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Tea Market Report: Sale 24 of 14th - 16th June, 2021

Leaf Grades

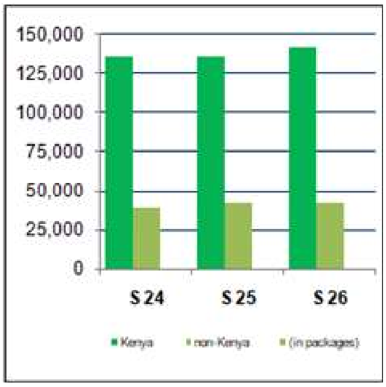
Offerings: 99,500 packages, (6.52m/kgs) with 12.26% unsold.

Best BP1s on offer shed USC3 - USC39 but a few lines gained up to USC3 with quality while Brighter categories were irregular varying between firm to USC20 above previous week's levels to substantially easier by up to USC93. Medium varieties ranged between USC5 - USC6 dearer to easier by USC4 - USC5 with Lower Mediums varying between steady to USC8 above last prices to easier by USC2 - USC7. Plainer categories met an irregular activity with improved invoices USC2 - USC10 dearer while others eased by USC2 - USC21 and some teas were unsold.

Current and Future Fresh Auction Offerings

Country	Sale 24 14 - 16 June'21 MG	SG	Sale 24 15 - 16 June'20 MG	SG	Sale 25 21 - 23 June'21 MG	SG	Sale 26 28 - 30 June'21 MG	SG
Kenya	121,660	13,914	122,360	12,700	122,680	13,660	129,120	12,660
Uganda	16,480	9,540	14,240	8,140	17,400	11,333	18,360	10,979
Tanzania	1,760	1,080	0	1,100	2,000	1,880	720	840
Rwanda	5,960	980	4,880	540	6,080	1,160	6,800	1,160
Burundi	1,600	160	1,680	260	1,680	320	2,360	340
Zambia	720	240	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	860	240	0	0	160
Reprints	9,660	1,700	28,880	9,285	17,580	2,000	20,398	1,879
Total	**148,180**	**25,914**	**143,160**	**23,600**	**150,080**	**28,353**	**157,360**	**26,139**
	174,094		**166,760**		**178,433**		**183,499**	

The best PF1s in the market eased by USC4 - USC15 while Brighter sorts held firm to USC6 below previous prices with Medium categories discounted by USC2 - USC7 and some invoices remained unsold. Lower Medium types met an irregular interest ranging between steady to USC8 dearer to easier by USC4 - USC16 with a few lines remaining without bids while Plainer descriptions varied between USC3 - USC19 above last prices to easier by USC7 to USC22 and some teas were unsold.



CTC Quotations and Highest Prices (USC)

	BP1			PF1		
Best	210	-	485	202	-	277
Good	206	-	360	198	-	226
Good Medium	180	-	256	194	-	212
Medium	165	-	217	170	-	207
Lower Medium	126	-	190	122	-	178
Plainer	090	-	176	098	-	166

DUST Grades

Offerings: 58,340 packages (4.30m/kgs) and 12.65% were unsold.

The Best PDUSTs available were a weak feature easing by USC10 - USC30 with brighter types USC4 - USC8 below last week's rates. Medium varieties lost USC2 - USC17 while Lower Medium sorts shed USC4 - USC27, where sold with Plainer descriptions irregular varying between firm to USC17 dearer to easier by USC5 - USC14 and some invoices remained without bids.

Best DUST1s on offer advanced by USC3 to USC5 while Brighter categories met an irregular enquiry varying between steady to USC6 above previous week's levels to easier by a similar margin. Medium varieties held firm to USC2 easier with a few lines unsold while Lower Mediums were irregular varying between USC20 - USC40 above last prices to easier by USC2 - USC13 and some invoices remained unsold. Plainer sorts were about steady with some teas neglected.

Orthodox Grades

Offerings: 1,520 packages (71,640.00 kilos).

Despite the late start of the Orthodox auction, there was no interest on all varieties available for sale.

Secondary Grades.

Offerings: 27,614 packages (1.40m/kgs) and 10.91% remained unsold.

In the Secondary Catalogues, BPs eased with PFs steady. Clean well sorted coloury Fannings were firm while DUSTs were easier. Other Fannings held value with similar DUSTs steady. BMFs were well absorbed.

Markets

There was reduced support at lower rates from Egyptian Packers, Pakistan Packers, Yemen, other Middle Eastern countries, Kazakhstan, other CIS states, Sudan, Russia, UK and Bazaar. Afghanistan were more selective while Iran showed more interest. Local Packers lent good activity on account of price. Somalia were active at the lower end of the market.

CTC Quotations and Highest Prices (USC)

	PD			D1		
Best	200	-	272	185	-	268
Good	200	-	244	180	-	204
Good Medium	200	-	208	170	-	200
Medium	170	-	206	150	-	196
Lower Medium	110	-	214	102	-	190
Plainer	090	-	171	075	-	148

Secondary Quotations (USC)

	BP/BP2			PF/PF2			FNGS1/FNGS			DUST / DUST2			BMF		
Best/Good	178	-	222	176			082	-	199	080	-	210			
Good Medium / Medium							117	-	179	090	-	156			
Lower Medium	120	-	156	082	-	155	070	-	156	070	-	104	068	-	085
Plainer	105	-	134	080	-	148	068	-	122	070	-	116	064	-	076

Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	110,600	7,671,113	189	12,440	626,932	109	123,040	8,298,045	**183**	123,970	8,357,901	**184**
Uganda	15,980	1,025,388	123	8,879	435,456	92	24,859	1,460,844	**114**	22,340	1,265,548	**121**
Tanzania	1,700	88,967	121	900	38,952	79	2,600	127,919	**108**	1,120	60,883	**111**
Rwanda	5,000	351,124	248	900	59,112	173	5,900	410,236	**237**	5,420	378,220	**249**
Burundi	1,880	120,640	163	460	23,752	113	2,340	144,392	**155**	1,940	123,300	**198**
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	100	4,370	**102**
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	1,080	46,405	**89**
Total	**135,160**	**9,257,232**	**183**	**23,579**	**1,184,204**	**105**	**158,739**	**10,441,436**	**174**	**155,970**	**10,236,627**	**178**

