



TEA BROKERS EAST AFRICA LIMITED

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Tea Market Report: Sale 29 of 17th - 19th July 2023

Fairly good general demand for the 268,995 packages (17.79m/kgs) in the market with 34.04% remaining unsold.

Leaf Grades (M2)

Offerings: 155,800 packages (10.14m/kgs) – 43.10% unsold.

BP1

Best – Saw more competition and were steady to dearer by up to USC58.

Brighter – Most teas held value but select lines advanced by USC10 and USC20.

Mediums – KTDA mediums were firm where sold with plantation mediums irregular varying between steady to USC7 dearer to easier by USC14.

Lower Medium – Mainly firm to USC10 above previous levels with a few teas appreciating by USC18 but select invoices lost up to USC27.

Plainer – Were steady to dearer by up to USC33.

PF1:

Best – Appreciated by up to USC32.

Brighter – Were steady to USC22 dearer.

Mediums – Most KTDA mediums were firm at last levels with a few lines irregular varying between USC4 dearer to easier by USC6. Plantation mediums appreciated by up to USC14.

Current and Future Fresh Auction Offerings

Country	Sale 29 17 - 19 Jul'23		Sale 29 18 - 20 Jul'22		Sale 30 24 - 26 Jul'23		Sale 31 31 Jul - 2 Aug'22	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	99,060	11,894	96,160	12,220	75,080	11,160	77,480	11,779
Uganda	19,200	12,939	16,040	10,280	15,685	10,330	16,040	10,700
Tanzania	1,340	840	640	520	2,400	2,580	920	1,240
Rwanda	9,400	1,588	7,320	980	7,360	1,240	8,680	1,380
Burundi	1,200	240	1,881	420	920	200	760	80
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	105,360	5,934	33,840	10,539	123,520	5,283	84,320	4,455
Total	130,200	27,501	122,041	24,420	101,445	25,510	103,880	25,179
	157,701		146,461		126,955		129,059	

Lower Medium – Were irregular ranging between firm to USC23 dearer to easier by up to USC16.

Plainer – Were steady to USC15 above last prices.

DUST Grades (M1)

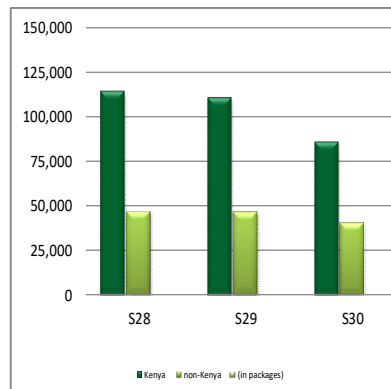
Offerings 79,960 packages (5.96m/kgs) – 24.95% unsold.

PDUST:

Best – Met more interest at steady to USC16 above last levels but a few teas lost up to USC6.

Brighter – Were firm to USC8 dearer.

Mediums – KTDA mediums were steady to dearer by up to USC6



while plantation mediums ranged between firm to USC10 dearer to easier by up to USC5.

continued

Lower Medium – Varied between firm to USC25 dearer and select invoices appreciated by USC40 to easier by up to USC10.

Plainer – Saw improved competition and gained up to USC21 but a few lines lost up to USC10.

DUST1:

Best – Advanced by up to USC8 with selected invoices dearer by up to USC16.

Brighter – Steady to USC8 above previous prices.

Mediums – KTDA mediums were mostly firm with a few lines irregular ranging between USC15 dearer to easier by up to USC12; plantations mediums appreciated by up to USC15.

Lower Medium – Ranged between firm to USC14 dearer to easier by up to USC10.

Plainer – Were well competed for at steady to USC28 above last levels.

Secondary Grades (\$1)

Offerings: 33,435 packages (1.69m/kgs) – 13.64% unsold.

In the Secondary Catalogues, **BPs** were firm with **PFs** dearer. Clean well sorted coloury **Fannings** held value while **similar DUSTs** gained. **Other Fannings** appreciated with **DUSTs** steady. **BMFs** were well absorbed.

Markets

There was more and useful interest from **Afghanistan** and **Bazaar** with **Kazakhstan** and **other CIS states** strong. **Pakistan Packers** improved enquiry while **Yemen, other Middle Eastern countries, Egyptian Packers, UK and Russia** maintained activity. **Local Packers** were more active while **Sudan** and **Iran** quiet. **Somalia** maintained activity at the lower end of the market..

