To Date 2021		Variance Year To Date	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
Kenya	6,799,298	236	300,847,717	250	4,910,348	217	298,657,910	195	2,189,807	55
Uganda	1,181,056	141	52,180,317	133	969,628	114	51,951,750	116	228,567	17
Tanzania	144,516	128	4,375,858	123	52,860	108	3,668,850	100	707,008	23
Rwanda	344,512	285	18,548,168	280	310,528	313	18,695,502	260	-147,334	20
Burundi	82,900	218	4,849,704	229	67,750	201	4,835,101	197	14,603	32
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	-	-	-	-	-	-	-	-	0	0
Madagascar	-	-	-	-	-	-	-	-	0	0
Zimbabwe	-	-	-	-	-	-	98,943	101	-98,943	-101
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	-	-	23,839	148	-	-	131,806	136	-107,967	12
Total	8,552,282	223	380,825,603	234	6,311,114	204	378,039,862	187	2,785,741	47

Mombasa Weekly Average Auction Quantities and Prices 2017—2022



Exchange Rates (2020-2022)



During the week the Kenya Shilling traded between KES 120.40 -120.90 and reached 120.20 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 120.60 - 121.00 in the coming week.

(These figures are given as a guide and readers are advised not to use them as a basis for business transactions)

Auction Quantities

Country Offerings	This Week Sale 38/22		Year To Date 2022		Year To Date 2021		Variance Year To Date	
	Packages	Kgs	Packages	Kgs	Packages	Kgs	Packages	Kgs
Kenya	115,600	7,853,029	4,675,330	318,454,543	4,587,276	310,102,405	88,054	8,352,139
Uganda	19,260	1,087,656	931,180	53,322,435	919,541	53,168,930	11,639	153,505
Tanzania	830	45,556	83,180	4,440,082	75,619	4,147,340	7,561	292,742
Rwanda	5,260	363,018	273,060	18,840,961	271,900	18,623,962	1,160	216,999
Burundi	1,460	88,616	83,398	5,057,880	78,860	4,903,180	4,538	154,700
Zambia	0	0	0	0	960	56,740	-960	-56,740
Malawi	0	0	1,120	65,848	0	0	1,120	65,848
Mozambique	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	2,020	99,835	-2,020	-99,835
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	0	0	400	22,879	1,900	106,726	-1,500	-83,847
Total	142,410	9,437,875	6,047,668	400,204,628	5,938,076	391,209,118	109,592	8,995,511

Sellers' Main Grade Quantities (in Packages)

Origin	BP 1			PF 1			PD			D 1			Total		
	S 38	S 39	S 40	S 38	S 39	S 40	S 38	S 39	S 40	S 38	S 39	S 40	S 38	S 39	S 40
KTDA	28080	22400	29480	51320	57440	61680	21280	24680	23920	4360	3840	3680	105040	108360	118760
Unilever Tea	640	480	380	160	160	160	140	240	240	100	80	80	1040	960	860
James Finlay	400	360	440	800	440	480	1560	1160	400	0	0	0	2760	1960	1320
Eastern Produce	840	520	520	1960	2520	2660	2160	2200	1700	400	680	480	5360	5920	5360
Others (K)	3900	3680	3140	12800	11800	9760	13900	12200	10080	1920	1720	1440	32520	29400	24420
Uganda	1920	1840	1840	4520	4000	3640	4280	3960	3360	2000	1920	2000	12720	11720	10840
Tanzania	610	390	390	520	480	400	480	320	360	220	180	300	1830	1370	1450
Rwanda	1560	1380	1600	1760	1640	1600	1280	1220	920	480	440	320	5080	4680	4440
Burundi	240	400	440	720	720	560	440	420	440	280	320	240	1680	1860	1680
DR Congo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malawi	0	0	0	80	80	80	80	80	80	0	0	0	160	160	160
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	160	160	160	0	0	0	160	160	160
Total	38190	31450	38230	74640	79280	81020	45760	46640	41660	9760	9180	8540	168350	166550	169450

