



TEA BROKERS EAST AFRICA LIMITED

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Tea Market Report: Sale 22 of 30th - 31st May, 2022

There was improved general demand at irregular levels for the 208,866 packages (13.70m/kgs) on offer with 27.81% remaining unsold.

Leaf Grades (M2)

Offerings: 116,740 packages
 (7.62m/kgs) – 36.05% unsold.

BP1:

Best – Saw increased interest gaining USC10 with selected lines advancing substantially by USC150.

Brighter – Firm to USC6 above previous rates to easier by USC2.

Mediums – KTDA mediums were firm but selected lines gained up to USC11 with plantation mediums USC3 to USC15 above last levels.

Lower Mediums – Strong but irregular interest ranging between firm to USC11 dearer to easier by USC2.

Plainer – Steady to USC12 dearer but a few lines lost up to USC5.

PF1:

Best – Met strong support gaining up to USC13.

Brighter – Saw increased enquiry advancing by USC10 to USC14.

Mediums – KTDA mediums were steady with more but irregular absorption for the plantation mediums at firm to USC13 dearer to easier

Current and Future Fresh Auction Offerings

Country	Sale 22 30 - 31 May 22		Sale 22 31 May & 2Jun'21		Sale 23 6 - 8 Jun'22		Sale 24 13 - 15 Jun'22	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	107,600	10,680	122,220	12,660	117,600	13,180	96,080	9,640
Uganda	15,880	9,800	16,980	8,920	15,680	9,479	18,720	11,620
Tanzania	1,720	1,810	1,680	1,519	880	880	1,640	1,870
Rwanda	5,720	740	7,560	1,160	6,080	740	7,060	980
Burundi	1,400	460	1,640	360	1,320	380	1,400	440
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	45,760	7,296	18,379	1,600	43,680	8,339	46,116	5,543
Total	132,320	23,490	150,080	24,619	141,560	24,659	124,900	24,550
	155,810		174,699		166,219		149,450	

by up to USC10.

Lower Mediums – Well competed for at firm to USC10 dearer with some lines gaining up to USC23.

Plainer – Irregular interest ranging between steady to USC10 dearer to easier by USC6.

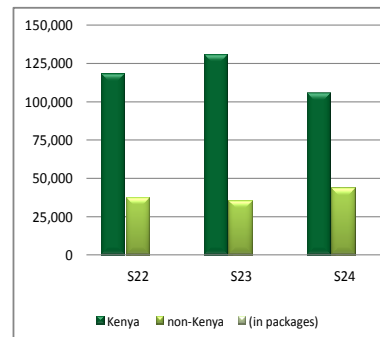
DUST Grades (M1)

Offerings: 61,380 packages
 (4.55m/kgs) – 10.17% unsold.

PDUST:

Best – Irregular interest and ranged between firm to USC3 dearer to easier by USC8.

Brighter – Steady to USC8 above previous rates.



Mediums – KTDA mediums met irregular enquiry and ranged between firm to USC4 dearer but some lines shed up to USC22; plantation mediums were steady with some lines advancing by USC5 while others eased by a similar margin.

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continued

Lower Medium – Saw steady but irregular support varying between firm to USC6 dearer to easier by USC4.

Plainer – Strong enquiry at steady rates with selected better liquoring categories USC3 to USC10 dearer but a few Invoices lost up to USC4.

DUST1:

Best – Generally held value with a few lines USC10 dearer.

Brighter – Met strong interest at steady levels with a few invoices appreciating by up to USC6.

Mediums – KTDA mediums were irregular ranging between firm to USC4 dearer to easier by a similar margin with some lines discounted by up to USC22; plantation mediums saw strong absorption gaining

USC15 to easier by up to USC8.

Lower Medium – Saw irregular enquiry ranging between firm to USC11 dearer to easier by up to USC7.

Plainer – Strong support at steady to USC8 dearer to easier by a similar margin.

Secondary Grades (S1)

Offerings: 30,746 packages (1.53m/kgs) – 31.73% unsold

In the Secondary Catalogues, **BPs** were firm while best gained with **PFs** dearer. Clean well sorted colour **Fannings** tended easier while best were steady with **similar DUSTs** appreciating. **Other Fannings** shed value with **DUSTs** firm. **BMFs** were readily absorbed.

Market

Egyptian Packers showed strong activity with more support from **Pakistan Packers**. **Afghanistan** and **Bazaar** lent increased and strong participation with **Yemen, other Middle Eastern countries, Kazakhstan** and **other CIS states** active. **UK** and **Sudan** showed selective enquiry. **Russia** were quiet with **Iran** subdued. **Local Packers** maintained participation on account of price while **Somalia** were active at the lower end of the market.

Mombasa Auction Hammer Market Analysis—Sale No 22/2022

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	87%	2.77	3.95	2.63	5.22	2.65	3.18	2.74	2.94	2.77	3.18
2 Below Best	84%	2.59	3.02	2.38	3.54	2.59	3.04	2.6	2.96	2.48	2.96
3 Good	52%	2.26	2.71	2	2.66	2.25	2.72	2.29	2.82	2.3	2.65
4 Best Medium	93%	1.99	2.37	1.6	2.22	1.89	2.45	2.04	2.6	2.06	2.56
5 Medium	79%	1.63	2.15	1.44	2.12	1.58	2.21	1.5	2.19	1.74	2.18
6 Lower Medium	89%	0.81	1.77	0.81	1.42	1.2	1.69	1.35	1.86	1.46	1.8
7 Plain	68%	0.98	1.48	0.86	1.32	0.94	1.68	1.04	1.61	1	1.66
Totals	72%	0.81	3.95	0.81	5.22	0.94	3.18	1.04	2.96	1	3.18

Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	11%	142,636	3.06	454,536	2.9	245,964	2.84	119,743	2.9	962,879	2.91
2 Below Best	30%	422,335	2.64	1,197,482	2.71	780,565	2.72	249,359	2.71	2,649,741	2.7
3 Good	27%	241,716	2.51	1,073,975	2.49	860,473	2.59	204,115	2.48	2,380,279	2.53
4 Best Medium	10%	92,280	2.02	318,500	2.18	393,080	2.27	41,720	2.24	845,580	2.21
5 Medium	12%	126,715	1.74	368,101	1.92	471,169	1.95	85,632	1.98	1,051,616	1.91
6 Lower Medium	7%	63,310	1.18	191,952	1.48	226,456	1.58	104,976	1.64	586,694	1.51
7 Plain	3%	38,348	1.05	84,800	1.25	102,852	1.35	44,960	1.46	270,960	1.29
Totals	100%	1,127,340	2.38	3,689,346	2.45	3,080,559	2.39	850,505	2.39	8,747,749	2.41

Average Auction Hammer Quantities and Prices by Country

Country of Origin	Main			Secondary			Total			Total for Corresponding Sale for Last Year		
	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC	Pkgs	Kgs	USC
Kenya	103,740	7,290,839	251	7,200	360,675	128	110,940	7,651,515	245	130,780	8,866,303	194
Uganda	14,620	933,650	152	9,340	456,613	98	23,960	1,390,263	134	23,580	1,393,381	123
Tanzania	1,280	77,750	144	1,590	67,012	87	2,870	144,762	118	3,099	155,837	107
Rwanda	6,320	435,908	283	700	47,148	219	7,020	483,056	276	8,100	555,418	248
Burundi	1,440	92,362	232	400	19,204	150	1,840	111,566	217	3,200	199,598	184
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Total	127,400	8,830,509	241	19,230	950,652	116	146,630	9,781,162	229	168,759	11,170,537	187

Sale Number	Previous Sale's Quantities and Prices									Total for Corresponding Sale for Last Year		
	Main			Secondary			Total					
Sale 21/22	123,729	8,579,085	234	18,138	908,222	119	141,867	9,487,306	223	173,300	11,465,952	189
Sale 20/22	108,820	7,571,514	236	16,200	808,408	121	125,020	8,379,923	225	166,920	11,044,918	184
Sale 19/22	110,644	7,669,649	237	19,640	989,442	121	130,284	8,659,091	224	156,180	10,341,254	182
Sale 18/22	114,330	7,939,179	244	17,958	888,161	121	132,288	8,827,340	232	157,019	10,389,432	183
Sale 17/22	135,420	9,344,624	253	20,780	1,032,731	122	156,200	10,377,355	240	156,420	10,291,518	185
Sale 16/22	133,770	9,289,050	252	18,320	916,524	125	152,090	10,205,574	240	161,059	10,593,661	183

Average Auction Hammer Prices by Grade and Country

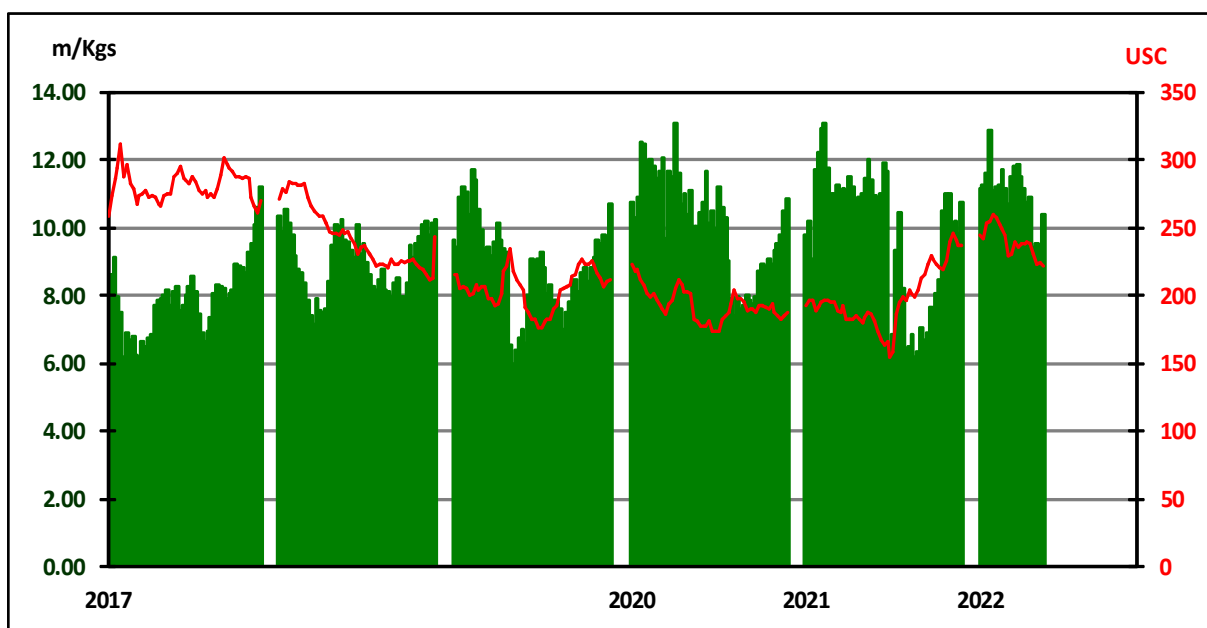
Country of Origin	Current Sale's Prices per Grade										Corresponding Prices per Grade for Last Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Kenya	244	253	249	255	149	164	128	134	87	245	212	201	200	181	137	135	101	123	72	194
Uganda	128	148	157	162	91	119	116	96	81	134	135	130	139	127	131	113	90	94	70	123
Tanzania	94	142	156	153	80	106	85	92	81	118	109	120	130	117	114	92	70	81	72	107
Rwanda	300	274	276	278	231	237	218	184	-	276	303	242	248	213	213	195	149	158	-	248
Burundi	201	235	244	242	-	-	166	148	92	217	183	204	194	183	-	-	115	123	-	184
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Malawi	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D R Congo	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	237	244	238	239	155	137	133	113	83	229	210	198	193	172	167	123	104	114	71	187