Sale Number	Previous Sale's Quantities and Prices									Total for Corresponding Sale for Last Year		
	Main			Secondary			Total					
Sale 23/21	137,667	9,440,747	**191**	23,060	1,149,080	**108**	160,727	10,589,827	**182**	151,638	10,039,385	**178**
Sale 22/21	146,240	10,044,649	**195**	22,519	1,125,888	**110**	168,759	11,170,537	**187**	141,920	9,505,801	**182**
Sale 21/21	150,980	10,338,058	**197**	22,320	1,127,894	**110**	173,300	11,465,952	**189**	144,080	9,623,853	**186**
Sale 20/21	143,300	9,867,761	**193**	23,620	1,177,157	**103**	166,920	11,044,918	**184**	159,959	10,582,130	**188**
Sale 19/21	134,580	9,268,248	**191**	21,600	1,073,006	**102**	156,180	10,341,254	**182**	152,438	10,036,243	**192**
Sale 18/21	133,221	9,195,888	**193**	23,798	1,193,544	**102**	157,019	10,389,432	**183**	162,552	10,644,523	**194**

Average Auction Hammer Prices by Grade and Country

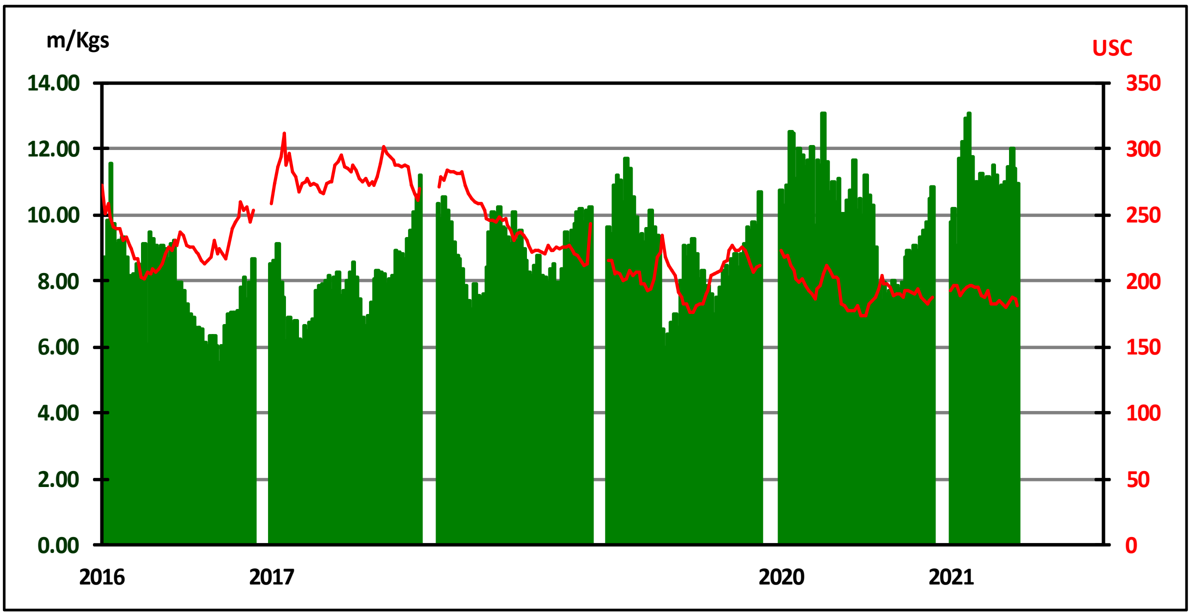
Country of Origin	Current Sale's Prices per Grade										Corresponding Prices per Grade for Last Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Kenya	204	190	184	174	141	134	98	115	71	**183**	189	186	194	197	134	121	96	111	58	**184**
Uganda	135	123	125	112	120	106	93	95	70	**114**	118	128	149	157	97	95	82	82	56	**121**
Tanzania	117	122	121	124	105	92	83	80	70	**108**	-	129	164	128	-	-	75	67	55	**111**
Rwanda	324	227	225	215	194	176	139	158	-	**237**	387	240	232	230	204	169	157	164	62	**249**
Burundi	164	164	172	145	-	-	119	112	-	**155**	224	206	203	200	-	-	116	146	-	**198**
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-	-	102	-	-	-	-	**102**
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	152	-	-	73	76	74	-	**89**
	202	**186**	**176**	**163**	**146**	**123**	**100**	**107**	**70**	**174**	**188**	**184**	**190**	**193**	**122**	**107**	**97**	**103**	**57**	**178**

Sale Number	Previous Sale's Prices per Grade										Corresponding Prices per Grade for Previous Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Sale 23/21	208	191	188	172	155	125	98	112	**71**	**182**	185	186	187	186	132	112	98	100	**56**	178
Sale 22/21	210	198	193	172	157	123	104	114	71	**187**	188	191	185	183	129	120	94	106	55	**182**
Sale 21/21	216	198	196	176	164	125	104	112	**72**	**189**	192	198	183	180	152	122	106	107	**54**	186
Sale 20/21	201	198	191	171	144	119	99	102	76	**184**	194	207	186	186	159	122	99	108	57	**188**
Sale 19/21	200	194	189	172	158	121	96	104	**71**	**182**	213	210	191	187	161	130	104	101	**55**	192
Sale 18/21	207	198	189	170	166	117	96	100	72	**183**	210	211	195	193	159	139	104	107	56	**194**