Mombasa Auction Hammer Market Analysis—Sale No 29/2023

	Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
					BP1		PF1		PD		DUST1	
			Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1	Best	91%	2.69	3.19	2	3.3	2.76	3.47	2.78	3.08	2.7	3.06
2	Below Best	54%	2.21	2.92	1.6	2.9	2.11	3.02	2.65	2.99	2.68	2.88
3	Good	26%	1.82	2.58	1.5	2.5	1.42	2.58	1.95	2.72	2.06	2.82
4	Best Medium	75%	1.69	2.14	1.2	1.78	1.55	1.84	1.22	2.26	1.72	2.07
5	Medium	55%	1	1.94	0.97	1.42	0.82	1.77	1.04	2	1.3	1.94
6	Lower Medium	77%	0.56	1.31	0.74	1.04	0.54	1.34	0.9	1.47	0.8	1.43
7	Plain	70%	0.54	1.19	0.65	1	0.53	1.3	0.57	1.42	0.6	1.3
	Totals	48%	0.54	3.19	0.65	3.3	0.53	3.47	0.57	3.08	0.6	3.06
	Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
			BP1		PF1		PD		DUST1			
			Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1	Best	12%	131,830	2.6	515,438	3.01	245,784	2.93	102,762	2.87	995,814	2.92
2	Below Best	27%	220,012	2.29	1,119,760	2.77	541,106	2.81	242,632	2.76	2,123,510	2.73
3	Good	22%	105,349	1.91	633,704	2.29	768,615	2.51	221,331	2.38	1,728,999	2.38
4	Best Medium	10%	39,520	1.54	247,132	1.72	432,348	2.04	45,160	1.88	764,160	1.9
5	Medium	14%	142,877	1.08	446,057	1.41	475,351	1.54	74,436	1.58	1,138,722	1.43
6	Lower Medium	11%	154,214	0.95	311,560	1.02	237,380	1.15	143,768	1.2	846,922	1.07
7	Plain	5%	60,752	0.87	172,668	0.8	114,280	0.98	56,376	0.98	404,076	0.88
	Totals	100%	854,554	1.71	3,446,319	2.21	2,814,864	2.19	886,465	2.17	8,002,202	2.15

Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	88,978	6,296,104	232	12,180	631,419	115	101,158	6,927,523	221	94,680	6,459,205	236
Uganda	20,799	1,283,128	105	12,940	610,452	69	33,739	1,893,580	94	25,140	1,424,323	141
Tanzania	1,020	58,024	94	660	24,360	52	1,680	82,384	82	1,640	83,229	130
Rwanda	8,880	608,928	258	1,528	97,400	180	10,408	706,328	247	7,580	521,099	270
Burundi	1,360	84,490	189	260	11,928	137	1,620	96,418	183	2,041	123,425	226
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Total	121,037	8,330,674	213	27,568	1,375,559	98	148,605	9,706,233	197	131,081	8,611,281	221

Sale Number	Previous Sale's Quantities and Prices									Total for Corresponding Sale for Last Year		
	Main			Secondary			Total			Pkgs	Kgs	USC
Sale 28/23	113,379	7,800,485	205	25,780	1,278,916	91	139,159	9,079,401	189			
Sale 27/23	92,238	6,287,807	196	25,780	1,259,113	85	118,018	7,546,919	177	141,620	9,334,019	225
Sale 26/23	104,248	7,239,655	208	27,589	1,358,989	93	131,837	8,598,644	190	139,975	9,201,784	224
Sale 25/23	118,676	8,179,761	210	26,620	1,329,590	98	145,296	9,509,351	195	135,377	8,887,849	216
Sale 24/23	119,260	8,282,235	215	25,080	1,240,999	100	144,340	9,523,234	200	132,353	9,508,568	223
Sale 23/23	128,780	8,871,862	216	26,199	1,294,475	103	154,979	10,166,337	202	150,419	10,009,711	227

Average Auction Hammer Prices by Grade and Country

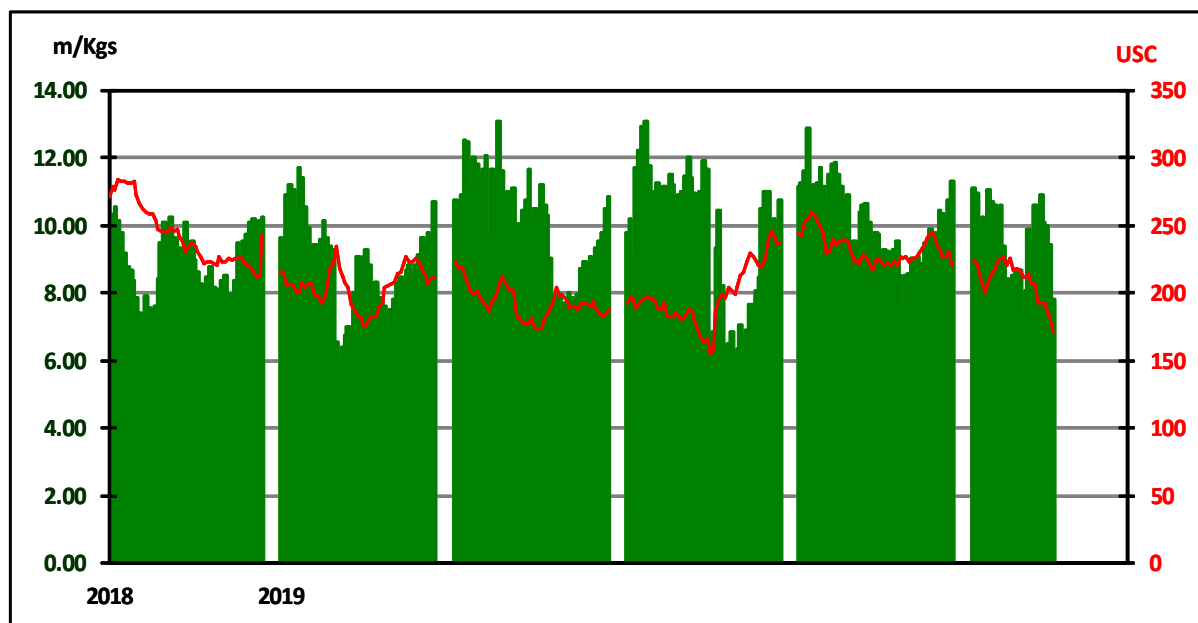
Country of Origin	Current Sale's Prices per Grade										Corresponding Prices per Grade for Last Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Kenya	188	237	231	244	122	119	113	125	80	221	250	247	242	247	147	172	143	133	104	236
Uganda	95	99	114	117	92	89	82	66	53	94	122	154	167	164	98	134	136	117	82	141
Tanzania	80	96	103	96	-	-	61	68	48	82	109	152	156	159	-	-	109	122	85	130
Rwanda	212	270	290	282	185	202	188	168	101	247	286	270	278	274	245	234	211	168	118	270
Burundi	163	204	201	214	-	-	153	131	-	183	207	255	240	-	-	-	162	159	-	226
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	169	219	218	217	135	106	115	100	60	197	236	239	233	230	165	149	145	129	89	221