Sale Number	Previous Sale's Prices per Grade										Corresponding Prices per Grade for Previous Year									
	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av	BP1	PF1	PD	D1	BP/2	PF/2	D/2	F/1	BMF	Av
Sale 21/22	223	236	233	237	151	138	130	118	85	223	216	198	196	176	164	125	104	112	72	189
Sale 20/22	220	238	236	241	150	143	123	122	85	225	201	198	191	171	144	119	99	102	76	184
Sale 19/22	226	239	239	233	154	138	128	125	84	224	200	194	189	172	158	121	96	104	71	182
Sale 18/22	236	244	245	251	130	147	125	131	86	232	207	198	189	170	166	117	96	100	72	183
Sale 17/22	242	251	259	261	143	145	136	126	87	240	207	201	190	173	170	116	100	101	73	185
Sale 16/22	238	251	256	260	123	152	133	131	86	240	201	201	189	173	167	118	97	104	73	183

Average Auction Prices and Quantities by Country

Country	Previous Sale Sale 21/22		Year To Date 2022		Last Year Sale 21/21		Year To Date 2021		Variance Year To Date	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
Kenya	8,120,121	238	185,777,860	258	9,687,056	194	191,180,803	197	-5,402,943	61
Uganda	1,494,294	132	29,649,278	128	1,458,382	122	29,378,615	120	270,663	8
Tanzania	117,768	126	2,776,240	120	75,853	113	1,962,947	99	813,293	21
Rwanda	528,848	267	10,701,474	286	592,008	264	10,862,025	262	-160,551	24
Burundi	112,480	220	2,839,924	233	189,415	184	2,937,674	205	-97,750	28
Zambia	-	-	-	-	-	-	-	-	0	0
Malawi	-	-	-	-	-	-	-	-	0	0
Mozambique	-	-	-	-	-	-	-	-	0	0
Madagascar	-	-	-	-	-	-	98,943	101	-98,943	-101
Zimbabwe	-	-	-	-	-	-	-	-	0	0
D R Congo	-	-	-	-	-	-	-	-	0	0
Ethiopia	-	-	23,839	148	-	-	108,333	141	-84,494	7
Total	10,373,511	222	231,768,615	240	12,002,714	188	236,529,340	190	-4,760,725	50

Mombasa Weekly Average Auction Quantities and Prices 2017—2022



	Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		Total	
	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC	Kgs	USC
2022	46.8	249	45.2	255	57.0	236	44.3	238	38.5	219															231.7	240
2021	40.8	194	49.9	195	55.7	192	44.7	183	45.4	184	56.2	174	34.4	168	38.4	201	26.2	208	30.3	226	51.1	231	30.8	238	503.8	197
2020	44.4	217	47.4	203	56.5	192	46.9	205	42.5	189	53.0	181	42.3	176	34.6	192	39.1	194	33.3	192	36.1	190	40.6	187	516.8	193
2019	52.2	209	44.1	203	37.8	202	47.9	206	25.6	218	30.7	190	44.0	179	31.3	192	30.6	208	42.5	222	37.0	219	30.2	210	454.0	204
2018	50.7	278	35.0	282	30.3	265	40.6	252	39.9	246	38.0	239	44.9	233	33.6	223	32.9	223	42.9	225	39.5	219	30.1	213	458.4	243
2017	41.7	284	26.5	286	25.6	273	29.2	272	39.9	275	31.5	289	32.4	283	27.8	275	32.9	286	41.9	291	36.3	283	31.9	266	397.6	281

Exchange Rates (2020-2022)



During the week the Kenya Shilling traded between KES 116.70 -116.90 and reached 116.90 at its lowest end week. Expectations are that the Kenya Shilling against US Dollar will trade at the level of 116.50 - 117.00 in the coming week.

(These figures are given as a guide and readers are advised not to use them as a basis for business transactions)

Auction Quantities

Country Offerings	This Week Sale 22/22		Year To Date 2022		Year To Date 2021		Variance Year To Date	
	Packages	Kgs	Packages	Kgs	Packages	Kgs	Packages	Kgs
Kenya	118,280	8,065,999	2,944,828	200,606,633	2,988,529	202,058,639	-43,701	-1,452,006
Uganda	25,680	1,485,917	541,029	31,065,865	538,686	31,175,246	2,343	-109,381
Tanzania	3,530	175,176	55,240	2,965,672	42,999	2,187,237	12,241	778,435
Rwanda	6,460	446,104	162,420	11,204,738	163,900	11,203,362	-1,480	1,376
Burundi	1,860	110,670	51,518	3,135,219	49,920	3,107,258	1,598	27,961
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	1,120	65,848	0	0	1,120	65,848
Mozambique	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	2,020	99,835	-2,020	-99,835
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Ethiopia	0	0	400	22,879	1,500	83,233	-1,100	-60,354
Total	155,810	10,283,866	3,756,555	249,066,854	3,787,554	249,914,810	-30,999	-847,956

Sellers' Main Grade Quantities (in Packages)