Average Auction Prices and Quantities by Country

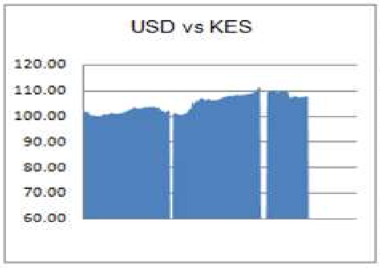
Country	Previous Sale Sale 23/21 Kgs	USC	Year To Date 2021 Kgs	USC	Last Year Sale 23/20 Kgs	USC	Year To Date 2020 Kgs	USC	Variance Year To Date Kgs	USC
Kenya	8,831,163	188	209,045,508	196	8,342,114	185	208,116,729	208	928,779	-12
Uganda	1,368,722	119	32,195,012	120	1,428,271	119	30,409,142	116	1,785,870	4
Tanzania	138,856	104	2,253,957	100	156,664	130	3,959,191	115	-1,705,234	-15
Rwanda	485,876	246	11,919,769	261	374,190	243	11,436,015	292	483,754	-31
Burundi	134,456	178	3,274,386	203	144,394	183	3,832,299	228	-557,913	-25
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	-	-	-	-	761	95	166,709	66	-166,709	-66
Madagascar	-	-	98,943	101	-	-	-	-	98,943	101
Zimbabwe	-	-	-	-	-	-	-	-	0	0
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	-	-	108,333	141	2,955	74	340,261	135	-231,928	6
Total	**10,959,073**	**181**	**258,895,908**	**189**	**10,449,349**	**177**	**258,260,346**	**199**	**635,562**	**-10**

Mombasa Weekly Average Auction Quantities and Prices 2016—2021



	Jan Kgs	Jan USC	Feb Kgs	Feb USC	Mar Kgs	Mar USC	Apr Kgs	Apr USC	May Kgs	May USC	Jun Kgs	Jun USC	Jul Kgs	Jul USC	Aug Kgs	Aug USC	Sep Kgs	Sep USC	Oct Kgs	Oct USC	Nov Kgs	Nov USC	Dec Kgs	Dec USC	Total Kgs	Total USC
2021	40.8	194	49.9	195	55.7	192	44.7	183	45.4	188	22.4	184													258.8	189
2020	44.4	217	47.4	203	56.5	192	46.9	205	42.5	189	53.0	181	42.3	176	34.6	192	39.1	194	33.3	192	36.1	190	40.6	187	516.8	193
2019	52.2	209	44.1	203	37.8	202	47.9	206	25.6	218	30.7	190	44.0	179	31.3	192	30.6	208	42.5	222	37.0	219	30.2	210	454.0	204
2018	50.7	278	35.0	282	30.3	265	40.6	252	39.9	246	38.0	239	44.9	233	33.6	223	32.9	223	42.9	225	39.5	219	30.1	213	458.4	243
2017	41.7	284	26.5	286	25.6	273	29.2	272	39.9	275	31.5	289	32.4	283	27.8	275	32.9	286	41.9	291	36.3	283	31.9	266	397.6	281
2016	38.4	256	37.4	238	41.8	224	36.1	204	45.4	212	35.3	227	29.9	231	32.8	219	24.5	222	25.2	222	37.2	250	24.0	251	407.9	229

Exchange Rates (2019-2021)



KES: USD	107.95	0.16	0.15%
KES:STG	152.69	0.56	0.37%
KES:EUR	131.44	0.79	0.60%
USD:STG	1.41	0.00	0.00%

During the week the Kenya Shilling traded between KES 107.80-107.95 and reached 107.95 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 107.00 - 108.00 in the coming week.

(*These figures are given as a guide and readers are advised not to use them as a basis for business transactions*)

Auction Quantities

Country Offerings	This Week Sale 24/21 Packages	Kgs	Year To Date 2021 Packages	Kgs	Year To Date 2020 Packages	Kgs	Variance Year To Date Packages	Kgs
Kenya	135,574	9,444,202	3,265,563	221,080,916	3,275,061	221,413,391	-9,498	-332,475
Uganda	26,020	1,518,581	590,290	34,187,721	552,406	31,824,779	37,884	2,362,942
Tanzania	2,840	141,217	48,659	2,470,298	79,209	4,268,928	-30,550	-1,798,630
Rwanda	6,940	479,533	178,780	12,231,742	177,659	12,175,049	1,121	56,693
Burundi	1,760	110,524	53,360	3,320,494	61,800	3,933,810	-8,440	-613,316
Zambia	960	56,740	960	56,740	0	0	960	56,740
Malawi	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	3,443	172,345	-3,443	-172,345
Madagascar	0	0	2,020	99,835	0	0	2,020	99,835
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	0	0	1,500	83,233	7,160	368,617	-5,660	-285,384
Total	**174,094**	**11,750,797**	**4,141,132**	**273,530,979**	**4,156,738**	**274,156,919**	**-15,606**	**-625,940**

Sellers' Main Grade Quantities (in Packages)

Origin	BP 1			PF 1			PD			D 1			Total		
	S 24	S 25	S 26	S 24	S 25	S 26	S 24	S 25	S 26	S 24	S 25	S 26	S 24	S 25	S 26
KTDA	17280	19520	17280	55714	55720	55714	20880	22600	20880	9080	8960	9080	102954	106800	102954
Unilever Tea	560	520	560	560	600	560	440	560	440	240	280	240	1800	1960	1800
James Finlay	40	40	40	80	40	80	160	240	160	0	0	0	280	320	280
Eastern Produce	120	320	120	340	360	340	560	620	560	240	240	240	1260	1540	1260
Others (K)	40	40	40	120	80	120	120	160	120	40	80	40	320	360	320
Uganda	120	40	120	280	120	280	240	360	240	40	40	40	680	560	680
Tanzania	620	740	620	1360	1420	1360	460	500	460	260	360	260	2700	3020	2700
Rwanda	4120	4880	4120	5560	5480	5560	2160	2360	2160	1160	1140	1160	13000	13860	13000
Burundi	1560	1480	1560	2040	1960	2040	680	600	680	360	440	360	4640	4480	4640
DR Congo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	80	80	80	0	0	0	0	0	0	20	20	20	100	100	100
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	240	0	0	0	0	0	240	0
Total	24540	27660	24540	66054	65780	66054	25700	28240	25700	11440	11560	11440	127734	133240	127734

Buyer Purchases of Teas Offered by Grade (in Packages)

	BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1	GLOBAL TEA & COMMODITIES KENYA LTD.	9.46	17,600	2,080	8,640	4,440	1,760			620	60	
2	CARGILL KENYA LTD	9.31	17,320	2,800	9,400	5,080	40					
3	CHAI TRADING COMPANY LTD	9.16	17,040	780	12,500	1,800	1,340	20	80	400	120	
4	LAB INTERNATIONAL KENYA LTD	8.35	15,540		2,280	10,340	2,660		220	40		
5	JAMES FINLAY MOMBASA LIMITED	5.43	10,100	640	2,760	6,060	240		140	60	200	
6	SSOE (KENYA) LIMITED	4.46	8,300	2,120	4,480	460	540	340	80	180	100	
7	VAN REES KENYA LIMITED	3.94	7,340	200	3,480	1,280	720		260	160	1,240	
8	COFFTEA AGENCIES LTD	3.88	7,220	3,200	1,800	320					1,660	240
9	DEVCHAND KESHAVJI (K) LTD	3.78	7,040		6,920	120						
10	MOMBASA COFFEE LTD	2.69	5,000	160		2,600	1,840	400				
11	M.J. CLARKE LTD	2.64	4,920	40	720	2,460	160		120	40	1,380	
12	GOLD CROWN FOODS (EPZ) LTD	2.05	3,820	100	120		160	260	600	560	460	1,560
13	SHAKAB EXPORT & IMPORT CO. LTD	2.05	3,820		3,460	240		60		60		
14	EMPIRE KENYA (EPZ) LTD	1.74	3,240	440	1,100	480	160	400	420		240	
15	IMPERIAL TEAS (EPZ) LTD	1.54	2,860	800	800	260	240	120	80	60	460	40
16	ABBAS TRADERS LTD	1.52	2,820	200	860	1,120	140	160		300	20	20
17	STANSAND (A) LTD	1.48	2,760		1,520	80			740		420	
18	TUSHA TEA LTD	1.29	2,400	720	600	680	80			200	120	
19	INDO-AFRICAN TEA CO. (K) LTD.	1.20	2,240	1,480	760							
20	CHAMU SUPPLIES LIMITED	1.02	1,900	120	520	440	240		220	160	200	
21	SUMMER LINER CO. LTD	0.78	1,460	160				420	40	20	580	240
22	AL EMIR LIMITED	0.74	1,380	40	800	100	380			20	40	
23	RANFER TEAS KENYA LTD	0.68	1,260	320	200	80	300			240	120	
24	ALIBHAI RAMJI (MSA) LTD	0.59	1,100	40	940	80	40					
25	SARDIA INTERNATIONAL CO. LTD	0.57	1,060			20				200	40	800
26	PWANI HAULIERS	0.48	900						60		340	500
27	DRINCO INTERNATIONAL LIMITED	0.43	800	80	720							
28	MCLEOD RUSSEL AFRICA LIMITED	0.42	780	440	240		40			60		
29	GOKAL TRADING KENYA LTD	0.39	720	480	200	40						
30	LINDOP & COMPANY (KENYA) LTD	0.39	720		260	160	20		40	160	80	
31	MAYMUN ENTERPRISES	0.39	720								200	520
32	AFRIBRIDGE TRADE EXPORTERS LTD	0.29	540		440						100	
33	KIRINDO TRADERS LIMITED	0.29	540	180				60		40	60	200
34	AIMCO ENTERPRISES LTD	0.28	520									520
35	DELSTA TEA LIMITED	0.28	520	520								
36	TROPICAL CROPS & COMMODITIES	0.26	480	20					20	60	260	120
37	GREEN LEAF TRADING CO. LTD	0.25	460								240	220
38	PESHWOOD ENTERPRISES LTD	0.21	400		400							
39	TEAVANA TEA STORE LTD	0.11	200									200
40	AFRO TEAS LTD	0.10	179	40							59	80
41	TRANS-ATLANTIC TRADING Co. LTD	0.09	160		40		40	40		20	20	
42	AL KHALIFA ENTERPRISES LTD	0.08	140									140
43	JALEEL TRADING COMPANY	0.06	120							20		100
44	RIOTANA TRADING LIMITED	0.06	120	80				20	20			
45	TANZIIL TRADING LIMITED	0.04	80								20	60
46	LUTEX LIMITED	0.03	60	40				20				
47	GREAT WHITE PACKERS LTD	0.02	40								40	
	Total Sold	85.30	158,739	18,320	66,960	38,740	11,140	2,320	3,140	3,680	8,879	5,560
	Withdrawn	-	-	-	-	-	-	-	-	-	-	-
	Unsold	14.70	26,754	6,400	8,094	6,000	2,880	400	620	300	1,680	380
	% Unsold			26	11	13	21	15	16	8	16	6
	Grand Total	**100.00**	**185,493**	**24,720**	**75,054**	**44,740**	**14,020**	**2,720**	**3,760**	**3,980**	**10,559**	**5,940**

Sale 23/21	84.05%	160,727	20,980	65,631	39,616	11,440	2,200	3,320	3,240	8,720	5,580
Sale 22/21	86.64%	168,759	24,540	67,480	39,440	14,780	2,500	3,399	2,980	8,340	5,300
Sale 21/21	89.49%	173,300	24,120	72,360	40,760	13,740	2,340	3,140	3,280	8,240	5,320
Sale 20/21	90.00%	166,920	23,300	65,360	41,920	12,720	2,520	3,280	2,900	9,140	5,780
Sale 19/21	83.32%	156,180	22,940	59,800	38,980	12,860	1,640	3,680	3,320	6,840	6,120
Sale 18/21	83.38%	157,019	19,700	59,641	42,220	11,660	1,880	3,860	2,960	9,160	5,938

Other Tea Auction Centres

Auction Offerings				
	Week 23	Week 24	Week 25	Week 26
Centre	08-Jun	15-Jun	22-Jun	29-Jun
Mombasa	190,484	185,454	198,013	205,776
Limbe	8,800	9,320	8,660	-
Colombo	7.7m/kgs	7.5m/kgs	7.3m/kgs	0
Jakarta	5,280	7,540	7,400	-
Calcutta	55,463.00	58,416	46610	-
Guwahati	83,771	-	-	-
Chittagong	31,399	36,955	38,484	-
Total	**288,335**	**202,314**	**214,073**	**205,776**

Jakarta: at Sale 23 held on the 9th June, 2021. A smaller auction with offerings of 5,460 packages including 1,160 psacks ctc teas. There was good general demand at steady levels. More teas were sold at the e auction than in the previous weeks. Apart from Unilever, good support was in evidence from most of the regular buyers including those from the UK, the USA, Russia, Malaysia and Afghanistan. Demand for the local business was limited.