Buyer Purchases of Teas Offered by Grade (in Packages)

BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1 GLOBAL TEA & COMMODITIES KENYA LTD.	8.35	15,480	2,960	8,560	3,080	440		20	320	80	20
2 CARGILL KENYA LTD	7.01	13,000	1,880	9,840	1,280						
3 LAB INTERNATIONAL KENYA LTD	6.64	12,300	120	1,880	8,800	1,480		20			
4 CUP OF JOE LTD	6.43	11,920	7,260	3,420	560		400	240		40	
5 CHAI TRADING COMPANY LTD	4.47	8,280	720	5,280	1,700	320		100	140	20	
6 MOMBASA COFFEE LTD	3.99	7,400		1,440	3,800	2,040	120				
7 SSOE (KENYA) LIMITED	3.73	6,920	1,420	1,880	2,380	440	40	360	340	60	
8 COFFTEA AGENCIES LTD	3.05	5,660	2,800	1,120	400			120		1,220	
9 DEVCHAND KESHAVJI (K) LTD	2.81	5,200		5,200							
10 M.J. CLARKE LTD	2.75	5,100	40	1,320	2,680	400		100	40	480	40
11 JAMES FINLAY MOMBASA LIMITED	1.91	3,540	920	1,760	840			20			
12 VAN REES KENYA LIMITED	1.76	3,260	440	1,240	800	40	160	120	120	340	
13 ABBAS TRADERS LTD	1.70	3,160	280	580	1,240	400	60	280	260	40	20
14 INDO-AFRICAN TEA CO. (K) LTD.	1.54	2,860	480	1,520	320			20		520	
15 GOLD CROWN FOODS (EPZ) LTD	1.40	2,598					20	140	220	958	1,260
16 EMPIRE KENYA (EPZ) LTD	1.06	1,960	680	760	160	80		20		260	
17 ALIBHAI RAMJI (MSA) LTD	1.04	1,920	240	1,200	80	160		40	80	120	
18 IMPERIAL TEAS (EPZ) LTD	1.04	1,920	120	480	480	280		80	220	260	
19 AIMCO ENTERPRISES LTD	0.96	1,780								220	1,560
20 STANSAND (A) LTD	0.88	1,640		120				620		900	
21 SHAKAB EXPORT & IMPORT CO. LTD	0.80	1,480	80	960	240	120		60	20		
22 CHAMU SUPPLIES LIMITED	0.65	1,200	160	240	160	320		180	60	60	20
23 AL EMIR LIMITED	0.54	1,000		600	240	20		140			
24 LINDOP & COMPANY (KENYA) LTD	0.52	960		400	480				80		
25 SUMMER LINER CO. LTD	0.49	910	120				120	100		450	120
26 SARDIA INTERNATIONAL CO. LTD	0.41	760	40	320	80		80	40		200	
27 AL KHALIFA ENTERPRISES LTD	0.35	640									640
28 MAISHA COMMODITIES	0.25	460			40	40	80	60	40	180	20
29 DRINCO INTERNATIONAL LIMITED	0.24	440		440							
30 PWANI HAULIERS	0.22	400									400
31 RANFER TEAS KENYA LTD	0.19	360	360								
32 TROPICAL CROPS & COMMODITIES	0.18	340	280				20			40	
33 JALEEL TRADING COMPANY	0.17	320					20			20	280
34 KIRINDO TRADERS LIMITED	0.16	300	120				20			120	40
35 TRANS-ATLANTIC TRADING Co. LTD	0.16	300		80	100	40		60		20	
36 AFRO TEAS LTD	0.13	240		80		40				40	80
37 MCLEOD RUSSEL AFRICA LIMITED	0.13	240	120		120						
38 GREEN LEAF TRADING CO. LTD	0.12	220								80	140
39 LUTEX LIMITED	0.12	220				200	20				
40 TUSHA TEA LTD	0.11	200			120	80					
41 GREAT WHITE PACKERS LTD	0.06	120	80		40						
42 LULA TRADING COMPANY	0.06	120								40	80
43 RIOTANA TRADING LIMITED	0.06	120	80				40				
44 TEAVANA TEA STORE LTD	0.05	100									100
45 SALIM MERCHANDISE COMPANY LTD	0.03	60							60		
46 WILPALM TEA LIMITED	0.01	20								20	
Total Sold	68.73	127,428	21,800	50,720	30,220	6,940	1,200	2,940	2,000	6,788	4,820
Withdrawn	-										
Unsold	31.25	57,920	15,660	22,600	14,700	2,240	260	420	280	1,640	120
% Unsold			42	31	33	24	18	13	12	19	2
Grand Total	100.00	185,348	37,460	73,320	44,920	9,180	1,460	3,360	2,280	8,428	4,940
Sale 37/22	66.21%	123,280	14,440	50,440	31,480	7,200	1,060	3,640	2,400	7,240	5,380
Sale 36/22	72.56%	123,300	18,200	51,220	31,220	6,820	1,380	2,920	2,040	5,900	3,600
Sale 35/22	68.69%	110,578	14,400	43,000	29,140	6,660	1,200	2,800	2,418	7,360	3,600