Origin	BP 1			PF 1			PD			D 1			Total		
	S 22	S 23	S 24	S 22	S 23	S 24	S 22	S 23	S 24	S 22	S 23	S 24	S 22	S 23	S 24
KTDA	25880	28480	19819	55960	59360	51560	24200	24160	21800	6680	7120	6680	112720	119120	99859
Unilever Tea	560	640	560	800	240	460	520	720	400	120	80	120	2000	1680	1540
James Finlay	460	460	460	660	400	280	560	1240	1720	0	0	0	1680	2100	2460
Eastern Produce	440	400	640	2480	2820	2120	1940	1920	2780	440	600	800	5300	5740	6340
Others (K)	3040	3780	3560	11080	11000	12880	13720	13840	14260	1960	2100	1600	29800	30720	32300
Uganda	2720	2880	3200	6080	6200	5600	6360	5840	6220	2260	2200	2500	17420	17120	17520
Tanzania	690	550	1030	960	1160	1040	680	580	420	420	420	420	2750	2710	2910
Rwanda	2640	2320	2760	2880	3120	3860	1400	1200	1360	600	880	800	7520	7520	8780
Burundi	920	880	1040	840	920	1000	360	400	400	280	280	240	2400	2480	2680
DR Congo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malawi	0	0	0	80	80	80	80	80	80	0	0	0	160	160	160
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	160	160	160	0	0	0	160	160	160
Total	37350	40390	33069	81820	85300	78880	49980	50140	49600	12760	13680	13160	181910	189510	174709

Buyer Purchases of Teas Offered by Grade (in Packages)

BUYER	%	Total	BP1	PF1	PD	D1	BP2	PF2	D2	FNGS	BMF
1 CARGILL KENYA LTD	10.16	21,220	4,480	12,580	3,800	360					
2 GLOBAL TEA & COMMODITIES KENYA LTD.	8.02	16,760	1,960	5,720	6,880	1,520		20	580	80	
3 LAB INTERNATIONAL KENYA LTD	7.22	15,080	1,000	5,320	5,480	3,000	20	120	80	60	
4 CHAI TRADING COMPANY LTD	5.28	11,040	1,160	6,160	2,320	1,000		160		240	
5 SSOE (KENYA) LIMITED	4.84	10,120	1400	3,280	3,840	360		420	540	220	60
6 JAMES FINLAY MOMBASA LIMITED	4.17	8,720	400	1,280	6,380	40		420	60	140	
7 DEVCHAND KESHAVJI (K) LTD	4.06	8,480		8,480							
8 MOMBASA COFFEE LTD	3.56	7,440		120	4,880	2,320	120				
9 VAN REES KENYA LIMITED	3.30	6,900	2,280	2,240	480		100	300		1,500	
10 COFFTEA AGENCIES LTD	2.39	5,000	1,920	640	280			80		1,720	360
11 M.J. CLARKE LTD	2.07	4,320		640	2,880	480				320	
12 CHAMU SUPPLIES LIMITED	1.52	3,180	880	180	980	240	20	380	320	180	
13 MIZAJ AFRICA LTD	1.45	3,040	200	360	2,240	240					
14 ABBAS TRADERS LTD	1.38	2,880	120	600	840	200	260	260	360	240	
15 RANFER TEAS KENYA LTD	1.07	2,240	280	840	240	720			80	80	
16 INDO-AFRICAN TEA CO. (K) LTD.	1.01	2,120	1,240	800	80						
17 SUMMER LINER CO. LTD	0.98	2,040	20				60	120		820	1,020
18 GOLD CROWN FOODS (EPZ) LTD	0.86	1,800	40	40	80		20	40	80	220	1280
19 ALIBHAI RAMJI (MSA) LTD	0.77	1,600	40	1,400		160					
20 CUP OF JOE LTD	0.67	1,400		320	560	120	140	140		120	
21 SHAKAB EXPORT & IMPORT CO. LTD	0.64	1,340		960		80		160	100	40	
22 AFRO TEAS LTD	0.49	1,030							30	180	820
23 AL EMIR LIMITED	0.46	960		840		40		60	20		
24 IMPERIAL TEAS (EPZ) LTD	0.34	700		480	80			80	40	20	
25 STANSAND (A) LTD	0.34	700	80	360				200		60	
26 LULA TRADING COMPANY	0.33	680					60				620
27 TROPICAL CROPS & COMMODITIES	0.30	620	160				20		40	160	240
28 CBMM TRADERS LTD	0.29	600		600							
29 MCLEOD RUSSEL AFRICA LIMITED	0.27	560	160	120	60	80			140		
30 TUSHA TEA LTD	0.26	540	240	120				40		140	
31 SARDIA INTERNATIONAL CO. LTD	0.22	460		400						60	
32 TRANS-ATLANTIC TRADING Co. LTD	0.22	460	200	160			20		80		
33 KIRINDO TRADERS LIMITED	0.18	380	80				120		40	100	40
34 GREEN LEAF TRADING CO. LTD	0.17	360								100	260
35 MAISHA COMMODITIES	0.17	360	40						80	200	40
36 EMPIRE KENYA (EPZ) LTD	0.11	240		240							
37 PWANI HAULIERS	0.11	240								40	200
38 AL KHALIFA ENTERPRISES LTD	0.11	220									220
39 LUTEX LIMITED	0.10	200		80	120						
40 GOLDEN CUP (K) LTD	0.09	180									180
41 CAPITAL TEA TRADERS	0.04	80									80
42 LINDOP & COMPANY (KENYA) LTD	0.04	80		80							
43 JALEEL TRADING COMPANY	0.03	60									60
44 TEAVANA TEA STORE LTD	0.03	60									60
45 GREAT WHITE PACKERS LTD	0.02	40		40							
46 RIOTANA TRADING LIMITED	0.02	40	40								
47 TRUST TEA TRADERS EAST AFRICA LTD	0.02	40	40								
48 WILPALM TEA LIMITED	0.01	20									20
Total Sold	70.15	146,630	18,420	55,480	42,500	10,960	960	3,000	2,670	7,040	5,560
Withdraw n	0.15	320		280	40						
Unsold	29.67	61,994	18,440	24,299	6,960	1,160	380	499	400	9,636	220
% Unsold			50	30	14	10	28	14	13	58	4
Grand Total	100.00	208,944	36,860	80,059	49,500	12,120	1,340	3,499	3,070	16,676	5,780
Sale 21/22	67.99%	141,867	14,480	56,760	41,939	10,550	1,380	3,220	2,660	5,820	5,058
Sale 20/22	65.99%	125,020	12,040	54,280	33,300	9,200	1,340	2,720	2,600	5,480	4,060
Sale 19/22	65.39%	130,284	13,480	52,100	36,184	8,880	1,100	2,860	2,800	8,260	4,620