Sale Number	Previous Sale's Prices per Grade										Corresponding Prices per Grade for Previous Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Sale 28/23	157	210	212	211	144	107	105	90	56	189	236	242	232	235	147	160	144	128	87	224
Sale 27/23	153	200	203	203	121	100	103	85	54	177	238	245	235	234	153	159	145	129	88	225
Sale 26/23	168	214	208	215	113	109	109	94	57	190	237	245	234	235	146	155	148	132	84	224
Sale 25/23	182	219	208	213	119	113	115	99	59	195	224	236	228	230	163	154	139	125	85	216
Sale 24/23	196	219	218	213	124	121	111	104	62	200	220	241	234	242	158	147	138	123	85	223
Sale 23/23	194	218	220	214	142	119	119	105	63	202	226	245	235	244	156	146	135	116	84	227

Average Auction Prices and Quantities by Country

Country	Previous Sale Sale 28/23		Year To Date 2023		Last Year Sale 28/22		Year To Date 2022		Variance Year To Date	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
Kenya	6,728,086	204	202,748,510	227	6,762,418	237	238,496,446	254	(35,747,936)	(27)
Uganda	1,711,420	87	42,321,099	112	1,363,472	139	40,519,597	131	1,801,502	(19)
Tanzania	208,270	84	4,687,370	106	75,108	131	3,771,132	122	916,238	(16)
Rwanda	794,264	240	17,479,256	257	584,124	271	14,568,141	282	2,911,115	(25)
Burundi	139,979	174	2,462,697	198	111,369	229	3,779,534	231	(1,316,837)	(33)
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	23,208	44	118,154	66	-	-	-	-	118,154	66
Madagascar	-	-	-	-	-	-	-	-	0	0
Zimbabwe	-	-	-	-	-	-	-	-	0	0
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	-	-	24,868	158	-	-	23,839	148	1,029	10
Total	9,605,227	182	269,841,954	208	8,896,491	223	301,158,689	237	(31,316,735)	(29)

Mombasa Weekly Average Auction Quantities and Prices 2018—2023



	Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		Total	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
2023	51.9	216	42.9	216	36.2	223	33.2	216	47.8	198	40.4	182	7.8	171											260.2	209
2022	46.8	249	45.2	255	57.0	236	44.3	238	49.0	220	40.1	223	37.1	222	44.1	226	34.6	226	35.6	235	50.1	236	32.3	226	516.3	233
2021	40.8	194	49.9	195	55.7	192	44.7	183	45.4	184	56.2	174	34.4	168	38.4	201	26.2	208	30.3	226	51.1	231	30.8	238	503.8	197
2020	44.4	217	47.4	203	56.5	192	46.9	205	42.5	189	53.0	181	42.3	176	34.6	192	39.1	194	33.3	192	36.1	190	40.6	187	516.8	193
2019	52.2	209	44.1	203	37.8	202	47.9	206	25.6	218	30.7	190	44.0	179	31.3	192	30.6	208	42.5	222	37.0	219	30.2	210	454.0	204
2018	50.7	278	35.0	282	30.3	265	40.6	252	39.9	246	38.0	239	44.9	233	33.6	223	32.9	223	42.9	225	39.5	219	30.1	213	458.4	243

Exchange Rates (2021-2023)



During the week the Kenya Shilling traded between KES 140.90 –141.50 and reached 140.90 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 141.00 - 141.60 in the coming week.

(These figures are given as a guide and readers are advised not to use them as a basis for business transactions)

Auction Quantities

Country Offerings	This Week Sale 29/23		Year To Date 2023		Year To Date 2022		Variance Year To Date	
	Packages	Kgs	Packages	Kgs	Packages	Kgs	Packages	Kgs
Kenya	110,954	7,578,754	3,479,463	236,889,749	3,704,628	252,505,913	(225,165)	(15,616,164)
Uganda	32,139	1,816,399	788,709	45,002,884	736,701	42,288,683	52,008	2,714,201
Tanzania	2,180	106,204	94,657	4,903,954	72,180	3,855,778	22,477	1,048,176
Rwanda	10,988	746,452	268,408	18,293,534	218,700	15,088,680	49,708	3,204,854
Burundi	1,440	84,956	44,600	2,684,870	65,538	3,993,809	(20,938)	(1,308,939)
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	1,120	65,848	(1,120)	(65,848)
Mozambique	0	0	4,640	115,706	0	0	4,640	115,706
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	0	0	400	24,872	400	22,879	0	1,993
Total	157,701	10,332,765	4,680,877	307,915,569	4,799,267	317,821,590	(118,390)	(9,906,021)