Other Tea Auction Centres

Colombo: at Sale 36 held on 13th and 14th September, 2022. The 0.56Mkg of Ex estate teas on offer met with fair demand. Select Best Western High Grown BOPs were firm to a little dearer at times, the below best and plainer varieties too appreciated from last week's levels. Select Best Western High Grown BOPFs were firm, however the below best and plainer sorts were tending a little easier. Nuwara Eliya BOPs were mostly easier, the BOPFs were firm. Uda Pussellawa BOPs were irregularly lower, the BOPFs too declined from last week's levels. UVA BOPs were firm to a little lower, the BOPFs declined from last week's levels. Low grown CTC BP1s were firm to a little easier, the High and Medium sorts too eased from last week's levels. The Low Grown CTC PF1s were firm to dearer, whilst the High and Medium sorts were tending irregular. The 1.8Mkg of Low Grown teas which were on offer met with good interest. In the Leafy segment, OPs/OPA were firm. OP1s met fair demand. In the Semi Leafy segment, BOP1s were lower. Pekoe varieties were firm, Pekoe1s too followed a similar trend. In the Small Leaf segment, well-made FBOPs were firm, others too maintained last levels. FBOPF varieties sold at reasonable levels. All FBOPF1s were firm. BOPF.SP, BOPF, BOP.SP and BOPs met with fair demand. All Premium Flowery teas were lower. Russia, Iran and the C.I.S countries lent fair support, Turkey was selective. Libya and Iraq were active.

Chittagong: at Sale 19 held on the 12th September, 2022, **CTC LEAF:** 41,403 packages of Current Season teas on offer met with a very strong demand. **BROKENs:** Best Broken were strongly competed for, and prices advanced by Tk.3/- to Tk.5/- following competition whilst good Broken were also a stronger market and advanced by Tk.2/- to Tk.3/-. Likewise, Mediums followed a similar trend. Plain varieties were well absorbed at around last levels. BLF teas met with fair demand but there were several withdrawals. **FANNINGS:** Best Fannings were a very strong market and advanced by Tk.3/- to Tk.7/- and sometimes more whilst

Good and Medium types also met with a strong competition and generally advanced by Tk.2/- to Tk.5/-. Plain varieties met with good demand and were generally firm. BLF teas met with fair demand but there were several withdrawals. **CTC DUST:** 7,562 packages of Current Season teas on offer met with a good demand. Good liquoring Dusts sold well at around last levels. Their Mediums met with good demand and were generally firm on last. Plain and BLF Dusts were an easier market and there were fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers. **COMMENTS:** A smaller weight of tea on offer met with a stronger demand from Blenders who were competing for the good liquoring varieties which advanced further. Loose tea buyers were a little subdued but lent fairly good support for good liquoring varieties. However, BLF teas met with a selective demand and in the absence of the usual interest from the Loose tea buyers suffered large withdrawals. Dusts sold well.