Other Tea Auction Centres

Colombo: at Sale 20 held on the 24th and 25th May, 2022. The 0.94Mkg of Ex-Estate teas on offer met with lower demand. Select best Western High Grown BOPs were firm to a little easier at times, the below best and plainer varieties declined from last week's levels. Select best Western High Grown BOPFs were substantially lower, the below best and plainer varieties too declined with a number of invoices remaining unsold. Nuwara Eliya BOPs were irregular, the BOPFs were firm. Udupusellawa BOPs were barely steady, however the BOPFs declined following quality. Uva BOPs were firm to irregularly dearer at times, the BOPF declined from last week's levels following quality. Low Grown CTC BP1s declined substantially, the High and Medium sorts too were irregularly lower. The Low Grown PF1s were mostly firm, the High and Medium sorts declined irregularly from last week's levels. The 2.6Mkg of Low Grown teas which were on offer sold at lower levels. In the Leafy segment, OP varieties were lower. OPAs followed a similar trend. Better OP1s were firm, others met with lower demand. In the Semi Leafy segment, BOP1s met with improved demand. Pekoe varieties were lower. Pekoe1s too sold at reduced levels to last. In the Small Leaf segment, well-made FBOPs were firm, others met with lower demand, FBOPF varieties attracted fair interest. Better FBOPF1s were firm, others declined several rupees. BOPF.SP, BOPF and BOP.SP met with reasonable demand whilst BOPs were lower. Premium Flowery teas met with improved demand. Russia, Iran and the C.I.S countries lent fair support whilst Turkey was selective. Libya and Iraq were selective.

Chittagong: at Sale 04 held on the 23rd May, 2022. **CTC LEAF:** 27,024 packages of Current Season teas on offer met with less demand with fairly heavy withdrawals. **BROKENs:** A few well made good liquoring Brokenes were in fairly good demand and were mostly firm to dearer with competition. Smaller Brokenes backed by bright liquors met with fair demand but were easier often by Tk.5/- to Tk.7/- but there were some withdrawals in this category. Other small Brokenes met with less demand and were easier with quality often by Tk.8/- to Tk.10/-. There were fair withdrawals in this category. Medium types witnessed only fair demand and were easier by upto Tk.10/-. Plain varieties saw further decline in demand and were much easier than last often by Tk.9/- to Tk.11/-. BLF teas met with

fair demand and prices were about steady but there were some withdrawals. **FANNINGS:** A few well made good liquoring Fannings saw fair demand but were easier by Tk.7/- to Tk.10/-. Medium varieties saw less demand and declined by upto Tk.10/- and there were more withdrawals in this category. Plain types met with a little demand and where sold recorded a drop of Tk.10/- to Tk.12/- with heavier withdrawals. BLF teas saw fair interest and were about steady. **CTC DUST:** 6,923 packages of Current Season teas on offer met with good demand. Well made good liquoring Dusts were well supported and were firm on last. Medium Dusts met with good demand and sold around last levels. Plain and BLF Dusts met with some demand but prices eased by Tk.5/- to Tk.8/- following quality. There were fair withdrawals in this category. Blenders lent strong support with fair interest from the Loose tea buyers. **COMMENTS:** There was less interest from the buyers in this week particularly from the Loose tea trade and as a result, rates dropped for all varieties particularly the high-priced teas. However, a bright feature of the sale was the strong interest for well made and good liquoring BOPs which were often dearer following competition. Withdrawals in this week's sale were heavier than last week particularly in the Leaf catalogue. Dusts sold well.

Cochin: at Sale 20 held on the 18th May, 2022. **CTC Leaf:** Good Demand. All grades are selling around last levels. **Buying pattern:** Up country buyers operated. **ORTHODOX Leaf:** Good demand. High grown, medium whole leaf and primary broken sold at fully firm levels. The cleaner blacker secondary brokenes and fannings met with good demand at last levels. **Buying pattern:** CIS

Auction Offerings

	Week 21	Week 22	Week 23	Week 24
Centre	25-May	30-May	06-Jun	13-Jun
Mombasa	208,686	208,866	218,238	201,109
Limbe	8,440	8,220		
Colombo	6.4m/kgs	6.7m/kgs		-
Jakarta	6,760	8,960		
Calcutta	65,283	63,657	64,679	103,392
Guwahati	87,684	63,438		
Chittagong	33,947	44,635	38,534	
Total	404,040	397,776	321,451	304,501

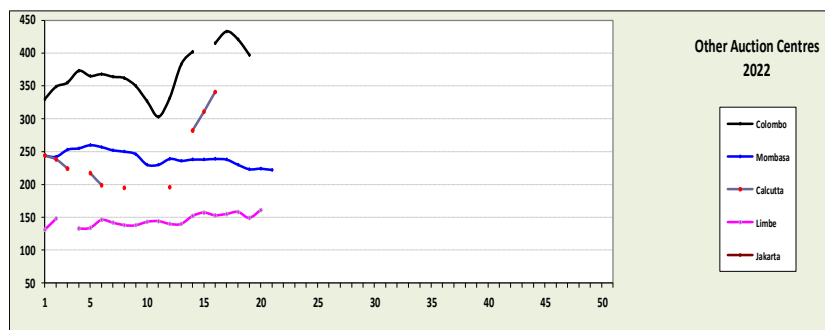
operating with support from ME. **Dust:** Less demand. Prices for good liquoring and popular varieties eased by 2-3c and sometimes more. Plainer sorts also shared in the downward trend of the market. **Buying pattern:** Major blenders active with useful support from packeteers and internal buyers. Upcountry buyers operated.