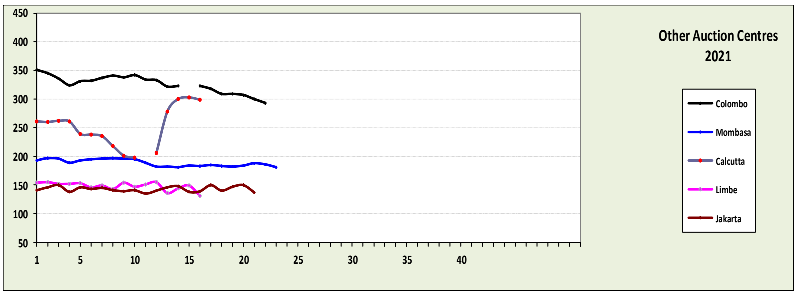
Colombo: at Sale 22 held on 8th and 9th June, 2021, The 1.1Mkg of Ex Estate teas on offer met with lower demand. Select best Western High Grown BOPs declined Rs.20/- to Rs.30/-, the below best and plainer varieties were substantially lower with a number of invoices remaining unsold. Select best Western High Grown BOPFs gained selectively following special inquiry, however the others were irregular and mostly easier, the below best and plainer varieties were easier by Rs.10/- to Rs.20/-. Nuwara Eliya BOPs continued to sell well although at slightly lower levels, the BOPFs eased from last week's levels. Udapussellawa BOPs were easier with most invoices remaining unsold, the BOPFs too were irregularly dearer at times, whilst the others were barely steady. Uva BOPs too were easier by Rs.20/- to Rs.40/-, the BOPFs too eased from last week's levels. Low Grown CTC BP1s were Rs.20/- to Rs.30/- easier, the High and Medium sorts too were lower with a number of invoices remaining unsold. Low Grown PF1s were easier by Rs.10/- to Rs.20/- , the High and Medium sorts too were mostly easier. The 3.3Mkg of Low Grown teas which were on offer met with fair demand. Select best and best OP1s were lower to last. Well-made BOP1s were firm, others met with good demand. Select best and best OP/OPAs were lower following quality. Well-made bold Pekoes were dearer. Shotty Pekoe1s attracted better interest, others appreciated a few rupees. In the Small Leaf segment, select best BOP.SP / BOPF.SP and BOPFs met with fair demand. Select best and best BOPs were firm, others were lower. Well-made FBOPs were firm, others declined sharply. Select best FBOPF1s were firm, others were lower. FBOPFs attracted reasonable interest. All Premium Flowery teas met with fair demand. Turkey, Russia, Iran and the C.I.S. countries lent fair support. Libya and Iraq were selective.

Chittagong: at Sale 05 held on 7th June, 2021. CTC LEAF: 24,550 packages of Current Season & 470 packages of Old Season teas on offer met with quite a fair demand. BROKENS: A small weight of well made clean liquoring Brokens sold well mostly at about steady rates. A few improved Invoices were well competed for and were dearer. Medium types saw fair interest but were easier than last by Tk.2/- to Tk.3/-. Plain types saw some demand at lower rates whilst BLF teas were in less demand and there were more withdrawals. FANNINGS: Select few improved Invoices were well competed for and were firm to dearer. Mediums met with fair interest but were easier. Plain types were much easier than last. There were more withdrawals. BLF teas followed a similar trend. CTC DUST: 6,384 packages of Current Season & 60 packages of Old Season teas on offer met with a good demand. Best and good liquoring Dusts were in good demand and sold well at around last levels except for CDs which were easier by Tk.10/- to Tk. 15/- following quality. Mediums met with a fair interest and were a little easier. Plain and BLF met with only a fair demand at lower rates and there were several withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers. COMMENTS: There were only a few improved Invoices in this week's sale which witnessed a fairly strong competition from all sections of the market and this resulted in higher prices. However, the bulk of the teas which were of plain descriptions met with only a fair demand and there were generally more withdrawals. Blenders were again the mainstay of the market with a little interest from the Loose tea buyers. Dusts sold well.

Cochin: at Sale 22 held on 2nd June, 2021. **CTC Leaf**: Fair demand. Brokens sold at barely steady levels whilst fannings sold at irregular levels and easier. **Buying pattern:** Good demand from Internal and Upcountry buyers. Export buyers active. **ORTHODOX Leaf:** Good demand. Well made high grown whole leaf and brokens met with good enquiry as prices appreciated by 4-6c and sometimes more. Medium whole leaf and bolder brokens sold at steady levels. Fannings irregular. **Buying pattern:** CIS/ Middle East exporters active. Upcountry buyers lent support on whole leaf grades. **Dust**: Fair demand. Popular varieties and good liquoring finer grades sold substantially lower to last and shed 3-4c and more with some withdrawals. Plainer sorts shared in the downward trend of the market and eased by 1-3c and sometimes more. **Buying pattern**: Major blender AVT and Indcoserve active .KSCSC selective. Best mediums fetched fair support from regional packeters. Domestic buyers less active in their purchases. Exporters selective.

Calcutta: Sale 23 held on 11th and 12th June, 2021. **CTC Leaf:** There was good demand. Select best Assams were around last levels. Most other Assams & Dooars met with an easier market. Dust: There was good demand. Assams were irregularly easier. M/s Hindustan Unilever operated more on medium Assams in the leaf market and showed interest on brighter Assams in the dust market. M/s Tata Consumer Products was active on a cross-section of the offerings. Western India segments operated on brighter liquoring Assams. Regional packers operated on some medium descriptions. There was only limited interest from export accounts. Local buyers were active on the Dooars. **ORTHODOX:** There was good demand. The market was firm to at times dearer. Exporters continued active.