Cochin: **NO SALE 36 DUE TO FESTIVAL HOLIDAYS**

Calcutta: at Sale 37 held on the 13th and 14th September, 2022, there were 214,235 packages on offer. **CTC:** There was good demand. Assam were overall irregularly easier except for clean well-made descriptions which met with better interest and sold at irregular levels closely following quality. Better Dooars were steady and sold around last levels. Plainer Dooars met with improved demand and sold at steady rates. **Dust:** There was good demand.

Auction Offerings

	Week 38	Week 39	Week 40	Week 41
Centre	21-Sep	28-Sep	05-Oct	12-Oct
Mombasa	185,248	181,780	183,420	-
Limbe				
Colombo	4.9m/kgs			
Jakarta				
Calcutta	228,750	220,695		72,989
Guwahati	187,457	202,018		160,956
Chittagong				
Total	601,455	604,493	183,420	233,945

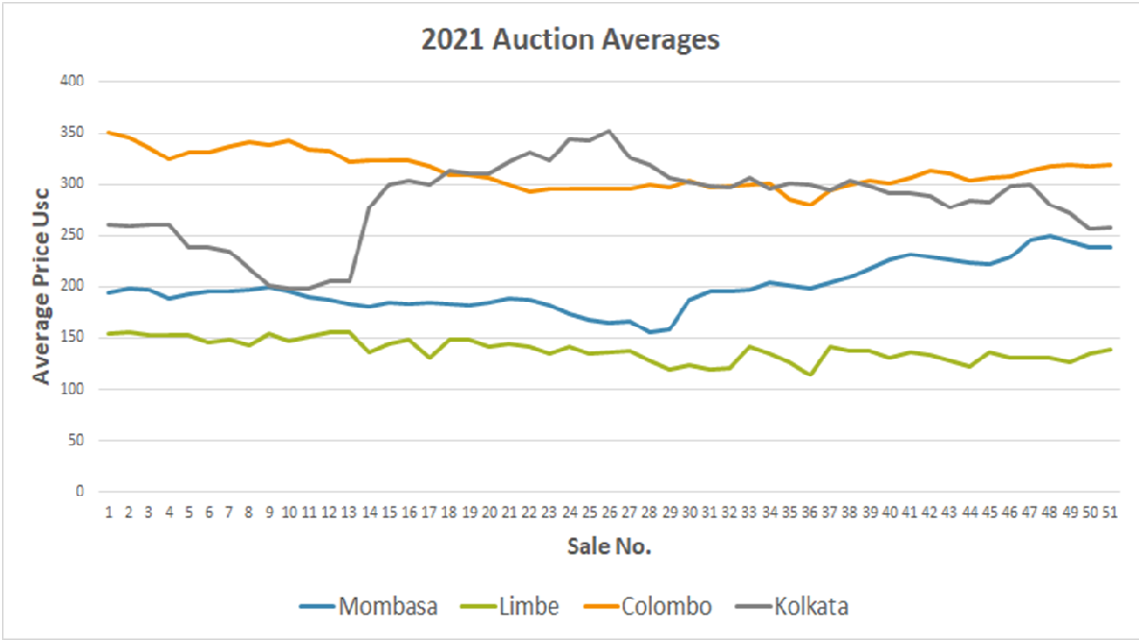
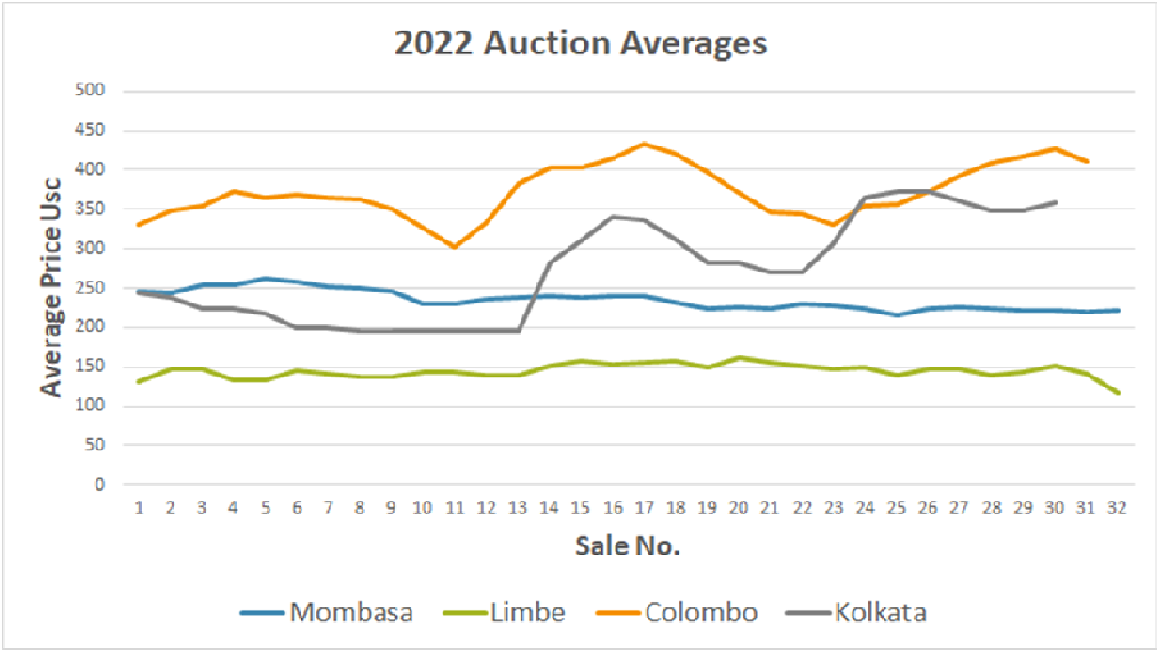
Brighter liquoring Assams were steady. The remainder was irregular and at times easier. M/s Tata Consumer Products operated on some brighter Assams and plainer Dooars in the leaf market. They were operated on select brighter liquoring and well-made medium Assams in the dust market. M/s Hindustan Unilever operated selectively in the leaf market and were active on brighter liquoring dusts. Western India buyers were more active this week. Exporters showed limited interest on larger broken and select fannings. Local Buyers operated on the Dooars.