Calcutta: at Sale 21 held on the 25th and 26th May, 2022, there were 91,272 packages on offer. **CTC:** There was lower and only fair demand this week for Assams. All categories were easier with brownish sorts which showed a decline in liquoring properties, further discounted with large weights outlisted. Better and well-made medium Dooars met with good demand and sold at irregular rates closely following quality. Demand showed some improvement for plainer Dooars with a higher weight of teas sold. Levels for this category were barely steady to easier. **Dust:** There was only fair demand with Assams selling at easier levels and a large weight being outlisted. Western India segments operated selectively on bright Assams. There was some export interest on larger brokenes. M/s Hindustan Unilever was selective on bright Assams & extended useful support on plainer Dooars. Other regional packeteers operated selectively. M/s Tata Consumer Products was very selective at the lower end of the plainer Dooars market. Local buyers operated on the Dooars and clean, well-made varieties.

Guwahati: at Sale 21 held on the 25th May, 2022, there were 118,952 packages on offer.

Market: **CTC** There was good demand for few select better liquoring Assams at around last levels. Remainder teas met with only fair demand at irregular levels with noticeable amount of withdrawals. **Buying Pattern:** HUL lent fair support. TCPL operated very selectively on few plainer sorts. Western India operated on the better liquoring sorts while the buyers from other internal segments operated selectively. Some export enquiry was evident mainly on the larger brokenes.

Market: **DUST** There was fair enquiry for the dusts at generally easier levels commensurate with quality. Withdrawal percentage in this segment continued to be higher compared to CTC. **Buying Pattern:** **DUST** HUL operated. There was selective enquiry from other internal segments.



News Articles of Interest



Tuesday, 31 May 2022

KENYA JOINS THE TEA MASTERS CUP

Tea Masters Cup (TMC) an international tournament for tea makers has approved Kenya through the Tea Board of Kenya (TBK) to coordinate the country's tea industry competitions to ensure smooth integration of the local tournaments into the international TMC competitions. Kenya is the first country in African region to join TMC. In a press statement sent to newsrooms signed by both the acting CEO TBK Peris Mudida and Chairman of the tea body Ramaz Chanturiya noted that, joining the TMC was an important strategy to promote the tea profession, trade, consumption, and collaboration with relevant stakeholders both nationally and globally. "It is indeed significant that TMC and TBK have chosen to announce this partnership and launch of the competition during the International Tea Day Celebrations on 23, May, 2022 held in Kericho. It is an important milestone as TMC Kenya competitions will bring together thousands of experienced, creative, professional and passionate tea makers of different tea cultures into a single authentic international competition system. The country looks forward to showcase her finest premium teas and finest tea masters and look forward to TMC supporting Kenya adopt innovative approaches to global tea collaboration, enhanced tea quality and trade." noted Ms Mudida and Mr. Chanturiya said. TMC has been in existence since 2013 and it involves people who are engaged in tasting, preparing and serving tea and tea drinks by both professionals and amateurs in four different categories notably tea preparation, tea pairing, tea mixology and tea tasting. Over the last 10 years, TBK has organized the Tea Recipe Competition to create awareness and boost consumption of tea locally with a progressive increase of consumption of tea by locals witnessed from 2011 to 2021. "Tea Recipe Competition attracted Kenyans from all walks of life and resulted in a boost of local tea consumption from 20.09mn/kilograms in 2011 to 38.4mn/kilograms in 2021," revealed Ms Mudida and Mr. Chanturiya. Countries that have hosted the Tea Masters International competition in the past include Turkey, South Korea, China and Vietnam. Currently 26 countries are registered to hold

national TMC competitions, where the national competition is held annually followed by a series of qualifying championships in the participating countries. "Regional competitions will culminate to national championships to be held between July 2022 and June 2023. Kenya's entry into this competition will catapult recognition of Kenya single origin teas to a higher status," said Ms Mudida and Mr. Chanturiya.

Source: <https://www.kenyanews.go.ke/kenya-joins-the-tea-masters-cup/>

Thursday, 26 May 2022

KTDA IN DIVERSIFICATION PUSH TO CUSHION FARMERS

The Kenya Tea Development Agency (KTDA) is implementing a number of diversification activities with its farmers with a view to mitigating the revenue losses arising from climate change. The Agency's General Manager for Sustainable Agriculture Salesio Kaberia said besides encouraging farmers to move from the usual cutting, tearing, and curling (CTC) tea to higher-value specialty teas, the agency was also introducing other farming activities to boost their farmers' incomes. He said the agency was working to have the farmers grow Hass avocados for export while at the same promoting dairy production as a supplementary income stream. Kaberia spoke in Embu on Wednesday where they witnessed the launch of the Mt Kenya Sustainable Landscape and Livelihoods Project that will see 50000 tea and coffee farmers in Embu trained on climate-smart agriculture practices that will also lead to conservation of water and biodiversity conservation in the Mt Kenya water tower. KTDA is one of the organizations working with the Rainforests Alliance and county governments in the project areas to help in the attainment of the project's objectives. Kaberia said KTDA's factories have already achieved a 20 per cent reduction in the amount of wood fuel they consumed after introducing co-firing, a process that introduces alternative biomass fuels into their boilers other than the wood they have always used. He said tea earnings had been on a downward trend due to climate change, and especially reduced and erratic rainfall, and said the agency was helping farmers to introduce more resilient, higher yielding tea clones in place of the older varieties. He added that they were also looking at how to attract more youths into the tea business.