Sellers' Main Grade Quantities (in Packages)

Origin	BP 1			PF 1			PD			D 1			Total		
	S 29	S 30	S 31	S 29	S 30	S 31	S 29	S 30	S 31	S 29	S 30	S 31	S 29	S 30	S 31
KTDA	29440	26400	24360	81880	81960	67560	30440	29000	28640	17299	14800	13760	159059	152160	134320
Unilever Tea	700	700	700	1040	1040	1040	380	380	380	160	160	160	2280	2280	2280
James Finlay	817	678	798	820	1255	1356	1458	920	1380	0	0	0	3095	2853	3534
Eastern Produce	1040	960	1320	4520	4800	3660	3040	3040	3540	920	800	980	9520	9600	9500
Others (K)	6620	6950	3660	17440	17860	14500	20520	22180	19500	2500	3080	2820	47080	50070	40480
Uganda	4240	3880	2720	10980	8240	7260	8620	9300	8560	3600	3725	2900	27440	25145	21440
Tanzania	920	1100	840	1860	2180	2620	1120	1460	1320	560	680	620	4460	5420	5400
Rwanda	6280	5240	5040	8440	7440	7400	4200	4080	4120	1360	1400	1560	20280	18160	18120
Burundi	920	840	640	920	720	720	520	360	320	320	360	400	2680	2280	2080
DR Congo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	100	100	100	60	60	60	0	0	0	160	160	160

Total 50977 46748 40078 128000 125595 1E+05 70358 70780 67820 26719 25005 23200 276054 268128 237314

Buyer Purchases of Teas Offered by Grade (in Packages)

BUYER			%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1	GLOBAL TEA & COMMODITIES KENYA LTD.		7.83	22,300	1,000	7,640	6,440	3,060	20	400	1,220	1,560	960
2	SSOE (KENYA) LIMITED		6.93	19,739	2,680	6,520	7,320	979	420	720	880	220	
3	CHAI TRADING COMPANY LTD		4.19	11,948	1,840	8,440	880	300		160	288	40	
4	DEVCHAND KESHAVJI (K) LTD		3.68	10,480	40	10,120	160	160					
5	JAMES FINLAY MOMBASA LIMITED		3.02	8,600	1,280	1,800	5,340	40			120	20	
6	L.A.B. INTERNATIONAL KENYA LTD		2.75	7,840	40	1,680	4,240	1,880					
7	SWAFI FOODS LIMITED		2.30	6,560	560	80	3,440	1,960	40	100	80	280	20
8	MOMBASA COFFEE LTD		2.13	6,060	160	240	3,600	1,720	340				
9	ALIBHAI RAMJI (MSA) LTD		1.97	5,620	680	3,960		200		420	20	340	
10	M.J. CLARKE LTD		1.69	4,820	40	240	2,840	320		120		1,260	
11	SHAKAB IMPORTS EXPORTS CO. LTD		1.49	4,239	720	3,199	200		40	20	60		
12	MZAJ AFRICA LTD		1.35	3,840		160	3,400	280					
13	LULA TRADING COMPANY		1.17	3,319	479	540			60	280		820	1,140
14	ABBAS TRADERS LTD		1.15	3,280	440	1,060	680	120	100	240	440	60	140
15	SUMMER LINER CO. LTD		1.10	3,120	280	300			360	300	20	1,100	760
16	AIMCO ENTERPRISES LTD		1.05	2,980	40	180			260	180	120	960	1,240
17	VAN REES KENYA LIMITED		0.95	2,700	920	1,400	200		40	20		120	
18	SARDIA INTERNATIONAL CO. LTD		0.91	2,580	160	640				340	320	620	500
19	AL-EMIR LIMITED		0.88	2,520	400	1,640			40	380	60		
20	DRINCO INTERNATIONAL LIMITED		0.81	2,320	1,680	640							
21	TROPICAL CROPS & COMMODITIES		0.70	2,000	280	720			40	260	40	620	40
22	STANSAND (A) LTD		0.49	1,400		400	160			560		280	
23	MCLEOD RUSSEL AFRICA LIMITED		0.45	1,280	40	1,040	200						
24	TRANS-ATLANTIC TRADING Co. LTD		0.43	1,220	40	600	160	40	140	60	140	40	
25	AL KHALIFA ENTERPRISES LTD		0.36	1,020								140	880
26	INDO-AFRICAN TEA CO. (K) LTD.		0.29	840	480	360						60	760
27	GREEN LEAF TRADING CO. LTD		0.29	820									
28	WILPALM TEA LIMITED		0.27	780						60	40	460	220
29	AFRO TEAS LTD		0.24	680	80	120				20		80	380
30	RANFER TEAS KENYA LTD		0.22	620				400			220		
31	KIRINDO TRADERS LIMITED		0.20	560	200			40	120			100	100
32	EMPIRE KENYA (EPZ) LTD		0.17	480		440	40						
33	IMPERIAL TEAS (EPZ) LTD		0.16	460			360	40		60			
34	AXIS TEA & SERVICES LIMITED		0.13	380	200						20		160
35	LINDOP & COMPANY (KENYA) LTD		0.13	360		80	280						
36	TUSHA TEA LTD		0.13	360	200	80	40	40					
37	CAPITAL TEA TRADERS		0.07	200								20	180
38	GREAT WHITE PACKERS LTD		0.04	100		40		40	20				
39	AFRIBRIDGE TRADE EXPORTERS LTD		0.03	80	40	40							
40	FIRST CUP COFFEE LTD		0.01	40						20		20	
41	GOLD CROWN FOODS (EPZ) LTD		0.01	40							20		20
42	JAWAI TEA LIMITED		0.01	40				40					
43	JALEEL TRADING COMPANY		0.01	20									20
Total Sold			52.19	148,645	14,999	54,399	39,980	11,659	2,040	4,720	4,108	9,220	7,520
Withdrawn			0.82	2,340	120	1,600	160	400	40				20
Unsold			46.99	133,835	30,638	60,380	22,418	11,360	1,219	2,120	720	3,300	1,680
% Unsold					67	52	36	49	37	31	15	26	18
Grand Total			100.00	284,820	45,757	116,379	62,558	23,419	3,299	6,840	4,828	12,520	9,220
Sale 28/23			52.97%	139,159	14,999	50,500	37,110	10,770	1,420	4,500	3,880	8,060	7,920
Sale 27/23			46.18%	118,018	13,478	43,100	29,060	6,600	1,720	3,820	3,080	8,820	8,340
Sale 26/23			49.87%	131,837	10,560	44,852	37,536	11,300	1,900	4,748	4,100	8,941	7,900
Sale 25/23			54.57%	145,296	14,880	54,838	39,140	9,818	2,240	4,160	4,300	9,040	6,880
Sale 24/23			54.75%	144,340	15,080	49,740	44,280	10,160	1,800	3,960	3,780	8,520	7,020
Sale 23/23			59.75%	154,979	15,920	58,140	44,800	9,920	1,600	5,220	3,220	8,560	7,590