Guwahati: at Sale 37 held on the 14th September, 2022, there were 169,034 packages on offer.

Market: CTC There was good demand. All categories were irregular and tended easier following quality. The browner descriptions witnessed some withdrawals. **Buying Pattern:** HUL lent fair support. Western India buyers mostly operated on the brighter liquoring teas. TCPL was selective while buyers from other destinations operated. Exporters operated selectively on larger broken.

Market: DUST The dust market witnessed better demand compared to the leaf sale. The better liquoring sorts were generally steady around last whilst remainder were irregular and easier in line with quality. **Buying Pattern: DUST** HUL participated actively on the better liquoring teas with fair support from Western India buyers. TCPL and buyers from other destinations operated.

Auction Prices Trends



Regional Weather Conditions and World Crop

Kenya: Muranga: received some rainfall, 41mm, and had partly sunny weather though a couple of days were very cold. The highest and lowest temperatures were **24°C & 10°C** respectively. Crop intake averaged **47 tonnes/day** on a **6 day** plucking cycle.

Nyeri: The week was partly warm. The highest and lowest temperatures were **23°C & 13°C** respectively. Crop intake averaged **48 tonnes/day** on a **5 day** plucking cycle.

Meru: The week was mainly cloudy and cold, and dry. The highest and lowest temperatures were **20°C & 15°C** respectively. Crop intake averaged **16 tonnes/day** on a six day plucking cycle.

Sotik: cold mornings followed by sunny intervals & light but scattered afternoon showers. We received **27.3mm** of rainfall in **five** days. The highest and lowest temperatures were **13°C & 24°C** respectively. Factory utilization improved from last week's levels.