Source: <https://www.capitalfm.co.ke/business/2022/05/ktda-in-diversification-push-to-cushion-farmers/>

Monday, 23 May 2022

Unprecedented 4th consecutive poor rainfall season for the Horn of Africa

Across the Horn of Africa, the 2022 March to May (MAM) seasonal rains were late, poorly distributed, and generally below average. Seasonal rainfall totals from the beginning of March to May 15th range from less than 50 percent of average to less than 75 percent of average in most areas, and drought conditions are severe and widespread.

- Severe rainfall deficits affected main season Gu crops in Somalia, Belg producing regions in central, east, and southern Ethiopia, main season Long Rains crops over marginal agricultural producing areas of north, east, southeast, and coastal Kenya as well as in central Kenya.

- Little to no crop recovery is expected in affected areas of eastern East Africa as the peak of MAM season rains (late April to early May) has passed, late season rains have been highly localized, and drier-than-average conditions are forecast to continue.

- This is now the fourth consecutive season of below-average rainfall for eastern East Africa overall, and many areas in Somalia, Ethiopia, and Kenya have been repeatedly impacted. NDVI data indicate severe vegetation stress in many areas due to multi-year and MAM 2022 drought conditions. March to mid-May 2022 rainfall is among the worst in the 40-year record across parts of Ethiopia, Somalia, Kenya, and Uganda.

- A fourth below-average MAM season is highly concerning and is very likely to worsen an already alarming food security situation in affected regions. Some of these areas are also at risk of below-average June to September 2022 rainfall that is expected to erode gains made by any received rains, followed by below-average October to November (OND) 2022 rainfall that has the potential to result in a fifth consecutive below-average season.

Source: <https://reliefweb.int/report/somalia/crop-monitor-special-report-unprecedented-4th-consecutive-poor-rainfall-season-horn-africa-may-23rd-2022>

Regional Weather Conditions and World Crop

Kenya: Muranga: there was 12 mm of rainfall recorded over 3 wet days of the week. The highest and lowest temperatures were 27°C & 10°C respectively. Crop intake averaged 101.3 tonnes/day on a six day plucking cycle. Weather conditions were sunny during the day with showers at night.



The trouble with weather forecasting is that it is right too often for us to ignore it and wrong too often for us to rely on it.

previous week's levels. Crop on offer is on an upward trend.

Nyeri: this week was relatively sunny with 15.3 mm of rainfall received during the course of the week. The highest and lowest temperatures were 22°C & 13°C respectively. Crop intake averaged 58.2 tonnes/day on a six day plucking cycle.

Meru: The week was generally warm and sunny. There was **no** rainfall recorded through the week. The highest and lowest temperatures were 28°C & 18°C respectively. Crop intake averaged 67.7 tonnes/day on a six day plucking cycle.

Sotik: The week continued to experience cloudy and cool conditions accompanied by showers throughout the week. The area received 29.6mm of rainfall spread in six wet days. The highest and lowest temperatures were 26°C & 14°C respectively. Factory utilization remained at week's levels.

Kericho: The week had partly sunny intervals in the mornings followed by cloudy and rainy afternoons. Average rainfall of 39.7mm was recorded. Average temperatures were highs of 22°C Celsius and lows of 10°C Celsius. Crop intake went up by 2% compared to

Uganda: There was **increased** rainfall activity experienced this week in some tea growing areas. Fort Portal received 102mm (67 mm) of rainfall while Hoima regions received 118mm of (85 mm) rainfall.

There was reduced rainfall in Kibale region 4mm(62mm) while Bushenyi region increased to 64mm (1mm). Average temperatures were highs of 29° Celsius and lows of 16° Celsius. Crop levels slightly improved.

Weather forecast for 31st May to 6th June

DETAILED REGIONAL FORECAST FOR 31 MAY-6 JUNE 2022 The Highlands West of the Rift Valley, the Lake Victoria Basin and the Central and South Rift Valley (Kisii, Nyamira, Trans-Nzoia, Uasin-Gishu, Elgeyo-Marakwet, Nandi, Kericho, Bomet, Kakamega, Vihiga, Bungoma,

West-Pokot, Siaya, Kisumu, Homabay, Busia, Migori, Baringo, Nakuru, Narok and Laikipia Counties): Mornings are expected to be sunny; however, light rains may occur over few places. Afternoon showers and thunderstorms are expected over few places. Nights are likely to be partly cloudy though occasional showers may occur over few places. Maximum (day-time) temperatures are likely to range from 20o C to 29o C while minimum (night-time) temperatures are expected to be between 11o C and 2

The Highlands East of the Rift Valley (including Nairobi County) (Nyandarua, Laikipia, Nyeri, Kirinyaga, Murang'a, Kiambu, Meru, Embu, Tharaka-Nithi and Nairobi Counties): Mornings are likely to be cloudy, with occasional drizzle, giving way to sunny intervals. Occasional afternoon and night showers are expected over few places

Maximum (day-time) temperatures are likely to range from 21o C to 29o C while minimum (night-time) temperatures are expected to be between 07o C and 18o C.

Crop production Kenya: An increase in rainfall received over the past week resulted in further increase in crop received in contrast to previous levels in all regions in the **EOR**. **WoR** volumes maintained compared to previous levels owing to an increase in plucking days.

Uganda: This past week there was generally increased rainfall activity recorded in most of the tea growing areas. Crop intake improved owing to favorable conditions

Malawi: Crop intake continues low.