Other Tea Auction Centres

Colombo: at Sale 27 of 11th and 12th July, 2023 there were 6.2 m/kgs on offer. The 0.95Mkg of Ex-Estate teas on offer met with improved demand. Select Best Western High Grown BOPs were dearer, the below best and plainer sorts too gained. Select Best Western High Grown BOPFs were dearer, the below best and plainer sorts appreciated. Nuwara Eliya BOPs were irregularly dearer, the BOPFs mostly remained unsold. Uda Pussellawa BOPs were firm to dearer following quality, the well-made BOPFs gained whilst the others maintained last levels. Well-made Uva BOPs appreciated selectively, the others were firm, BOPFs were dearer. Low grown CTC BP1s were firm, the High and Medium sorts were firm to irregular. Low Grown CTC PF1s maintained last levels whilst the High and medium sorts gained, however declined towards the conclusion of the sale. The 2.4Mkg of Low Grown teas on offer met with fair demand. In the Leafy segment, OP/OPA's met with irregular demand. OP1s were substantially lower. BOP1s met with improved demand. Well-made PEKs were lower to last, PEK1s too declined as the sale progressed. In the Small Leaf segment, well-made FBOPs were firm to dearer. Well-made FF1s appreciated following quality, others too met with improved interest. FF varieties were firm. BOPF.SP, BOPF, BOP.SP and BOP grades met with fair interest. Premium flowery teas were firm. Turkey, Russia and the C.I.S countries lent fair support. Iran continued to be selective. Libya and Iraq were active.

Chittagong: at Sale 11 of 10th July, 2023, CTC LEAF: 42,085 packages of Current Season & 425 packages of Old Season teas on offer continued to meet with a strong demand. BROKENs: All good Broken once again met with a strong demand and were dearer following competition. Other varieties were also a good market and were mostly firm to dearer. BLF teas saw more interest but were easier with quite fair withdrawals. FANNINGS: Good Fannings were again a strong market and appreciated in value following quality. Other varieties also elicited good interest and were mostly firm to slightly dearer. BLF teas saw more interest but were easier with quite fair withdrawals. CTC DUST: 12,634 packages of Current Season & 64 packages of Old Season teas on offer met with good demand. Good liquoring Dusts sold well but Tk.2 to Tk.5/- below last levels. Mediums were firm with last level prices, Plain and BLF had some withdrawals and sold Tk.5/- to Tk.8/- lower than last levels. Blenders lent strong support with Loose tea buyers being selective. COMMENTS: This

Auction Offerings

	Week 28	Week 29	Week 30	Week 31
Centre	10-Jul	17-Jul	24-Jul	31-Jul
Mombasa	262,991	268,995	255,738	217,834
Limbe				
Colombo	6.2m/kgs	6.0m/kgs	509m/kgs	
Jakarta	148,734			
Calcutta	105,691			
Guwahati	54,719			
Chittagong				
Total	423,401	268,995	255,738	217,834

sale was held after a gap of one week owing to Eid-ul-Azha holidays which witnessed more widespread enquiry. Blenders continued to lend strong support with more participation from the Loose tea buyers. As a result, prices were higher with fewer withdrawals compared to last. CDs had good demand and sold around last levels.