Kericho: The week under review



The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.

had partly sunny intervals in the mornings followed by cloudy and rainy afternoons. A total of 108.9mm rainfall was recorded with some estates reporting hail storms. Average temperatures were highs of 22° Celsius and lows of 10° Celsius. Crop intake went up by 5% compared to previous week's levels. Crop on offer is expected to maintain current levels.

Uganda: good rains were received in the tea growing areas with Fort Portal receiving 123mm. Kibale received 82mm, Hoima received 80mm and Bushenyi received 75mm of rainfall. The maximum temperatures maintained at an of average 25°C while the minimum temperatures averaged 17° C. Crop levels have dropped.

DETAILED REGIONAL FORECAST FOR 20 – 26 SEPTEMBER 2022

Rainfall is expected over several parts of the Highlands West of the Rift Valley, the Lake Victoria Basin and the Central and South Rift Valley as well as over a few areas in the Highlands East of the Rift Valley, North-western Kenya and the Coast. Occasional cold and cloudy conditions, at times accompanied by light rains, are expected over some parts of the Highlands East of the Rift Valley, the South-eastern lowlands, the Highlands West of the Rift Valley and the Central and South Rift Valley.

Crop production Kenya: Crop volumes are quite low, but likely to gradually increase in the next couple of weeks due to the fairly wet weather being reported. However, the areas hit by hail shall have a low crop.

Uganda: Crop is still low.

Malawi: Crop intake has improved.

World Production from Main Producing Countries over the Past Twelve Months															Production over calendar years	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+ / - Variance	2021	2020
Bangladesh	-	1.2	1.6	4.9	6.2	12.6	11.3	14.4	12.6	14.6	10.2	6.9	36.6	(1.7)	79.9	90.7
North India	-	1.8	51.8	71.2	100.2	117.0	133.3	153.2	141.4	167.3	103.0	49.7	475.3	(3.4)	773.3	1,033.4
South India	15.9	14.6	16.3	20.6	26.9	24.3	19.3	16.4	22.4	21.3	16.6	14.8	137.9	(7.2)	183.9	219.4
Sri Lanka	22.8	18.2	22.0	18.3	26.0	20.1	19.8	23.7	22.6	24.0	20.0	20.4	147.2	(38.7)	232.2	275.9
Kenya	48.7	40.8	46.3	41.2	50.0	43.5	34.7	33.6	43.4	49.0	50.7	54.4	227.0	(3.5)	342.3	570.6
Uganda	6.6	5.5	4.7	5.4	7.0	6.5	5.5	4.5	6.0	7.6	6.6	6.7	22.2	(4.0)	10.6	28.3
Tanzania	2.1	2.7	3.1	2.9	2.7	1.8	1.0	0.9	1.6	2.6	1.9	1.5	15.3	(1.4)	20.2	28.6
Rwanda	3.4	2.9	3.6	3.8	3.6	3.3	2.1	1.5	2.1	3.5	3.3	3.2	17.3	0.7	25.6	33.2
Malawi	4.8	7.0	7.1	7.1	4.5	1.9	1.3	2.1	4.0	2.9	1.4	5.3	33.7	(2.6)	42.4	45.2
Total	104.3	93.5	156.5	175.4	220.1	177.7	185.0	245.8	250.1	282.6	207.1	101.8	1,112.5	(61.8)	1,710.4	2,325.3
Variance	(2.5)	(5.4)	34.0	11.6	5.1	30.4	16.9	10.2	-21.4	0.0	0.0	0.0	100.3			