World Production from Main Producing Countries over the Past Twelve Months															Production over calendar years	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	+ / -		
	Variance														2021	2020
Bangladesh	-	1.2	1.7	3.9	6.3	13.5	12.6	14.4	12.6	14.6	10.2	6.9	96.7	(0.3)	90.7	90.7
North India	-	1.8	51.8	71.2	77.4	143.6	157.2	153.2	141.4	167.3	103.0	49.7	124.8	24.3	1,033.4	1,033.4
South India	15.9	14.6	16.3	20.6	24.4	25.9	21.8	16.4	22.4	21.3	16.6	14.8	67.4	(5.6)	219.4	219.4
Sri Lanka	22.8	18.2	22.0	18.3	30.4	25.9	26.2	23.7	22.6	24.0	20.0	20.4	81.3	(10.8)	275.9	275.9
Kenya	48.7	40.8	48.7	44.3	45.3	43.5	34.7	33.6	43.4	49.0	50.7	54.4	89.5	(2.7)	570.6	570.6
Uganda	5.5	4.2	6.4	6.9	7.0	6.5	5.5	4.5	6.0	7.6	6.6	6.7	9.7	(3.3)	28.3	28.3
Tanzania	2.1	2.7	3.1	2.9	2.5	1.9	1.0	0.9	1.6	2.6	1.9	1.5	7.9	(1.5)	28.6	28.6
Rwanda	3.4	2.9	3.6	3.3	3.7	3.3	2.1	1.5	2.1	3.5	3.3	3.2	9.9	0.3	33.2	33.2
Malawi	4.8	7.0	7.1	7.1	3.8	2.1	1.8	2.1	4.0	2.9	1.4	5.3	26.0	(3.3)	45.2	45.2
Total	103.2	92.2	103.9	117.2	193.8	259.7	257.4	245.8	250.1	282.6	207.1	101.8	416.5	(2.9)	2,325.3	2,325.3
Variance	(2.5)	(5.4)	34.0	(46.6)	5.1	30.4	16.9	10.2	-21.4	0.0	0.0	0.0	42.1			

Monthly figures in "BLACK" are for 2022 whilst figures in "BLUE" are for 2021

Mombasa Auction—Weekly Sale Average Prices (All teas) 2022

				Year : 2022	Year : 2022	Year : 2021	Year : 2020
Sale Nos.	Sale Date	Kilos sold Weekly	Kilos Sold monthly	Av.Price US\$ weekly	Av. Price US\$ monthly	Av. Price US\$ monthly	Av. Price US\$ monthly
1	04-Jan-22	11,166,757		2.44			
2	11-Jan-22	11,233,007		2.42			
3	18-Jan-22	11,588,410		2.53			
4	25-Jan-22	12,859,526		2.55			
			46,847,700		2.49	1.94	2.17
5	01-Feb-22	11,075,868		2.60			
6	08-Feb-22	11,184,062		2.57			
7	15-Feb-22	11,247,057		2.52			
8	22-Feb-22	11,683,128	45,190,115	2.50	2.55	1.95	2.03
9	01-Mar-22	11,147,057		2.44			
10	08-Mar-22	10,723,858		2.29			
11	15-Mar-22	11,492,906		2.30			
12	22-Mar-22	11,803,557		2.39			
13	29-Mar-22	11,843,379	57,010,756	2.36	2.36	1.92	1.92
3 mths Totals: }					\$2.45 149,048,570 Kgs	\$1.94 146,474,310 Kgs	\$2.03 148,359,082 Kgs
14	05-Apr-22	11,483,104		2.38			
15	10-Apr-22	11,133,534		2.38			
16	20-Apr-22	10,758,738		2.39			
17	26-Apr-22	10,890,972	44,266,348	2.38	2.38	1.83	2.05
18	05-May-22	9,409,673		2.30			
19	10-May-22	9,537,586		2.23			
20	17-May-22	9,132,928		2.24			
21	24-May-22	10,373,511		2.22			
22	31-May-22		38,453,698		2.19	1.84	1.89
23	07-Jun-22						
24	14-Jun-22						
25	21-Jun-22						
26	28-Jun-22		-			1.74	1.79
6 mths Totals: }						\$1.87 292,688,228 Kgs	\$1.97 290,761,896 Kgs
			-			1.68	1.76
			-			2.01	1.92
			-			2.08	1.94
9 mths Totals: }						\$1.88 391,770,296 Kgs	\$1.94 406,720,334 Kgs
			-			2.26	1.90
			-			2.31	1.90
			-			2.38	2.10
Sale Nos. 1 to 51						503,893,400 Kgs	516,802,891 Kgs
Year end Totals :						\$1.97	\$1.93

Summary : Sale Averages by Country					
Year : 2022			Year : 2021		
Sale Nos: 1 to 17 (4 month)			Sale Nos: 1 to 17 (4 month)		
Country :	Kilos * 000	Av. Prc US\$	Country :	Kilos * 000	Av. Prc US\$
Kenya	155,225	2.61	Kenya	154,371	1.98
Uganda	24,702	1.28	Uganda	23,753	1.21
Tanzania	2,213	1.20	Tanzania	1,604	0.99
Rwanda	8,791	2.89	Rwanda	8,833	2.64
Burundi	2,360	2.37	Burundi	2,376	2.10
Malawi	-	-	Malawi	-	-
Mozambique	-	-	Mozambique	-	-
D R Congo	-	-	D R Congo	-	-
Madagascar	-	-	Madagascar	88	1.01
Ethiopia	24	1.48	Ethiopia	108	1.41
Total :	193,315	2.44		191,133	1.91

Year 2021 : 12M	503,893	1.97
Year 2020 : 12M	516,803	1.93
Year 2019 : 12M	454,013	2.04
Year 2018 : 12M	458,361	2.43
Year 2017 : 12M	397,646	2.81
Year 2016 : 12M	407,989	2.29
Year 2015 : 12M	358,639	2.73