Cochin: at Sale 27 of 5th July, 2023, CTC Leaf: Good Demand. All grades sold irregularly around last levels. Buying pattern: Up country buyers operated. ORTHODOX Leaf: Fair demand. An irregular market with some of the cleaner black whole leaf selling at steady to dearer levels and other are tending lower by 2-3c and more with heavy withdrawals. Broken and fannings also witnessed the same trend. Buying pattern: CIS and Middle East buyers operated. Dust: Fair Demand. Popular marks and better mediums are sold Irregular and lower by Re.1 to 2 with some withdrawals. Plainer sorts easier 1-2c and sometimes more with heavy withdrawals on the finer grades. Buying pattern: Major packeteers and Internal buyers operated.

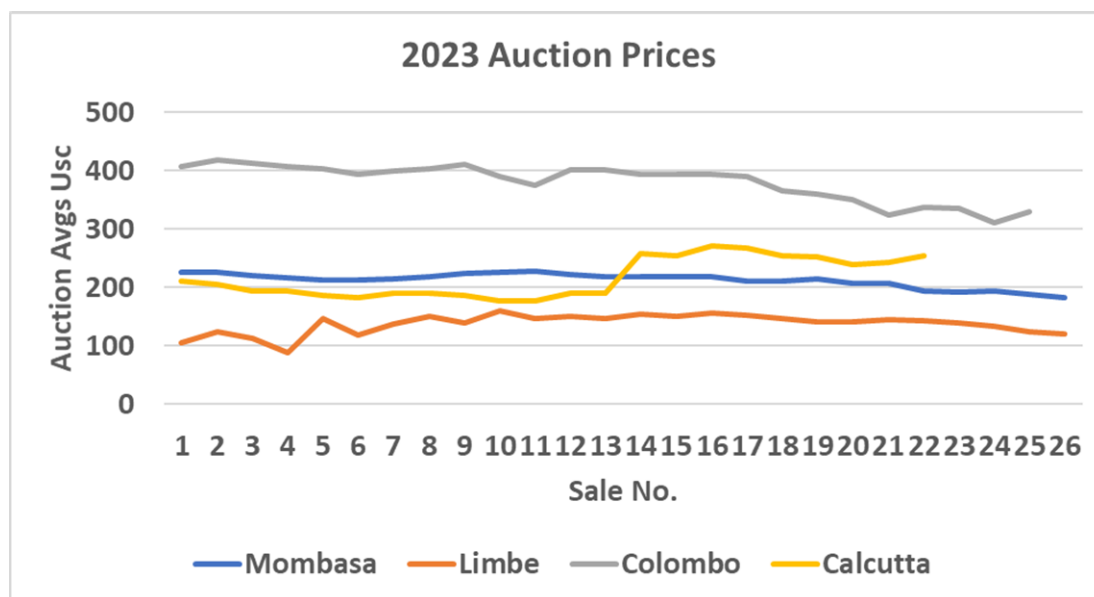
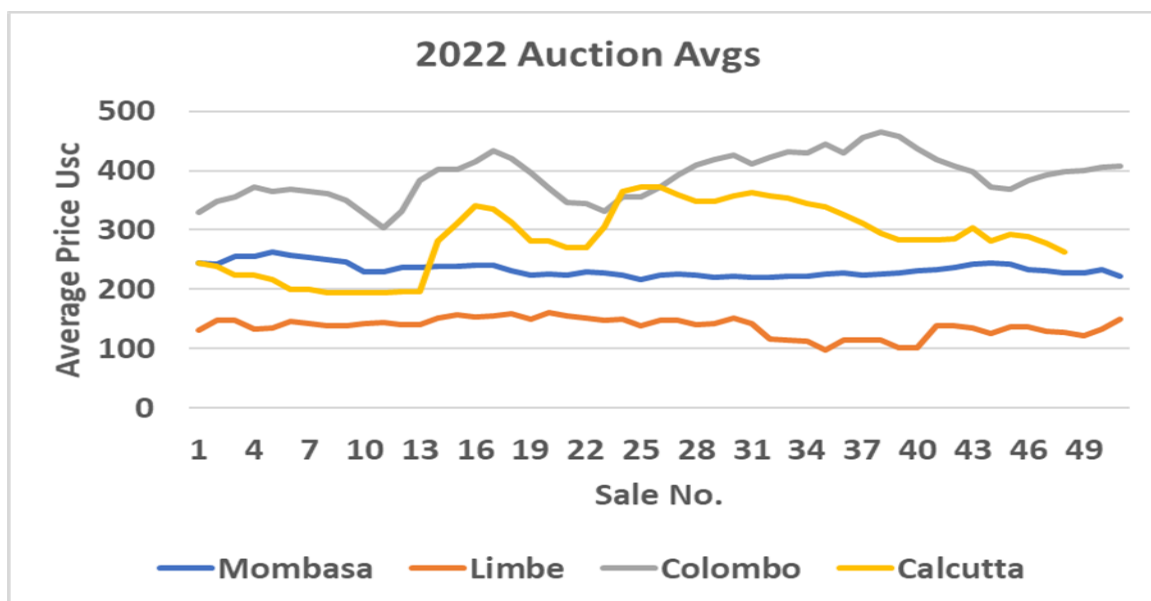
Calcutta: at Sale 28 of 11th, 12th and 13th July, 2023, there were 148,734 packages on offer. CTC: There was improved demand this week. Best liquoring Assams were steady. Good Assams sold irregularly around last levels whilst the remainder was barely steady. Good and medium Dooars were barely steady. Plainer Dooars sold irregularly around last levels. DUST: Better liquoring Assams were steady. The remainder was barely steady. Western India segments were active. M/s Tata

Consumer Products operated in the better-medium & medium categories. M/s Hindustan Unilever was active in both markets on good liquoring Assams. Exporters showed fair interest on larger broken. There was limited support from local buyers.