Guwahati: at Sale 22 held on 5th June, 2021 with 78,819 packages of tea on offer. **Market: CTC** There was improved demand for the good and better medium Assams and better BLF at firm to dearer rates. Demand was fair for the remainder teas on offer. Medium Assams were around last, Cachars and BLF were steady to dearer following quality. **Buying Pattern:** TCPL was active. HUL lent good support on better liquoring Assams. Buyers for Western and other internal segments were active. There was limited export enquiry on bolder brokens. **Market: DUST** There was good demand for good and better Assams at form to dearer rates. Medium Assams, cachars, BLF witnessed fair demand at around last levels. **Buying Pattern:** There was improved intake by TCPL. HUL was more selective. Limited export enquiry in PD.



News Articles of Interest

Wednesday, 16 June, 2021

India's Covid outbreak hits tea industry that supplies world's cuppas

Production is expected to be hit by 20-25 per cent, with drought-like conditions adding to the problems for this year's crop

A devastating Covid-19 outbreak coupled with changing climatic conditions has torn through India's tea industry, with exports of our beloved brews expected to take a 25 per cent hit. In 2019, India produced around 1.34 million tonnes of tea, second only to China, and exported £587m-worth of a wide variety of tea including green tea, organic tea and high-quality speciality blends from Darjeeling and Assam. Around 3.5 million people in India work in tea gardens, mostly in Assam, West Bengal, Tamilnadu and Karnataka, as well as other states on a smaller scale. Assam tops the list, producing around half of India's tea at 725,000 tonnes in 2019, with 18 per cent of its population employed in the 800 tea estates across the state. While India's second wave of coronavirus started to decline late last month in most of the country, there was no respite in Assam's tea gardens, which recorded a 300 per cent spike in cases in just 10 days to 28 May. Around 6,146 tea garden workers tested positive and 43 died during this period, with the virus sweeping through around 403 of the 800 gardens in Assam. "There were not many infections among the workers during the first wave last year but the second wave has taken a toll on the lives and health of the workers," Bidyananda Barkakoty, adviser at the North Eastern Tea Association (NETA), told i. Production is expected to be hit by 20-25 per cent, with drought-like conditions adding to the problems for this year's crop. "It has been an unusual year for the Assam tea industry," added Mr Barkakoty, noting that the average rainfall has been down by 45 per cent. The "first flush" (harvesting season) saw a deficit of 60,000 tonnes, he said. A devastating wave of Covid-19 has torn through India's tea industry . Those within the industry claim that the situation may be improving, with cases trending downwards in recent days and the positivity rate (percentage of tests that are positive) falling from eight per cent to five per cent. "The production is certainly hit but it would be too early to predict anything about exports," Ranjan Paul, secretary of Tea Association of India, told i. But unions are sceptical of this claim, saying there is very little testing. They believe workers may be concealing sickness so they do not lose their meagre wages, with Assam now in the middle of its "second flush", when premium tea for export is harvested. "We cannot say that cases are really coming down because there are hardly any testing," said Abhijit Mazumdar, a senior tea garden union leader. "The workers who earn paltry wages often hide their symptoms in the fear of job loss. He said workers often live in single rooms with their families, making isolation almost impossible. "The larger tea gardens have ambulances and other health facilities like Covid care centres, but what about the smaller ones located in remote areas?" he asked. "The vaccination process has also been very slow as tea garden managers are often reluctant to give workers leave as it would be a loss for them. Tea gardens are also located far away from main cities, which makes vaccinations challenging." Assam's government says that only 46,874 of its 1 million tea pickers have had a first dose of the coronavirus vaccine and just 3,604 were fully vaccinated as of 31 May. The tea workers receive paltry wages ranging between 183 and 205 rupees (less than £2) per day, leaving them with few alternatives except to keep working and risk their lives. "We (India) have suffered substantially in the pandemic hit-2020 and faced major loss in the international market," said Sumon Majumder, general manager (marketing and exports) at Kolkata based HMP Group. "The loss by India was a gain for smaller countries like Kenya that captured a substantial market because of its low cost of production. "Moreover, international buyers like UK and other countries are not placing many orders because they are also having cash crunch due to the lockdown last year." He said unfavourable climatic conditions were also making things difficult for Indian tea, leading to declining production and quality. "The Indian government must come forward and provide traders relief by defraying taxes, levies, etc," he added. "Indian sellers should also look at countries that are still untapped and can be potential markets." The upheaval could mean a huge change for India's tea industry, as well as the cuppa we drink each day in Britain. Source: https://inews.co.uk/news/world/indias-covid-outbreak-hits-tea-industry-supplies-worlds-cuppas-1046755