Monthly figures in "BLACK" are for 2022 whilst figures in "BLUE" are for 2021

Mombasa Auction—Weekly Sale Average Prices (All teas) 2022

Sale Nos.	Sale Date	Kilos sold Weekly	Kilos Sold monthly	Av.Price US\$ weekly	Av. Price US\$ monthly	Av. Price US\$ monthly	Av. Price US\$ monthly
1	04-Jan-22	11,166,757		2.44			
2	11-Jan-22	11,233,007		2.42			
3	18-Jan-22	11,588,410		2.53			
4	25-Jan-22	12,859,526		2.55			
			46,847,700		2.49	1.94	2.17
5	01-Feb-22	11,075,868		2.60			
6	08-Feb-22	11,184,062		2.57			
7	15-Feb-22	11,247,057		2.52			
8	22-Feb-22	11,683,128		2.50	2.55	1.95	2.03
9	01-Mar-22	11,147,057		2.44			
10	08-Mar-22	10,723,858		2.29			
11	15-Mar-22	11,492,906		2.30			
12	22-Mar-22	11,803,557		2.39			
13	29-Mar-22	11,843,379		2.36	2.36	1.92	1.92
3 mths Totals: }					\$2.45 149,048,570 Kgs	\$1.94 146,474,310 Kgs	\$2.03 148,359,082 Kgs
14	05-Apr-22	11,483,104		2.38			
15	10-Apr-22	11,133,534		2.38			
16	20-Apr-22	10,758,738		2.39			
17	26-Apr-22	10,890,972		2.38	2.38	1.83	2.05
18	05-May-22	9,409,673		2.30			
19	10-May-22	9,537,586		2.23			
20	17-May-22	9,132,928		2.24			
21	24-May-22	10,373,511		2.22			
22	31-May-22	10,594,907		2.28	2.20	1.84	1.89
23	07-Jun-22	10,632,772		2.27			
24	14-Jun-22	10,105,643		2.22			
25	21-Jun-22	9,643,573		2.17			
26	28-Jun-22	9,765,460		2.24	2.23	1.74	1.79
6 mths Totals: }					\$2.38 282,510,969 Kgs	\$1.87 292,688,228 Kgs	\$1.97 290,761,896 Kgs
27	05-Jul-22	9,751,228		2.25			
28	12-Jul-22	8,896,491		2.23			
29	19-Jul-22	9,258,643		2.21			
30	26-Jul-22	9,237,776		2.22	2.23	1.68	1.76
31	02-Aug-22	8,847,424		2.20			
32	08-Aug-22	9,252,926		2.23			
33	16-Aug-22	9,550,677		2.21			
34	23-Aug-22	8,735,668		2.21	2.22	2.01	1.92
35	30-Aug-22	7,726,507		2.26			
36	06-Sep-22	8,505,013		2.27			
37	13-Sep-22	8,552,282		2.23			
38	20-Sep-22				2.25	2.08	1.94
39	27-Sep-22						
9 mths Totals: }					\$1.88 391,770,296 Kgs	\$1.94 406,720,334 Kgs	
						2.26	1.90
						2.31	1.90
						2.38	2.10
Sale Nos. 1 to 51						503,893,400 Kgs	516,802,891 Kgs
Year end Totals :						\$1.97	\$1.93

Summary : Sale Averages by Country						
Country :	Year : 2022		Country :	Year : 2021		
	Sale Nos: 1 to 35 (8 months)			Sale Nos: 1 to 35 (8 months)		
	Kilos ' 000	Av. Prc US\$		Kilos ' 000	Av. Prc US\$	
Kenya	287,089	2.51	Kenya	289,128	1.95	
Uganda	50,010	1.32	Uganda	49,804	1.16	
Tanzania	4,196	1.23	Tanzania	3,559	1.00	
Rwanda	17,797	2.80	Rwanda	18,097	2.58	
Burundi	4,652	2.30	Burundi	4,712	1.97	
Malawi	-	-	Malawi	-	-	
Mozambique	-	-	Mozambique	-	-	
D R Congo	-	-	D R Congo	-	-	
Madagascar	-	-	Madagascar	99	1.01	
Ethiopia	24	1.48	Ethiopia	132	1.36	
Total :	363,768	2.34		365,531	1.86	

Year 2021 : 12M	503,893	1.97
Year 2020 : 12M	516,803	1.93
Year 2019 : 12M	454,013	2.04
Year 2018 : 12M	458,361	2.43
Year 2017 : 12M	397,646	2.81
Year 2016 : 12M	407,989	2.29
Year 2015 : 12M	358,639	2.73

Compiled by: Tea Brokers East Africa Ltd