Guwahati: at Sale 28 of 11th July, 2023, there were 105,691 packages on offer. Market CTC: There was good demand. Good and best Assams sold irregularly at around last levels. Better mediums sorts were barely steady. Remainder There was good support from HUL while TCPL operated selectively. Western India, Internal and buyers from other destinations lent fair support. Exporters operated mostly on the larger broken. Market DUST: There was fair demand for the dusts. The better liquoring sorts sold irregularly at around last levels. Remainder were barely steady and at times easier. Reprinted and browner sorts witnessed withdrawals. Buying Pattern: DUST: There was fair support from HUL and TCPL. Western India / Internal / other packeteers operated.

Limbe: at Sale 27 of 5th July, 2023, 6560 tea packages were offered and 2780 were sold. There was less and selective demand at irregular rates for the 6560 packages on offer. BP1 sold 5USC below valuation. PF1/PD were firm on last where sold. PF1SC held firm where sold. Secondaries were well supported at firm to 2USC dearer.

Market Graphs



Regional Weather Conditions and World Crop

Kenya: Muranga: There were cold and sunny intervals during the day. Cool temperatures were recorded, maximum 21°C and minimum 9°C. No rainfall was recorded. Crop intake was at an averaged 54.8 tonnes/day on a six day plucking cycle.

Nyeri: The week was generally a bit cloudy. There was 3 mm of rainfall recorded in four wet days. The highest and lowest temperatures were 23°C & 12°C respectively. Crop intake averaged 32 tonnes/day on a six day plucking cycle.

Meru: The weather was sunny mornings with partly cold and cloudy afternoons. The weekend reported warmer weather. No rains were received through the week. The average temperatures recorded were 26°C & 13°C. Crop intake averaged 46 tonnes/day on a six day plucking cycle.

Sotik: The week experienced cloudy and cold conditions with moderate rainfall. The area received 30mm of rainfall in 2 wet days. The highest and lowest temperatures were 26°C & 11°C respectively. Factory utilization remained at last week's levels.

Kericho: The area experienced a slightly warm week with reduced precipitation. An average rainfall of 0.5 mm was received. Average temperatures were highs of 23° Celsius and lows of 10° Celsius. Crop intake went up by 25% compared to previous week's levels.

Crop on offer may increase from previous weeks levels.



The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to

Uganda: Dry weather was reported across some regions. Fort portal recieved **17mm**. Hoima recieved **57mm** of rainfall. Bushenyi was dry while Kibale recieved 5mm of rainfall. Average temperatures were highs of 27° Celsius and lows of 15° Celsius.

Crop levels maintained.

Malawi: Dry with cold nights was the weather pattern. Green leaf intakes continue low.

The Climate Outlook for July, August and September 2023

The forecast for the next three months indicates that several parts of the country are expected to experience dry weather conditions. However, the Highlands West of the Rift Valley, the Lake Victoria Basin, Central and parts of the South Rift Valley are expected to re-

ceive rainfall. The Highlands East of the Rift Valley, including Nairobi county and parts of the Southeastern lowlands are expected to experience cool and cloudy conditions in July and August and the first half of September. The rest of the country is expected to remain generally sunny and dry. Temperatures are expected to be warmer than usual over the whole country. (source: www.meteo.go.ke)

Weather review

In June 2023, several parts of the country remained relatively dry. However, rainfall was recorded in the Highlands West of the Rift Valley, the Lake Victoria Basin, the Central and Southern Rift Valleys, the Coastal Strip. During the month, the Highlands East of the Rift Valley experienced cool and cloudy conditions.

This weather is expected to continue through the month of July 2023.

Kenya: The crop is fair with the ongoing rains in most tea estates, however the crop prospects in most of the areas is on the decline due to the onset of the cold season. Also most areas have embarked on pruning which will significantly affect the available crop.

Uganda: Crop levels are maintained at last week's levels.

Malawi: Crop continues to decline.

World Production from Main Producing Countries over the Past Twelve Months															Production over calendar years	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+ / -	2022	2021
	Variance															
Bangladesh	-	0.1	1.6	4.9	6.2	12.6	11.3	10.8	14.7	11.4	10.8	7.8	0.1	(2.0)	92.1	79.9
North India	-	3.1	63.4	71.2	100.2	117.0	133.3	166.4	166.8	141.9	111.6	48.0	66.5	13.0	1,110.0	773.3
South India	13.4	13.2	13.8	20.6	26.9	24.3	19.3	14.3	23.3	18.8	21.2	14.4	40.4	(6.0)	229.9	183.9
Sri Lanka	19.1	18.7	21.3	22.9	26.0	20.1	19.8	18.2	21.0	18.8	20.2	19.5	59.1	(4.0)	249.5	232.2
Kenya	54.9	32.7	30.5	49.5	50.0	43.3	33.9	35.9	38.2	50.4	49.2	55.3	167.6	(9.0)	533.2	342.3
Uganda	6.6	5.2	4.7	5.4	7.0	6.5	5.5	4.5	6.0	7.6	6.6	6.7	21.9	0.0	21.9	10.6
Tanzania	2.7	2.7	3.1	2.9	2.7	1.8	0.9	0.9	1.4	2.5	2.2	2.0	8.5	1.0	25.2	20.2
Rwanda	3.9	3.3	3.8	3.6	4.4	3.0	2.3	2.1	2.8	3.8	3.7	3.3	19.0	1.0	38.3	25.6
Malawi	6.4	6.2	6.5	5.9	3.9	1.6	1.3	2.0	3.6	2.1	1.7	4.6	30.5	0.0	47.7	42.4
Total	100.4	80.0	142.4	59.0	8.3	1.6	222.1	250.6	271.8	249.7	220.6	154.9	391.8	(6)	2,347.8	1,710.4
Variance	(2.5)	(5.4)	34.0	(121.0)	5.1	30.4	16.9	10.2	-21.4	0.0	0.0	0.0	(32.3)	(6)		