Friday, 11 June, 2021

Kenya Tea Industry Performance Highlights For April 2021 Production

Tea production for the month of April 2021 dipped to 44.29 Million Kgs compared to 48.69 Million Kgs recorded during the month of March and 49.65 Million Kgs for the corresponding month of 2020. Lower production was attributed to depressed rainfall over most parts of the country, which was below the respective long-term mean rainfall amounts for the month. Compared to March last year, the rainfall recorded in several parts of the country and in tea growing regions was occasional and unevenly distributed. Notably, the effect of lower and poorly distributed rainfall conditions was more pronounced in the tea growing areas of the West East of Rift especially in Kericho and Bomet. Within Kericho, there was reduced precipitation from an average of between 80-95 mm daily during the first half of the month to 33-48 mm for the rest of the month. Output in Kericho was also affected by incidences of hailstorms experienced in several tea Estates. In Bomet, rainfall waned from 84 mm daily during the first week to 16 mm by the end of the month. Other tea growing areas within the Region such as Nyamira/Kisii and Nandi experienced lower but steady precipitation. As a result, production within the West of Rift was significantly lower by 4.26 Million Kgs from 30.01 Million Kgs recorded during the same month of 2020 to 25.75 Million Kgs. Within the East of Rift, tea growing areas of Muranga/Nyeri/Kirinyaga experienced lower but steady rainfall throughout the month. However, the rest of the tea growing areas within the Region experienced moderate precipitation averaging up to 73 mm daily for Kiambu and 98 mm for Embu/Meru. Consequently, the drop in production within East of Rift, was slightly lower at 1.09 Million Kgs from 19.63 Million Kgs recorded in April 2020 to 18.54 Million Kgs. Notably, due to wide-coverage of the Smallholder sub-sector in tea growing regions that were affected by adverse weather conditions in the West and East of Rift, respectively, the sub-sector's production significantly dropped by 5.49 Million Kgs to 25.51 Million Kgs from 31 Million Kgs recorded during the corresponding month of 2020. However, the Plantation sub-sector recorded marginal increase in production of less than 1% from 18.65 Million Kgs to 18.78 Million Kgs. Cumulative production for the four months of the year was also significantly lower by 22.93 Million Kgs to stand at 185.28 Million Kgs against 208.22 Million Kgs recorded during the corresponding period of 2020. Notably, since the weather conditions expected this year may be slightly different from that of last year, lower production trend to-date is likely to continue throughout the rest of the year. Source: Tea Directorate Kenya

Regional Weather Conditions and World Crop

Kenya: Murang'a: was dry with only 1mm rainfall recorded in 1 wet day. The highest and lowest temperatures were 28˚c & 9˚c respectively. Crop intake averaged 81 tonnes/day on a six day plucking cycle.

Nyeri: there was no rainfall activity recorded throughout the week. The highest and lowest temperatures were 22˚c & 12˚c respectively. Crop intake averaged 49 tonnes/day on a six day plucking cycle.

Meru: was mostly warm and sunny with no rainfall activity recorded throughout the week. The highest and lowest temperatures were 27˚c & 15˚c respectively. Crop intake averaged 48 tonnes/day on a six day plucking cycle.

Sotik: sunny mornings and showers in the afternoon with two days registering rainfall of 16.6mm. The highest and lowest temperatures were 25˚c & 11˚c respectively. Factory utilization remained as last week's levels.

Kericho: the week had sunny intervals with reduced showers. An average of 31.3mm rainfall was recorded. Average temperatures were highs of 23° Celsius and lows of 9° Celsius. Crop volumes went up by 3% compared to previous week's levels. Crop on offer may maintain the current levels.

Uganda: there was further reduction of rainfall activity in all tea growing areas with the exception of Kibale. Fort Portal received 5mm (18mm), Hoima 8mm (18mm), Bushenyi for the second consecutive week No rainfall activity and Kibale 3mm (No rainfall activity). Average temperatures were highs of 31° Celsius and lows of 15° Celsius. Crop intake increased.

Weather forecast for 15th to 21st June 2021:

Moderate rainfall is expected mainly over the Highlands West of the Rift Valley, the Lake Victoria Basin, the Central and South Rift Valley and along the Coastal strip. Isolated storms are also expected over these areas. The rainfall is likely to occasionally spill over to a few places over the highlands East of the Rift Valley (including Nairobi County). The Northeast, Northwest and the South Eastern Lowlands are expected to be dry.

The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.

Occasional cool and cloudy conditions (accompanied by light rains) are expected over the Highlands East of the Rift Valley (including Nairobi County) and some parts of the South-eastern Lowlands and the Highlands West of the Rift Valley.

Strong southerly to south-easterly winds with speeds exceeding 25 knots (12.9 m/s) are expected over some parts of the Coast, the South-eastern Lowlands, the Northwest and the Northeast regions.

Weather review for 7th to 13th June 2021:

Several parts of the country were generally dry. However, light to moderate rainfall was recorded over a few areas in the Lake Victoria Basin, Highlands West of the Rift Valley, Coastal Strip and the Highlands East of the Rift Valley.

Day-time (maximum) temperatures increased over most parts of the country while night-time (minimum) temperatures increased over some stations and decreased over others.

Performance of the March-April-May 2021 Rainfall Season

The March to May 2021 seasonal rainfall has ceased over several parts of the country except over the Lake Victoria Basin, the Highlands West of the Rift Valley, the Central and South Rift Valley and the Coastal strip as had been predicted. The distribution, both in time and space, has been generally poor over most parts of the country. The month of March saw depressed rainfall over the whole country. In April and May 2021, several parts of the country received near to below average rainfall. An assessment of the rainfall recorded from 1st March to 25th May 2021 indicates that the rainfall performance was near average to below average over most parts of the country. Only three stations (Eldoret, Lodwar and Meru) recorded rainfall that was above their MAM LTM. The most enhanced rainfall of 143.5% was recorded at Eldoret station. This was followed by Lodwar at 131.7% and Meru at 131.3%. Lamu Meteorological Station in the coastal strip recorded the lowest amount of 36.8mm (7.6% of MAM LTM). As of 25th May, Kisii Meteorological Station recorded the highest seasonal rainfall total of 641.2mm

The Outlook for June-July-August 2021 Rainfall Season.

The outlook for the June-July-August (JJA) 2021 rainfall season indicates that the Highlands West of the Rift Valley, Lake Victoria Basin Region, Central and Southern Rift Valley as well as the North western region are likely to receive slightly above-average rainfall. The Coastal strip is likely to receive below-average rainfall. The rest of the country is expected to remain generally dry. Most areas in the Central Highlands and Nairobi area are expected to experience cool/cold and cloudy conditions with occasional rain or drizzle. The temperatures are likely to be slightly warmer than average for the season.

Crop production Kenya: Crop production increased due to more plucking days in comparison to the previous week (1st June was an holiday). The cold season is impacting on the EoR where crop volumes are declining with most factories registering about 80% of their May intakes. Whilst in WoR there is a substantial decline in rainfall activity and the onset of the cold season will result in a decline in crop production in the coming weeks. **Uganda**: Crop volumes increased. The depressed rainfall activity will start having an impact in two weeks time. **Malawi:** Crop intakes continues on a downward trend.

World Production from Main Producing Countries over the Past Twelve Months	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+ / - Variance	Production over calendar years 2020	2019
Bangladesh	0.3	1.2	1.7	3.9	8.7	11.7	12.2	11.3	12.1	13.4	10.5	7.0	5.9	2.1	90.7	94.6
North India	-	2.2	46.9	51.4	75.6	116.5	140.7	142.9	163.8	155.6	127.6	53.4	100.5	43.2	1,033.4	1,170.6
South India	16.1	15.3	19.6	22.0	20.8	22.0	20.3	16.8	24.1	20.2	21.4	18.1	73.0	17.3	219.4	218.7
Sri Lanka	23.1	22.3	28.4	29.6	28.4	26.8	26.3	22.4	21.9	23.4	24.8	28.5	103.4	30.0	275.9	298.1
Kenya	48.9	43.3	48.7	44.3	47.0	46.4	36.6	38.5	43.4	48.3	47.7	54.4	185.2	(17.7)	570.6	459.0
Uganda	6.1	4.5	2.9	3.9	2.5	6.5	5.5	4.5	6.0	7.6	6.6	6.7	19.8	(12.3)	28.3	59.7
Tanzania	3.8	2.8	3.4	3.3	2.5	1.7	1.2	0.8	1.7	2.7	2.5	2.2	28.6	0.0	28.6	33.9
Rwanda	3.2	3.0	3.4	3.3	2.9	2.8	2.1	1.6	1.7	2.5	3.3	3.5	12.9	0.1	33.2	32.2
Malawi	7.0	7.2	8.0	6.4	0.0	1.4	1.1	1.3	2.8	2.1	1.4	5.3	28.6	2.5	45.2	48.3
Total	98.6	93.3	156.7	160.9	185.9	229.3	240.5	235.6	237.5	4.6	245.8	179.1	509.5	65.2	2,325.3	2,415.1
Variance	(6.8)	(2.7)	30.8	36.7	(2.8)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	55.2			

*Monthly figures in **"BLACK"** are for 2021 whilst figures in **"BLUE"** are for 2020*

Mombasa Auction—Weekly Sale Average Prices (All teas) 2021

Sale Nos.	Sale Date	Kilos sold Weekly	Kilos Sold monthly	Year : 2021 Av.Price US$ weekly	Year : 2021 Av. Price US$ monthly	Year : 2020 Av. Price US$ monthly	Year : 2019 Av. Price US$ monthly
1	05-Jan-21	9,791,304		1.93			
2	12-Jan-21	10,195,498		1.97			
3	19-Jan-21	9,094,727		1.96			
4	26-Jan-21	11,713,721		1.89			
			40,795,250		1.94	2.17	2.09
5	02-Feb-21	12,192,341		1.93			
6	09-Feb-21	12,945,087		1.95			
7	16-Feb-21	13,051,731		1.96			
8	23-Feb-21	11,798,728	49,987,885	1.97	1.95	2.03	2.03
9	02-Mar-21	11,205,377		2.06			
10	09-Mar-24	11,015,249		1.95			
11	16-Mar-21	11,259,688		1.89			
12	23-Mar-21	11,064,181		1.88			
13	30-Mar-21	11,146,680	55,691,175	1.82	1.92	1.92	2.02
3 mths Totals:					$1.94 146,474,310 Kgs	$2.03 148,359,082 Kgs	$2.04 134,129,903 Kgs
14	06-Apr-21	11,106,771		1.82			
15	13-Apr-21	11,521,994		1.83			
16	20-Apr-21	11,178,057		1.82			
17	27-Apr-21	10,852,098		1.85			
			44,658,919		1.83	2.05	2.06
18	04-May-21	10,912,164		1.82			
19	11-May-21	11,006,663		1.80			
20	18-May-21	11,474,571		1.84			
21	25-May-21	12,002,714	45,396,112	1.88	1.84	1.89	2.18
22	02-Jun-21	11,407,495		1.86			
23	08-Jun-21	10,959,073		1.81			
24	15-Jun-21						
25	22-Jun-21						
26	29-Jun-21		22,366,568		1.84	1.79	1.90
6 mths Totals:						$1.97 290,761,896 Kgs	$2.04 238,404,735 Kgs
27							
28							
29							
30							
			-			1.76	1.79
31							
32							
33							
34							
35			-			1.92	1.92
36							
37							
38							
39			-			1.94	2.08
9 mths Totals:						$1.94 406,720,334 Kgs	$2.00 344,324,012 Kgs
40							
41							
42							
43			-			1.90	2.22
44							
45							
46							
47							
48			-			1.90	2.19
49							
50							
51							
			-			1.85	2.10
Sale Nos. 1 to 51 Year end Totals :						516,802,891 Kgs $1.93	454,012,998 Kgs $2.04

Summary : Sale Averages by Country

Country :	Year : 2021 Sale Nos: 1 to 21 (5 months) Kilos ' 000	Av. Prc US$	Country :	Year : 2020 Sale Nos: 1 to 21 (5 months) Kilos ' 000	Av. Prc US$
Kenya	191,181	1.97	Kenya	191,686	2.09
Uganda	29,379	1.20	Uganda	27,669	1.16
Tanzania	1,963	0.99	Tanzania	3,718	1.14
Rwanda	10,862	2.62	Rwanda	10,661	2.96
Burundi	2,938	2.05	Burundi	3,565	2.31
Malawi	-		Malawi	-	-
Mozambique	-		Mozambique	145	0.65
D R Congo	-		D R Congo	-	-
Madagascar	98	1.01	Madagascar	-	-
Ethiopia	108	1.41	Ethiopia	317	1.40
Total :	236,529	1.90		237,761	2.01

Year 2019 : 12M	454,013	2.04
Year 2018 : 12M	458,361	2.43
Year 2017 : 12M	397,646	2.81
Year 2016 : 12M	407,989	2.29
Year 2015 : 12M	358,639	2.73
Year 2014 : 12M	390,246	2.03

Compiled by : Tea Brokers East Africa Ltd