Monthly figures in "BLACK" are for 2023 whilst figures in "BLUE" are for 2022

Mombasa Auction—Weekly Sale Average Prices (All teas) 2023

Sale Nos.	Sale Date	Kilos sold Weekly	Kilos Sold monthly	Year : 2023 Av. Price US\$ weekly	Year : 2023 Av. Price US\$ monthly	Year : 2022 Av. Price US\$ monthly	Year : 2021 Av. Price US\$ monthly
1	04-Jan-23	11,079,287		2.24			
2	09-Jan-23	10,974,235		2.22			
3	18-Jan-23	10,099,878		2.12			
4	23-Jan-23	10,259,213		2.04			
5	30-Jan-23	9,463,433		2.00			
			51,876,045		2.16	2.49	1.94
6	06-Feb-23	11,045,362		2.09			
7	13-Feb-23	10,672,023		2.14			
8	20-Feb-23	10,616,548		2.18			
9	27-Feb-23	10,559,552	42,893,484	2.24	2.16	2.55	1.95
10	06-Mar-23	10,589,692		2.26			
11	13-Mar-23	9,374,593		2.27			
12	12-Mar-23	8,411,204		2.21			
13	27-Mar-23	7,863,301	36,238,790	2.18	2.23	2.36	1.92
3 mths Totals:					\$2.17 131,008,319 Kgs	\$2.45 149,048,570 Kgs	\$1.94 146,474,310 Kgs
14	03-Apr-23	8,506,626		2.17			
15	11-Apr-23	8,584,924		2.18			
16	17-Apr-23	8,681,476		2.17			
17	24-Apr-23	7,384,591		2.11			
			33,157,617		2.16	2.38	1.83
18	02-May-23	8,034,434		2.11			
19	08-May-23	9,863,655		2.14			
20	15-May-23	9,456,589		2.06			
21	22-May-23	10,599,011		2.07			
22	29-May-23	9,858,011	47,811,700	1.93	1.98	2.20	1.84
23	05-Jun-23	10,924,818		1.92			
24	12-Jun-23	10,087,646		1.93			
25	19-Jun-23	9,992,595		1.88			
26	26-Jun-23	9,439,892	40,444,951	1.82	1.89	2.23	1.74
6 mths Totals:					\$2.11 252,422,587	\$2.38 282,510,969 Kgs	\$1.87 292,688,228 Kgs
27	03-Jul-23	7,814,140		1.71			
28	10-Jul-23	9,605,227		1.82			
			17,419,367			2.23	1.68
31							
32							
33							
34							
35						2.22	2.01
36							
37							
38						2.27	2.08
39							
9 mths Totals:						\$2.33 398,330,210.5	\$1.88 391,770,296 Kgs
40							
41							
42							
43						2.35	2.26
44							
45							
46							
47							
48						2.36	2.31
49							
50							
51						2.26	2.38
Sale Nos. 1 to 51						516,337,800.7 KGS	503,893,400 Kgs
Year end Totals :						\$2.33	\$1.97

Summary : Sale Averages by Country

		Year : 2023		Year : 2022	
		Sale Nos: 1 to 26 (6 months)		Sale Nos: 1 to 26 (6 months)	
Country :	Kilos ' 000	Av. Prc US\$	Country :	Kilos ' 000	Av. Prc US\$
Kenya	190,753,622	2.29	Kenya	224,340,624	2.55
Uganda	38,928,739	1.15	Uganda	37,623,950	1.30
Tanzania	4,337,392	1.08	Tanzania	3,598,251	1.21
Rwanda	16,117,136	2.59	Rwanda	13,416,952	2.83
Burundi	2,189,382	2.00	Burundi	3,507,353	2.31
Malawi	-	-	Malawi	-	-
Mozambique	71,448	0.78	Mozambique	-	-
D R Congo	-	-	D R Congo	-	-
Madagascar	-	-	Madagascar	-	-
Ethiopia	24,868	1.58	Ethiopia	23,839	1.48
Total :	252,422,587	2.11		282,510,969	2.38

Year 2022 : 12M	516,338	2.33
Year 2021 : 12M	503,893	1.97
Year 2020 : 12M	516,803	1.93
Year 2019 : 12M	454,013	2.04
Year 2018 : 12M	458,361	2.43
Year 2017 : 12M	397,646	2.81
Year 2016 : 12M	407,989	2.29
Year 2015 : 12M	358,639	2.73

Compiled by : Tea Brokers East Africa Ltd